

Warning of '30s-style depression

Top Thatcherite economists call for interest cut

By Philip Webster, Chief Political Correspondent

A STARK warning that the economy could plunge into deep depression unless interest rates are cut immediately is issued today by six of Britain's most prominent monetarist economists.

In a letter to *The Times*, the six, led by Margaret Thatcher's former personal adviser, Sir Alan Walters, say that a failure to cut rates could cause monetary problems similar to those that triggered the Great Depression of the 1930s.

They argue for a U-turn in government policy, including a sharp fall in sterling. They also say Britain should leave the European exchange-rate mechanism.

Besides Sir Alan, the letter is signed by Patrick Minford, the Liverpool university professor who was one of the Thatcher government's few supporters among academic economists, and Tim Congdon, Bill Martin, Gordon Pether and Peter Warburton, all conservative City economists.

They say that interest rates should have been cut significantly by now and that failure to do so was increasing the

risks of a depression that could get out of control. Many sectors were barely surviving and faced closures on a massive scale, while the banking system was fragile, having been weakened by repeated serious loan losses.

The open challenge to John Major to reverse his policies from the adherents of Mrs Thatcher's economic creed comes as a severe embarrassment to the government as the chancellor, Norman Lamont, prepares to lead off further demands for interest rate cuts in a Commons debate today.

Ministers' unease is compounded by the fact that the sentiments in the letter are echoed by both Opposition and Conservative MPs. Although the government is not expecting a revolt in today's Opposition-inspired debate, Conservatives have been using private talks with ministers and whips to make plain their concern.

Mr Major again resisted a call for an immediate cut in the cost of borrowing during question time yesterday. He promised a continuing fall in inflation "throughout the whole of this year", insisting that it would become increasingly apparent that the government's economic policies were working. Neil Kinnock had told him: "Your policies are hurting just about everyone and working for just about no-one."

The Labour leader went on to urge the prime minister to "stop the slump now" by cutting rates, but Mr Major rejected what he called "generalised slogans" and said Labour's demands were "politically opportunistic and economically naive".

The government also reiterated its reliance on interest rates as the main weapon of controlling inflation in its reply to the Commons Treasury committee report on the autumn statement. It said: "It is vital that anti-inflationary policy is not undermined by fiscal expansion which could cast doubt on the government's commitment."

John MacGregor, the Commons leader and former chief secretary to the Treasury, forecast yesterday that by the end of the year, inflation would be lower than the 5.5 per cent predicted in the autumn statement. Figures

this week are expected to show a fall in the retail price index, but this will be coupled with one of the worst increases in employment in recent years.

Mr MacGregor also rejected criticisms that Britain had joined the European exchange-rate mechanism at the wrong rate. In their letter to *The Times*, the economists say that sterling is seriously over-valued and should be realigned within the mechanism, although they say ideally Britain should leave it "to adhere to soundly-based monetary targets, the best long-term guarantee of a sound currency".

The Treasury said last night that Britain was in the ERM to stay and there was no question of leaving. Sterling's ERM band was at about the right level to strike a balance between maintaining the competitive position of British industry and appropriate downward pressure on inflation. The government had no intention of devaluing and interest rates would continue to be set at a level consistent with that policy.

But the Treasury statement, juxtaposed against today's *Times* letter, emphasised again the clash over economic policy which was at the heart of the rows that ended Mrs Thatcher's political career. In signing the letter, Sir Alan Walters is maintaining the opposition to Britain's ERM membership that caused conflict with the former chancellor, Nigel Lawson, leading to the resignation of both of them in 1989 and eventually to the downfall of Mrs Thatcher herself.



Unlikely allies: an American marine exchanging guns yesterday with one of the Afghan mujahideen newly arrived to join the forces in Saudi Arabia

Western banks 'in Soviet coup plot'

From Mary Dejevsky in Moscow

IN allegations which rival the plot of a City thriller, the Soviet prime minister, Valentin Pavlov, yesterday claimed that President Gorbachev had come within hours of being overthrown in a coup involving billions of roubles and masterminded in part by Western banks.

He made the claims at the start of a long newspaper interview designed to introduce the newly-appointed prime minister to a population still largely in sympathy with his predecessor, Nikolai Ryzhkov.

Let his charges appear too fantastic for the average Russian, Mr Pavlov said: "There is nothing unique about it. This sort of thing has happened in many parts of the world with a view to changing a political system and ousting inconvenient politicians. President Gorbachev was getting in someone's way."

Mr Pavlov claimed that an attempt had been made - by whom he did not specify - to destabilise the Soviet market by flooding it with roubles from abroad, so triggering hyperinflation. "Banking organisations in our country and a number of private banks in Austria, Switzerland and Canada were implicated," he said. "I will not name the banks, although I know their exact addresses."

The prime minister said that he had no authority to reveal how the foreign banks had obtained such vast quantities of Soviet roubles, which are non-convertible and cannot legally be taken out of the country. The suspicion that large sums of roubles were held in Western banks was one of the pretexts given for last month's partial monetary reform, although official sources have said subsequently that the sums held abroad were far less than had reported.

Thickening the plot, Mr Pavlov told the *Trud* newspaper (which has the largest circulation of any Soviet daily) Continued on page 20, col 3

King discusses tactics of assault with Bush

From Peter Stothard, US editor, in Washington

TOM King, the Defence Secretary, met President Bush and senior American military leaders yesterday as allied war tactics against Iraqi forces took a new turn.

A front-line Iraqi infantry group received some of the most concentrated fire of the war on Monday night after the President's decision to continue "softening up" tactics rather than launch a quick ground attack, according to Pentagon sources in Washington. Saudi and American officials called the action, whose precise location was not disclosed, an important test of future coordination between land, sea and air forces.

High on the agenda for Mr King was the pattern of the offensive against Iraqi land forces in Kuwait, the use of joint forces and the selection of targets to make the best use of the period before the full ground assault begins.

As Mr King arrived yesterday, American and Saudi spokesmen were reporting the use of 16in guns from the battleship *Missouri*, in co-ordination with Saudi rocket launchers, and US marine aircraft and artillery against a "dense" target of soldiers, guns and tanks close to the Saudi-Kuwait border. The Iraqi force remained in its

well-protected fixed positions and no assessment of the effect of the massive assault was yet available.

The action was described inside the Pentagon as the largest joint air-sea-ground attack of the war. British forces, whose ability to coordinate with the Americans is the best-tested of all the allies, were not involved. Further similar assaults are expected.

Allied commanders are anxious to improve their intelligence about the strength of the Iraqi Republican guard and other enemy forces. Debates are taking place about targets in order to force troops out of their dug-in positions so that they can be identified, assessed and attacked.

Mr Cheney emphasised that work on the "next phase" would continue. In addition to his discussions with Mr King, Mr Cheney held talks yesterday with Pierre Joxe, the new French Defence Minister who also was briefed by intelligence officials before seeing the President Bush.

One politically sensitive issue for the Pentagon is the priority that would be given to the retaking of Kuwait City. This was once well down the list of priorities, because of fears of the allied casualties in street fighting. But the search

for political targets which would draw the Republican guard from their positions has reopened the issue. So too has Kuwaiti concern for the fate of its nationals, particularly in the final phases of war their Iraqi captors are clearly losing.

The Americans confirmed for the first time yesterday that they too gave credence to reports from Iraqi prisoners of war about the presence of Republican Guard execution squads whose job was to prevent desertions and unauthorised listening to hostile radio broadcasts.

Naval shots: Commodore Christopher Craig, the senior Royal Navy officer in the Gulf, yesterday returned fire at the Iraqis' propaganda machine, alleging that their maritime offensive of minelaying and spilling oil in the Gulf was not aimed at military targets.

"I cannot think of anything more indiscriminate than placing floating mines on international waters," he said.

Air waves battle, page 6
Media threat, page 7
Lone stand, page 12
Letters, page 13

Confusion on weather payments

By Philip Webster and John Winder

THE government's policy on cold weather payments was in fresh confusion last night after John Major apparently overruled the social security department and announced that the seven-day qualification period was again being waived. He intimated that this policy would continue in future weeks if cold weather persisted.

The announcement took MPs by surprise because on Monday the social security minister Nicholas Scott suggested that the waiver applied only to last week.

Mr Major also told the Commons: "We shall continue to monitor the situation and if the cold weather will (sic) continue, will take similar measures."

Whitehall officials said last night that payments would be sanctioned up to tomorrow. The concession means that those who qualify for the payments can apply for them now rather than wait for the cold weather to continue for a further full seven days.

Freeze continues, page 3

Julie Ward case charges



Two Kenyan game wardens have been charged with the murder of Julie Ward, above, the British tourist who was killed more than two years ago in the Massai Mara game reserve. The men, who were working in the reserve when Miss Ward, aged 28, vanished, were arrested yesterday Page 3

Pinta cheer

Men who drink more than a pint of milk a day are eight times less likely to suffer a heart attack than those who do not drink milk, says a study of heart disease Page 2

Threat to trial

The trial of Winnie Mandela has been so disrupted by murder, kidnapping and intimidation that the prosecution might have to abandon its case Page 9

Sent to prison

Two men branded as masterminds of the Tiananmen Square protests in June 1989, were each sentenced by a Peking court to 13 years in prison Page 10

Model for Major

John Biffen writes that Iain Macleod, one-nation apostle of a market economy combined with high-quality social services, is a worthy model for John Major Page 12

Love in absentia

As young men and women involved in the Gulf conflict re-discover the lost art of writing love letters, Philip Howard surveys a literary form in which the British excel Page 16

The Times

The audited circulation of *The Times* for January was 424,991. This is an increase of 14,977 on December 1990.

INDEX

Arts	17, 18
Births, marriages, deaths	15
Business	21-27
Classified	10, 11, 15, 28-32
Court & social	14
Crosswords	15, 20
Law Report	33
Leading articles	13
Letters	18
Media	11
Obituaries	14
Sport	33-36
TV & radio	19
Weather	20

Airlines want help to stave off collapse

By Harvey Elliott, Air Correspondent

BRITISH airline chiefs are seeking an urgent meeting with Malcolm Rifkind, the Transport Secretary, to press for immediate practical help in staving off collapses within the industry.

They claim that delays in policy decisions have dissuaded banks and other investors from putting more cash into the industry. They are particularly anxious for a decision on Heathrow landing rights. The Civil Aviation Authority proposed the scrapping of all rules regulating who should be allowed into the airport. This was warmly welcomed by some carriers, but others object on the grounds that Gatwick would become a

secondary "bucket and spade" airport, with few international connections. The airlines will also seek to persuade Mr Rifkind to pay for increased security costs arising out of terrorist fears and to explore ways in which they could be cushioned against fuel-price increases.

British Airways, which announced 4,600 job losses on Monday, have told older staff that if they volunteer for take early retirement they will be given a generous lump sum and pension benefits as if they had stayed until they were 60.

Bargain fares, page 3
BA-Sabena deal, page 21
Leading article, page 13

Moscow accord, page 9

Defectors risk death to avoid bombing

From Paul McEnroe in Saudi Arabia

THE young men came out of the night against a backdrop of orange, and the hell of it showed in their eyes. Their faces looked old after having braved five miles of minefields to defect rather than suffer another night of allied bombardment.

"If we had died coming over, from being shot in the back as we ran, or from stepping on something and being blown up, that would have been OK, rather than another night of this," said a 26-year-old Iraqi tank driver. "So it was nothing to risk ourselves."

According to the Egyptian troops along the Saudi border with Kuwait, however, the

risks taken were considerable. The troops were crouched in foxholes five sandbags high, dug into the tops of 20-foot dune berms serving as lookout points.

To the right, the night horizon had been lit up with the sight of Kuwait burning, a petrochemical plant in flames for the past four days. To the left, three miles away, Iraq shock and the hard rumble of bombs could be felt in the foxholes. Thousands of feet above, flares hung on parachutes dropped by allied planes to shed light on the desert for the attacking bombers.

Against this backdrop came Continued on page 20, col 6

Off-key notes on BBC's music for our time

By Richard Morrison, Arts Editor

AN ANCIENT feud over whether the BBC operated a "blacklist" of composers who wrote in an unacceptable musical style, has been renewed by the imminent publication of Sir William Glock's memoirs. Sir William, now 82, was the BBC's Controller, Music, during the 1960s. In his book, *Notes in Advance*, he vigorously defends his policy of promoting avant-garde "serial" music - music that discards the old scales and harmonies in favour of semi-tones arranged in formulas - in the Proms and on the Third Programme, at the expense of composers who wrote more traditional symphonic music.

"There was often a tide of controversy, as well as many rumbles of discontent from those who prospered less under my regime," admits Sir

William in the book. However, some of the total composers snubbed by the BBC in the 1960s now accuse Glock of operating a blacklist that prevented them from having their scores seriously considered for broadcast. The Polish-born composer Andrzej Panufnik, knighted in the New Year honours, maintains he was told that his *Sinfonia Sacra* had been deemed "unsuitable for broadcasting on any wave-length", despite the fact that it had won the sought-after Monaco Prize for Composition, and was regularly performed abroad.

"I know Panufnik's been grumbling," said an unrepentant Sir William yesterday. "I didn't programme his music. But tell me, who programmes it now?" Another composer, Robert Simpson, has long maintained that the Glock regime's avant-garde enthusiasms led to the suppression of music that was considered too traditional or tuneful. In

Raising the tone, page 17

A BETTER TITLE FOR A MAN

Premiere Issue! Special Collector's Edition

Esquire

From the Bomb to the Bomb. Greaves to Gains. JFK to John Major.

OUR TIMES

A Picture History Of Men 1946-1991

When Cops Are Shot. A True Life Nightmare.

Are You Reading the Right Newspaper?

Plus fiction, fashion, and a fearless night with Gina Bellman

OUT NOW

Men who drink a pint a day less likely to suffer heart attacks

By NIGEL HAWKES
SCIENCE EDITOR

MEN who drink more than a pint of milk a day are eight times less likely to suffer a heart attack than those who do not drink milk at all, according to a study of heart disease.

This finding emerges from a study of around 5,000 men between the ages of 45 and 59 in Caerphilly, mid Glamorgan and Speedwell in Bristol, carried out by the Medical Research Council's epidemiology unit at Llandough hospital in Penarth, South Glamorgan. The report of the study, which began ten years ago, is expected to be published next week.

For many years milk and milk products have been considered to increase the risk of heart

disease because they contain saturated fats. The MRC study apparently shows the opposite.

Men in the study were asked at the outset whether they drank milk, and how much they drank each day. Ten years later the statistics show that the milk-drinkers had suffered far fewer heart attacks. Only 1.2 per cent of those who drank more than a pint a day went on to have heart attacks, compared with 10 per cent of those who drank no milk at all.

Those whose consumption fell between these two extremes also showed some apparent benefit, though not so great. Of those who drank half a pint a day, 6.3 per cent had heart attacks, while the figure fell to 5.8 per cent for those drinking between half a pint and a pint. The great

majority of the sample were in these intermediate categories.

Ann Fehily, one of the team of investigators led by Dr Peter Elwood who carried out the study, says that the association between milk drinking and lower risks of heart attacks was absolutely clear, though it did not necessarily imply cause and effect. "There could be something different about men who drink milk that protects them," she said. "There doesn't seem to be any significance about what type of milk it is - full, semi-skimmed, or skimmed."

One possibility, she said, was that milk contained a cholesterol-lowering agent which helped protect against heart attacks. The link between heart attacks and milk is just one of a number of results from the study.

The results confirm earlier work showing that there is a strong link between a man's height and his chances of having a heart attack. The tallest fifth of the men in the study had only half as many heart attacks as the shortest fifth.

Birth weight is another important variable, with a high birth weight being excellent news. Men who were in the top fifth in birth weight were a third as likely to have heart attacks as those in the bottom fifth.

Dietary factors other than milk may also be important. Men with the highest caloric intake have the lowest risk, which may be associated with social class. The link between fat intake and heart disease, the report says, is "weak and inconsistent". Eating fatty fish

twice a week or more confers a benefit, reducing total mortality by about 29 per cent.

The study also showed that the blood clotting factor fibrinogen is much more strongly associated with heart attacks than is cholesterol. Men whose fibrinogen levels are in the top fifth of the range are four times more likely to suffer a heart attack than those in the bottom fifth, an association more than twice as strong as that shown with cholesterol.

Dr Fehily suggested yesterday that fibrinogen might be the link between smoking and high levels of heart disease. "We know that smokers do have higher levels of fibrinogen and that when they stop smoking their levels fall, together with their risk of having a heart attack," she said.

Drug companies are known to

be examining ways of targeting fibrinogen, since reducing it may prove a more effective way of preventing heart deaths than using drugs or diets to control cholesterol.

Dr Elwood said that the effects of milk had come as a surprise, and ought to be checked in further studies. "But the belief that milk is harmful is based on conjecture, and the fact that it contains fat," he said. "In fact, milk contains more than just fat, it contains a lot of other things as well."

For Dr Elwood, the most interesting result is the strong link between heart disease and clotting agents such as fibrinogen. "That's where our research should focus," he said. The results had shown no real link between heart disease and the

consumption of fats.

The Milk Marketing Board and farmers' representatives yesterday welcomed the MRC findings. Roger Evans, a farmer and chairman of the National Dairy Council, said: "This study bears out what we have been saying for years - milk is good for you."

Dr Ian Baird, of the British Heart Foundation, said: "I am very surprised by these results, and I would want to know more. There are a lot of factors such as overall diet, smoking, exercise and social class to be taken into account before milk can be cleared of any association for heart disease. Until I see the full survey my advice to people would be - don't change your healthy eating habits and still cut down on saturated fat foods like full milk."

Labour heads fight to stop privatisation of technology group

By NICK NUTTALL, TECHNOLOGY CORRESPONDENT

A CAMPAIGN to fight the privatisation of the British Technology Group (BTG), the body which funds and markets academic, industrial and private research, was formally unveiled yesterday by Labour, with backing from senior staff, leading research figures, unions and inventors.

Gordon Brown, the shadow industry spokesman, said that the sale of the merged National Research and Development Council (NRDC) and National Enterprise Board was unnecessary and an imposition of dogma.

The bill to privatise the group had its second reading in the Commons yesterday. During the debate Mr Brown disclosed details of a leaked report, commissioned by the group's senior executives, which reveals serious doubts about the sale's merits among the government's business

advisers. The Institute of Professionals, Managers and Specialists said yesterday that a poll of staff had found that more than three-quarters opposed the sale.

The thrust of the campaign is that privatising the group would destroy a unique and impartial bridge between academia and industry without increasing competition or spreading share ownership. The group is likely to be sold to City institutions or to be subject to a management buy-out after becoming a public limited company.

Critics claim that projects which are too advanced for research council funding but too uncertain to attract industrial support are at risk. Pyrethroid insecticides, which mimic the natural defence mechanisms of plants and whose patents are held by the group, might never have

been developed without the body, scientists said. The insecticides took over ten years to commercialise and have earned Britain £80 million.

Professor Michael Elliot, a leading scientist at the Agricultural and Food Research Council's Rothamsted experimental station in Harpenden, Hertfordshire, where they were discovered, said: "Finance from NRDC allowed research to be developed and applied that the private sector judged to be too speculative."

The technology group has secured the trust of academia and industry. Critics say that this is likely to be lost if the group, which is worth just £40 million, is taken over. Among its more than 8,000 patents are advances in fields such as antibiotics, magnetic resonance imaging (MRI), engineering, computer software and agriculture.

Peter Mansfield, whose team at Nottingham university invented MRI, which was the biggest breakthrough in body scanning since the X-ray CAT scanners, said: "BTG has been a rock to which the scientific community has been able to cling in these troubled financial times." He was wholly opposed to its patents becoming part of a privatised company.

Brian Oakley, chairman of Logica Cambridge, one of Britain's leading computer systems and software engineering firms, said privatisation would create another private sector venture capital company. "Before long it will be subject to the same market pressures as other venture capital companies and will take only short term risks."

Actor launches appeal to help stammerers

AN APPEAL for £450,000 for a speech therapy centre to help children who stammer was launched yesterday by the writer and actor Michael Palin (Thomson Prentice writes). He said that about 5 per cent of children in England were affected but early treatment could prevent the handicap continuing into adulthood.

The actor, who has played stammerers in the films *Lifed* and *A Fish Called Wanda*, is vice-president of the newly-formed Association for Research into Stammering in Childhood, based in

London. He disclosed that his father, who died ten years ago, was badly affected by the handicap. Mr Palin gives an introduction to a video, produced by the association, to help parents better manage stammering children.

The association was formed by a London businessman, Travers Reid, who said: "As a child I was a very bad case. I still stammer, but I was virtually dumb as a boy. Life was a battle." He decided to launch the appeal because there was inadequate treatment or research.



Long arm of the law: the Metropolitan Police team taking part in the Shrove Tuesday Soho pancake race in Carnaby Street. All money raised was to go to the Soho community centre trust

Fresh hopes for lottery approval

By SIMON TAIT

A NATIONAL lottery is on the government's agenda and could be included in next month's budget. Yesterday in the Commons, the prime minister described proposals for a lottery as intriguing but would not be drawn further. Norman Lamont, the Chancellor of the Exchequer, has, however, privately acknowledged that "the ball is in my court".

The idea of a lottery to benefit sport, the arts and the environment is supported by a growing number of influential figures including Tim Renton, the arts minister, Lord Palumbo, chairman of the Arts Council, and Denis Howell, Labour's sports spokesman. Two factors have acted as catalysts: the departure of Margaret Thatcher, the plan's most implacable opponent, who objected on moral

grounds, and the prospect of the open European market after 1992. Britain is the only European country apart from Albania without a national lottery, but it will be increasingly deluged with material promoting lotteries from Germany, France and Spain.

To circulate such lotteries in this country is illegal: last year Customs and Excise officials seized three million envelopes carrying lottery material and another 2.5 million are thought to have got through. It is seen as important that the government should be involved to prevent the uncontrolled growth of lotteries diffusing the benefits of a single effort. It would also ensure that the lottery enriched none but the winners and Britain's sports, arts and the environment. Behind the

present lottery proposal is the Lottery Promotion Company, created four months ago. The driving force behind it is Denis Vaughan, the conductor and board secretary, who brought together the board including the impresario Eddie Kulkundis, Lord Harewood and Lord Birkett, all active in the arts world, and Mr Howell.

This week the company is to circulate a ten-page document to ministers and civil servants to put the case and to show how a lottery would work. It will be the first formal publication on the issue since Lord Rothschild's royal commission of 1978 came out in favour of a scheme. The British national lottery, proposed by the Lottery Promotion Company, which would cease to exist as soon as the

lottery came into being, would be organised by a small quango to keep the government at arm's length.

On its board would be ten government-appointed appointees "selected for their independence of spirit and imagination coupled with personal distinction and public standing". The board would grant franchises, disburse the income, organise independent audits and compile an annual report to Parliament.

Judging from the return from other national lotteries the most optimistic prognosis is that Britain's could be producing £3 billion annually within three years. Of this, £1 billion would go on prizes, £1 billion on administration and £1 billion would be divided equally between the arts, sport and the environment.

Left wing drops mayor as councillor

By PAUL WILKINSON

BRISTOL'S first black lord mayor has been dropped as a Labour candidate for council elections this spring amid allegations of a back-room coup by left-wing middle-class intellectuals.

Jim Williams, aged 55, a publican who was elected lord mayor last April, was dropped at a ward meeting attended by only ten party members. Instead they chose Harroon Sand, a race relations officer with Avon county council.

The MP for Bristol West, William Waldegrave, the health secretary, called for members of all parties to rally to the support of the lord mayor. "I am very shocked by the way in which Mr Williams has been treated by his party's left-wingers. He has been a fine lord mayor."

Mr Williams, who comes originally from Jamaica, said: "I have been told they decided to get rid of me because I wasn't green enough, I wasn't young enough, and I wasn't left-wing enough."

David Sutton, a fellow ward councillor and one of those who deposed Mr Williams, said: "It was a question of the best person to take us into the 1990s - it wasn't a slight on Jim."

River polluted

Thousands of young salmon and trout are thought to have been killed on an eight-mile stretch of the river Okement, in Devon, by alkaline spillage from Meldon quarry, near Okempton. The National Rivers Authority said yesterday that the leak could damage the Torridge fishery along the nearby river Torridge. The extent of the damage is still uncertain as the river is covered with ice.

Smashing time

A soldier who went absent without leave in a 30-ton Warrior armoured personnel carrier yesterday was later charged with drunk driving and driving without insurance. Trooper Darren Hodge, aged 23, of the Royal Armoured Corps, went on a 20-mile joyride after smashing through the camp's main gate at Lulworth, Dorset, pursued by police for an hour before he gave himself up.



As war rages in the Gulf, help us heal the wounds

War brings many casualties - and not only on the field of battle. That is why, as always in wartime, the Red Cross is working to heal the wounds.

In the Gulf region itself, we will be at the heart of the conflict - caring for those who are suffering. The International Red Cross will be running vital medical services, including five field hospitals. We will also be providing transport for the wounded, and setting up camps for those displaced by the fighting and - most importantly - protecting the rights of all prisoners of war.

But it is not just in the Front Line that we

are needed. Here at home too, together with St John Ambulance, we have a vital job to do - comforting the wounded and caring for the 'hidden casualties', the families of those killed or injured in the conflict.

At this time of crisis, your help is urgently needed. We need more funds as quickly as possible to help us care for the victims of war - because already our resources are dangerously low.

Send your donation now to our Gulf Appeal - and please be as generous as you can.

Post to: Red Cross Gulf Appeal, P.O. Box 121, London SW1X 7EW.

YES, I SUPPORT THE WORK OF THE RED CROSS IN THIS CRISIS

Here is my gift of: £100 ☐ £75 ☐

£50 ☐ £25 ☐ £15 ☐ Over £

Name (Mr/Ms/Ms/Ms)

Address

Postcode

Telephone

ON TELEPHONE OUR 24-HOUR DONATION LINE AND

credit your credit card number.

Please make your cheques payable to the Red Cross (Gulf Appeal).

OR to give by credit card, with your card number here:

Mastercard/Access/Visa/Amex/Novus

Card No.

Signature

Date

Post to: Red Cross Gulf Appeal, P.O. Box 121, London SW1X 7EW.

Red Cross logo

British Red Cross

Just an old video card beat Whitehall security

I FLASHED a local video membership club card at the two policemen on duty outside the Guards Parade and was nodded through with a smile into the car park.

I strolled from there on Monday into the Old Admiralty building which houses parts of the Ministry of Defence, and Foreign Office where a lady in a grey anorak was guarding the building from inside a cabin. I waved my video pass again and she nodded me through under the stately arch. The card has no photograph and expired two years ago.

Six days after the IRA's mortar bomb attack on Downing Street and London was following John Major's lead: Life must go on. Roy Hedley, aged 54, Whitehall's own road sweeper had caught the mood. Last Thursday he watched two IRA mortars glide over his head, but yesterday he offered his philosophy: "No amount of security will ever stop bombs from going off."

The increased Whitehall security - and there certainly are more bobbies about than there used to be - did not stop me from wandering round a security sensitive government office. A set of unguarded panelled swing doors led into a maze of staircases and corridors lined with heavy doors and brass nameplates. Many doors were open and

A few days after the IRA attack William Cash found it easy to wander round government offices

security non-existent. I walked unchallenged up a flight of stone steps. A staff notice board advised of correct bomb procedure: loudspeakers in the corridors would wail, classified documents should be locked away, windows and doors left open.

Up in the canteen on the third floor, staff were tucking into the special of the day, deep fried veal steaklets, at £1.45, or enjoying a plate of curried chicken at a similarly subsidised price. Down in the Dickensian basement, the fitness centre was being exploited by a strawberry-faced man in a stars and stripes t-shirt lifting weights.

Further down Whitehall, cars attempting to enter Norman Shaw Building (the old Scotland Yard building) at Derby Gate, where the majority of MPs have their offices, were being scrutinised by a policeman with an undercarriage mirror. I walked confidently in, unchallenged.

No security guard asked for my pass and within a few minutes I was treading along a red pile carpeted corridor

dotted with the private offices of such senior MPs as Sir David Steel, Sir Ian Gilmour, David Owen and Michael Foot.

In King Charles Street, opposite, security at the Foreign Office was more rigorous. Since the Gulf war an electronic security doorway has been installed at the entrance.

Vans and lorries continue to be left unattended as they make daily deliveries to Government departments close to Downing Street. Yesterday a lorry the size of a double decker bus blocked the entrance to the Scottish Office and remained unmanned for 15 minutes while driver Anthony Richards delivered one

swivel chair. A policeman gave him permission to park, but did not ask for any identification or check the lorry.

Shortly before yesterday's War Cabinet meeting began at 10 am a lorry loaded with scaffolding planks stood unattended in the middle of the road opposite the Downing Street gates whilst the driver, Bill Woolley of Palmers Scaffolding, was finding out which entrance to use. His company had received clearance after filling out security forms. "Security has been tightened up recently but life still has to go on. You can't just shut down Whitehall".

The problem of trying to eliminate terrorist attacks is made worse by extensive building work on such buildings as the Banqueting House. While security is usually strong on main entrances, side doors are often unguarded. A Banqueting House side entrance on Whitehall opened to reveal a cluster of ladders and pulleys giving easy access to this historic roof top overlooking Horse Guards.

At the Cabinet Office, in Whitehall, and the Home Office, in St Anne's Gate, security was tight, with Star-Trek style cubicle doors that will open only with a special combination card. But the most impenetrable building around Whitehall appeared to be the barracks of the Coldstream Guards in Petty

France, where two fierce looking soldiers in full combat kit were on guard brandishing machine guns.

Civil service security staff at the Foreign Office last night began an investigation into how a journalist from *The Times* managed to walk through its Whitehall defences to reach a car park looking directly on to Downing Street and wander unchallenged (Stewart Tenders writes). Both the car park and the offices are protected by Foreign Office security staff.

In a statement yesterday the Foreign Office said a great deal of importance was attached to security which had been reassessed since the start of the Gulf war and intensified since the mortar attack last week. A spokesman said an investigation was underway.

The security of government buildings is dealt with individually by each department which usually has a chief security officer, who may be a former policeman or member of the services. Each of the buildings within the department would have its own security staff including doorkeepers.

Security in the aftermath of the mortar attack should now be high and a great many more uniformed police have been put on the streets.

Last night Scotland Yard said they would investigate the breach of security at the Norman Shaw building.



William Cash with his video card in Whitehall

K's tee
health
and las
longer

with are
finding
very publi
by the O
and Si
of feel
and some
compara
years ear
none of

shows the
and on
fallen in
rent per
in 1982
which rely
growth has
1970's to

pathways
and
of havi
attitudes
possibly d
of a
the need for
indicate
from a
with w
to the old
the water
the water
on
the n

the n
the n
the n
the n
the n
the n
the n
the n
the n
the n

the n
the n
the n
the n
the n
the n
the n
the n
the n
the n

the n
the n
the n
the n
the n
the n
the n
the n
the n
the n

the n
the n
the n
the n
the n
the n
the n
the n
the n
the n

the n
the n
the n
the n
the n
the n
the n
the n
the n
the n

the n
the n
the n
the n
the n
the n
the n
the n
the n
the n

the n
the n
the n
the n
the n
the n
the n
the n
the n
the n

the n
the n
the n
the n
the n
the n
the n
the n
the n
the n

Wardens charged with Julie Ward murder

By MICHAEL HORSNELL
AND SARAH FLEMING

TWO Kenyan game wardens were charged yesterday with the murder of Julie Ward, the British tourist who was hacked to death more than two years ago in the Masai Mara reserve to cover up a sexual assault.

The safari woman, aged 28, who devoted her life to photographing animals in the wild, was said at the time to have been eaten alive by lions after her jeep broke down but her father spent more than £250,000 on a campaign to prove that she had been murdered.

Last night John Ward, a Suffolk hotelier who had been tracking his daughter's killers, said: "I have been pursuing them for a long time and I am delighted that this may be the end of the road. I have had ups and downs and I tend to be a bit cautious. But I feel this time we have made very substantial progress and I think it will probably end in conviction. I shall be very pleased if the long chase is finally over."

Mr Ward, aged 57, added from his home at Brockley Green, near Bury St Edmunds: "They are either going to confess, in which case the trial will be little more than a sentencing hearing, or they will plead not guilty and I shall go back to Nairobi to see things through to the bitter end."

The two game wardens, Peter Mutai Kipeken and Johan Tajeu Magiroi, who were stationed at the Bakari outpost in the Masai Mara when Miss Ward, aged 28, vanished in September 1988, were arrested by Police Commissioner Philip Kilonzo on the orders of the Kenyan attorney general, Matthew Muli.

The two men were named in a confidential report after questioning by the Scotland Yard officers, Det Supt Graham Seale and Det Insp David Shippey, of the international and organised crime branch, who investigated the case at the invitation of President



John Ward studying reports about his daughter's killing during one of his trips to Nairobi and flashback to Miss Ward as the wildlife photographer in East Africa



Daniel arap Moi. Both men were released on March 21 last year.

The invitation came after an inquest in Nairobi which found that Miss Ward had been killed as a result of "foul play by person or persons unknown." Her body had been thrown on to a camp-fire to conceal the manner of her death. Originally the Kenyan authorities, who were afraid of the damage which the killing might do to the country's growing tourist industry, announced that Miss

Ward was the victim of attack by the wild animals she had been photographing after straying from the beaten track.

She was on an expedition to the Masai Mara, 120 miles from Nairobi, when she disappeared. Her jeep was stuck in a dry riverbed with the letters SOS scrawled on the roof in mud. The remains of part of a leg and her jawbone were discovered later. The attorney general said he had studied the Scotland Yard report

and other documents. It is believed that Miss Ward had been held for about a week before being killed, having voluntarily accompanied wardens to the isolated outpost when her jeep broke down. Initially her relationship with the men appears to have been cordial but police believe that after several days she was sexually assaulted and murdered to conceal the crime.

According to a detailed reconstruction by the Scotland

Yard officers, Miss Ward left the Sand River camp in the famous reserve at 2.37pm on September 6 in her brown Suzuki to travel the 200 miles to Nairobi and after studying the map she had with her was well on the way when she turned off the main road to take an apparent short-cut.

The officers, who have refused to discuss their findings, believe she would have been sufficiently well trained not to have ventured away from her stricken vehicle

because of the dangers posed by wild animals and probably spent the night in it before being found the next day by the wardens. The detectives believe she was murdered, probably with a machete, on September 12.

Mr Ward, who made 18 trips to Kenya in pursuit of the killers, said: "I said all along that what was needed was some good, old-fashioned, detective work, and I couldn't have asked for two better coppers."

UK's teeth are healthier and last longer

By JILL SHERMAN
SOCIAL SERVICES CORRESPONDENT

THE nation's teeth are getting stronger and lasting longer, according to the findings of a government survey published yesterday. The survey by the Office of Population Censuses and Surveys, covers the decade of teeth from 1978 to 1988. It found that 79 per cent of adults had some natural teeth in 1988 compared to 70 per cent in 1978. Ten years earlier 37 per cent of adults had none of their own teeth.

The report shows that the number of decayed or unsound teeth in adults has fallen from an average of 1.9 per cent per person in 1978 to 1.1 per cent in 1988. The number of people who rely solely on their natural teeth has risen from 51 per cent in 1978 to 61 per cent in 1988.

Lady Hooper, parliamentary secretary for health, said yesterday: "The threat of having to wear a full set of dentures should become an increasingly distant memory and the trauma of extractions and a large number of fillings a thing of the past for many people. The report indicates that most of us can look forward to taking our natural teeth with us to the further we go into old age."

The improvement in the nation's teeth comes after the addition of fluoride to the water supply in many areas and greater emphasis on preventive dentistry rather than "drill and fill", the report says.

Men are more likely than women to keep their teeth, but both sexes have tended to start losing teeth after the age of about 45. The report says that given present levels of disease, prevention and opportunities for restorative dentistry, total tooth loss is largely avoidable.

The census office has set a goal of 95 per cent of the adult population retaining some natural teeth but admits this will take some time to achieve.

In 1988 over a third of adults with their own teeth had 18 or more teeth that had never been decayed or filled. The most marked improvement, however, is in younger age groups. In 1968 44 per cent of those aged between 16 and 24 had 18 or more untreated teeth, rising to 53 per cent in 1978 and to 83 per cent in 1988.

Michael Watson, secretary of the General Dental Practitioners' Association, said that marginally more people attended dentists for regular check-ups in 1988 (50 per cent) than in 1978 (44 per cent) although the rates were discouragingly low. "We also believe that in the UK we have responsibility for too many patients, with the consequence that we are not able to give them the amount of care they deserve," he said. A dentist in Germany would have half the number of patients.

"We question the commitment of the department of health to improve dental health when we see schemes being introduced to allow for early retirement of dentists," he added.

Adult Dental Health 1988 (Stationery Office, £52)

BR starts enquiry into why weather beat its new trains

By MICHAEL DYNES, TRANSPORT CORRESPONDENT

BRITISH Rail has launched an investigation into why half its new Class 317, 319, and 321 passenger trains suffered engine and door failures in the recent bad weather, a spokesman said yesterday.

The investigation will attempt to find out whether the train failures — which included short-circuits caused by fine snow finding its way into locomotives' electric engines, and frozen carriage doors — were the result of a design flaw or a manufacturing error.

British Rail has several hundred Class 317, 319, and 321 trains, most of which have been in service for about four years. The trains, which were built by BREL, the former rolling stock manufacturing arm of British Rail, cost about £1 million each.

BREL insisted yesterday that the trains were built to British Rail's specifications and that the engine and door failures were unlikely to be the result of a manufacturing error. "We are giving British Rail our advice, and have deployed specialist engineers to all the relevant British Rail depots," BREL said.

The modern commuter trains, which were introduced amid much publicity as part of British Rail's multi-billion pound modernisation programme, performed much worse than older rolling stock, causing widespread travel difficulties, particularly in London and the South-East commuter belt.

Design specifications require rolling stock to operate in temperatures as low as 20 degrees below zero, Centigrade. However, there are considerable practical difficulties in testing rolling stock in specific weather conditions, such as fine snow, British Rail said.

"Train components are rigorously tested to ensure they meet the required specifications. But it is impractical to test an entire train in an artificial snowstorm, and we cannot go around the countryside to see how they perform in different kinds of weather," British Rail said.

The investigators will also try to determine the modifications which are needed to avoid a repetition of the travel disruption.

tion. "Tests are being carried out to see if de-icing paste will be effective and sufficient solution to the problem," British Rail said.

"If more substantial modifications are needed, we will have to decide whether it is worth spending large sums of money on a problem we may encounter once every five or ten years," it said.

Disruption to services caused by short-circuiting and frozen doors should decline when British Rail's new Networker trains come into operation from the beginning of 1992. The motors of the new locomotives have improved weather insulation, British Rail insisted.

At a meeting with Malcolm Rifkind, the transport secretary, Major General Lennox Napier, chairman of the central transport consultative committee, yesterday complained about British Rail's inability to run an effective service in bad weather. He sought assurances that the proposed improvements to Network SouthEast services would not be delayed.

The modern commuter trains, which were introduced amid much publicity as part of British Rail's multi-billion pound modernisation programme, performed much worse than older rolling stock, causing widespread travel difficulties, particularly in London and the South-East commuter belt.

Design specifications require rolling stock to operate in temperatures as low as 20 degrees below zero, Centigrade. However, there are considerable practical difficulties in testing rolling stock in specific weather conditions, such as fine snow, British Rail said.

"Train components are rigorously tested to ensure they meet the required specifications. But it is impractical to test an entire train in an artificial snowstorm, and we cannot go around the countryside to see how they perform in different kinds of weather," British Rail said.

The investigators will also try to determine the modifications which are needed to avoid a repetition of the travel disruption.

The investigators will also try to determine the modifications which are needed to avoid a repetition of the travel disruption.

The investigators will also try to determine the modifications which are needed to avoid a repetition of the travel disruption.

More snow as big freeze stretches into weekend

By RAY CLANCY

HEAVY snowfalls again swept much of Britain yesterday as plunging temperatures and black ice made travelling difficult. Weathermen predicted that the cold spell could last at least until the weekend, with the South bearing the brunt of the wintry conditions.

Councils battled to keep roads clear but some of the major routes, including the M6, M40 and M42, were passable in parts only with care. Freezing fog also caused trouble. Train timetables continued to be badly disrupted but British Rail said things were improving slowly.

The Rev Walter George, aged 83, a retired vicar, died after falling through ice in a garden pond near his home at Goring, West Sussex. Another person died in an accident on the A49 near Ross-on-Wye, Herefordshire, and several people were injured in a pile-up involving a lorry and four cars on the northbound carriageway of the M1 near Hemel Hempstead, Hertfordshire.

In Wales many minor roads remained closed and Dyfed-Powys police said there were

numerous accidents after snow fell on top of black ice. Schools that had just reopened were closed again and in Northern Ireland six children were injured when their school bus skidded on ice and crashed near Castleterragh, Co Tyrone.

Cumbria, Yorkshire, the Midlands, East Anglia, the Home Counties, Devon and Cornwall all had snowfalls of up to three inches but Scotland and some parts of the South had sunny periods. Temperatures were expected to fall to -12C in some places overnight with most of the country experiencing severe frost.

On the railways commuters were held up for the fifth consecutive day. Southern Region was running about half its normal service, Western region about 80 per cent and Eastern Region around 70 per cent. In the South-West services faced long delays west of Plymouth because of frost damage to a tunnel near Liskeard.

Trains between Birmingham and London were diverted for several hours while icicles were removed from the Kilsby tunnel near Rugby. Local authorities

across Britain praised weather forecasters for keeping them informed about conditions, enabling them to keep roads clear. Peter Turner, assistant county surveyor with Suffolk county council, which is spending £100,000 a day on road clearing, said: "We have been in touch with the weather centre hourly and been able to judge whether or not to grit all night or not."

Elsewhere councils have run out of money because of community charge capping. Labour-controlled Calderdale metropolitan borough in West Yorkshire said it had used all of its road clearing budget and would have to consider taking money from other hard-pressed services.

Councils are spending an average of £4,000 a day clearing their roads. Even well-off authorities are considering using reserves because of the huge cost of clearing and gritting roads. In Derbyshire the county council estimated that it is spending £25 a minute keeping roads clear, while in London the borough of Lambeth had cut its road gritting budget to nothing because of capping.

Post Office workers in Essex loaded mail onto a sledge and used shovels to dig their way to isolated villages and farmhouses. Some received their first delivery for a week. The Royal Mail estimates that one-and-a-half million letters have been delayed so far because of the weather. At Brands Hatch motor racing circuit in Kent drivers were flocking to take part in special lessons on how to handle a car in the wintry weather.

Water authorities said that the snowy conditions could cause a drought in some areas because valuable water was flowing away from burst pipes. South West water said reservoirs in Cornwall were well below normal levels for this time of year.

Hertfordshire county council said that too many motorists were ignoring advice not to drive unless essential. Trevor Marwood, chairman of the council's highways committee, said that motorists were ultimately responsible for their own safety.

"They have to make the decision whether or not to take their car out and then how to drive. Too many are ignoring the conditions and driving too fast," he said.

Travellers 'not tempted by bargain air fares'

By BILL FROST

BARGAIN air fares alone would not encourage the public to travel, and might well backfire on some of the world's main carriers, the international airline industry was told yesterday.

Travel agents, bucket shops and tour operators said that the fear of terrorist attacks against British Airways, the big American operators and the national carriers of other countries ranged against Iraq in the Gulf war far outweighed the lure of cheap tickets.

On Monday British Airways announced that it was planning to cut 33 per cent from the lowest priced Apex tickets to London which were bought in America for travel between April and October. The move triggered a transatlantic price-cutting war. Trans World Airlines said that it would halve prices between Britain and six American cities. Pan Am said that it would match British Airways' New York fare and Delta said fares from Atlanta and Cincinnati to Gatwick would be cut.

Alan Beaves, a consultant to the travel industry, said yesterday that the holiday market was flatter than ever, although there had been a slight increase in the number of business flights taken. "Bringing air fares to their lowest level for years will not help British Airways, TWA or Pan Am. Travellers do not feel comfortable flying with British or US carriers. They fear a terrorist attack," Mr Beaves said.

Travel Cuts, a London agency, said that passengers were reluctant to fly with British Airways or Pan Am. Colin Meek, of Travel Cuts, said: "People do not want to go anywhere with those airlines. In fact there is a general feeling that after all the warnings, no matter how cheap the ticket, it is not worth the risk of making yourself a target for terrorists."

The Belgian airline Sabena warned the international carriers yesterday that the price war could backfire badly. Philip Bannister, Sabena's sales and service manager in Britain, said: "The big airlines are just getting deeper into difficulties. There is no point in cutting fares in the absence of demand. They will end up operating at an even greater loss." Sabena planned to reduce the number of flights between London City airport and Brussels and Heathrow to Brussels.

Riaz Dooley, who runs Travel Bazaar, three London-based bucket shops, said that trade was down 60 per cent on this time last year. There was great unwillingness to buy tickets aboard British Airways or Pan Am flights to America because of the perceived terrorist threat. Mr Dooley said that among the "best buys" this week was a return flight between London and Pakistan with Pakistan International Airlines at £480, normally priced at £1,896.

The travel market had many other bargains on offer. Unijet, which specialises in consolidating groups into one aircraft, was selling Virgin Atlantic return tickets from London to Los Angeles for £312. British Airways tickets to New York were £185 return, TWA to Frankfurt was £75, instead of £292, and KLM to Montreal was cut from £674 to £210.

Leading article, page 13

Travel agent collapses

THE failure of a Sussex based travel agent, Sun Living, has left more than 2,500 schoolchildren without a tour operator at ski resorts in France, Austria, Switzerland, Italy and Romania. The Association of British Travel Agents (Abta) is getting them home.

The firm is the largest to cease trading since Exchange Travel collapsed last September, with losses of just under £30 million. Sun Living had an Abta bond, guaranteeing its customers' holidays in the event of collapse, of less than £1 million. The association estimated its turnover at around £10 million.

Eight tour operators and 36 travel agents failed financially in the last three months of 1990. In the same period 22 tour operators and 83 travel agents ceased trading for varied reasons. All were smaller than Sun Living, Abta said; 18 tour operators and 59 travel agents set up in the same period.

Doctors and dentists scale the heights as accident-prone climbers

By KERRY GILL

IF YOUR doctor should hobble into the surgery this morning on crutches and with an arm in a sling he may well have tumbled down the side of a Scottish hill. Research has shown that doctors, closely followed by dentists, are in the group most likely to suffer a mountaineering accident.

Various suggestions have been made as to why doctors should be such a high-risk group, including a nonchalant breed dealing with sickness and injury throughout their working lives. Dentists, it is thought, may have

become oblivious to pain since they inflict it daily on their patients. Nurses are also a high-risk group, as are the unemployed.

Andy Anderson, director of Glen More Lodge, the Scottish outdoor training centre, said that the reason that such groups were so susceptible to accidents and fatalities was because mountaineering tended to be the sport of the professions. "This is not because mountaineering is class-oriented, but because so many people get their first opportunity to enter the sport while at

university or college. Between 70 and 80 per cent of mountaineers are from the professional classes," he said.

Mr Anderson, who has spent years trying to educate people to the dangers of Scotland's mountains, in which the accident rate is similar to the Chamonix valley in Switzerland, said that the club structure in the universities was strong and Scotland's medical schools had active climbing clubs. Teachers and lecturers are also high on the list of those likely to be killed or injured.

So many students have per-

ished in recent years that the Scottish Mountain Safety Group has concentrated on training them in basic winter skills. Pre-season lecture tours are held for university and college mountaineering clubs.

Unemployed people are at risk because so many have the time to spend climbing. It has been common for the Glasgow jobless to go mountaineering in the western Highlands since before the second world war.

The statistics were compiled for the Scottish Sports Council. The dangers have been em-

phasised this season with the death of 11 people during the past three weeks.

Figures show that English climbers suffer more deaths and accidents than the Scots. Most non-fatal accidents are due to a slip followed by falls in rock and ice climbing, and avalanches.

Mr Anderson said: "There is a great deal of enthusiasm in the climbing clubs and often this enthusiasm carries them away a little bit and they tackle things they would not normally do. If people in the professions are under pressure, it is stimulating

to get out and leave their troubles behind them. It is a bit like sailing; you have no time to worry about your job."

The high casualties this year, he said, were due to the harsh weather. Conditions over the past few years have been benign, lulling mountaineers into a false sense of security.

A pharmacist was rescued last night after spending 23 hours on a mountain in the northwest Highlands. Mike Thomson, aged 31, of Crowthorne, Berkshire, set off on Monday to climb the 3,500 feet An Teallach.

Home arrears show South bearing brunt of recession

By NICHOLAS WOOD, POLITICAL CORRESPONDENT

COURT actions for mortgage arrears more than doubled in London last year, according to a Labour survey which adds to evidence that the south of England is bearing the brunt of the economic recession.

In the latest league table of mortgage debt, London home buyers came ahead of those in Oxford and the Midlands, the South-West and the South-East. Overall, the number of people taken to court for failing to keep up their repayments rose by 52,000, or 63 per cent, in 1990.

The survey, compiled by Labour on the basis of figures supplied by the Lord Chancellor's department, comes after an analysis in *The Times* at the weekend showed that unemployment is rising five times as fast in Tory constituencies as in Labour ones. Tomorrow, the Council of Mortgage Lenders will publish figures showing a sharp rise in repossessions last year to more than 40,000. That will add to the intense pressure on Norman Lamont, the Chancellor, to cut interest rates.

A council spokesman yesterday emphasised the efforts being made to avoid taking legal action against a borrower or seeking to reclaim a property. Among the options were extending the length of the loan; allowing a month's mortgage holiday and then adding the postponed payment to the total value of the loan; and reducing payments until the borrower has sorted out his financial affairs.

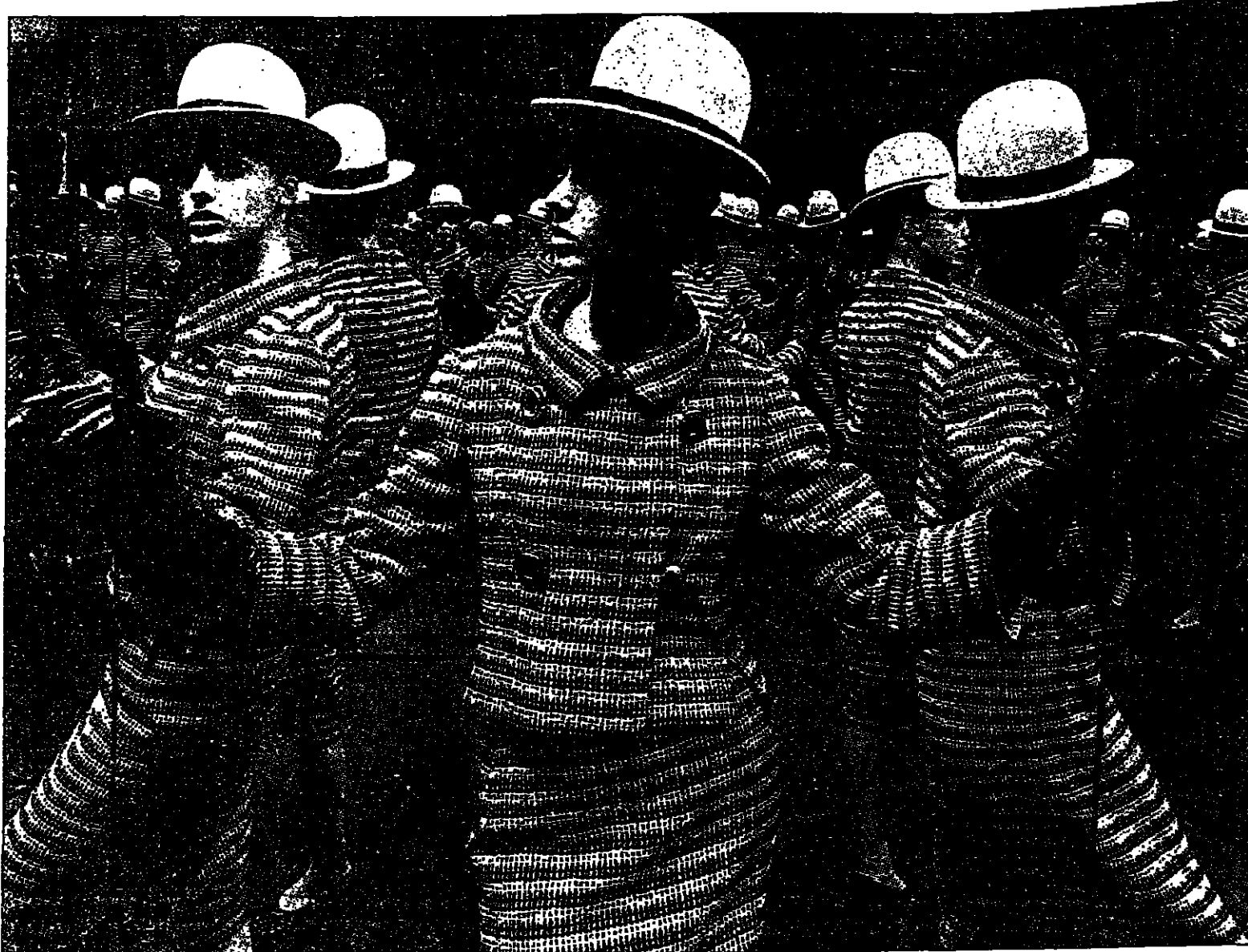
The spokesman said: "There is no profit in repossession for a lender. It's an action of last resort. People should expect a sympathetic

hearing from their lender, and the sooner they make contact if they are in difficulty the more options are available."

Clive Soley, Labour's housing spokesman, also disclosed the cost to borrowers of the high lending rates in force since August, 1988. In London, first-time buyers have paid an extra £2,870 on average, in the South-East £2,240, in East Anglia £1,844 and in the South-West £1,810.

Mr Soley said: "These figures reveal just how desperate the situation is for home buyers at the moment... The government cannot ignore the huge numbers of people who entered home ownership with their encouragement and are now struggling to meet monthly payments. The government must help home buyers now by lowering interest rates immediately and introducing schemes with the building societies to avoid repossession for people who genuinely cannot meet their mortgage payments."

Letters, page 13



Mirror images: This photograph by William Klein of fashion by Balmain, taken for *Vogue* magazine in 1963, is one of 200 in an exhibition of fashion photography since 1945 on show at the twentieth century gallery of the Victoria and Albert Museum, London, until April 28

Bank fined over loans posters

BARCLAYS Bank was yesterday fined £2,000 for misleading customers with offers for cheap mortgages. Posters in its lobby advertised mortgages with a flat rate of 14.75 per cent when the annual percentage rate (APR) was actually 15.6 per cent.

The advertisement also fell foul of complex credit regulations by giving a rate of interest on the credit without including the APR or other

necessary information. Exeter magistrates were told. Warnings about the dangers of entering into credit were not given enough prominence and were omitted from a quotation given to a trading standards employee.

The Exeter high street branch of Barclays Bank admitted four summonses under the Consumer Credit Act of producing misleading advertisements or quotations.

The bank was fined £500 for each offence and ordered to pay £2,500 costs.

Martin Meeke, for the Devon county council trading standards department, said: "I accept that the bank had a system and that an employee in devising these posters made a mistake." John Haines, for the defence, said that the bank regretted the lapses, which took place at local level.

Third Midlands car firm fails

By CRAIG SETON

THE third car dealership to fail in the past two months in the West Midlands has announced that it has called in a receiver.

Smithfield Monarch of Birmingham, thought to be the largest Volkswagen Audi dealers in Britain, is estimated to have debts of £12 million, putting at risk the mansion home of Martin Ladbroke,

head of the family firm. The group, which was founded over 70 years ago by Mr Ladbroke's grandfather, employs more than 200 people and includes a Jaguar dealers in Northampton, that is involved in the receivership, and a Mercedes company in Tamworth, Staffordshire, that is not. The company was badly affected by the recession, which caused a slump in luxury car sales.

The collapse of Smithfield Monarch means that Mr Ladbroke, the managing director, could lose his mansion in the Warwickshire village of Lapworth, thought to be worth £1 million; it was used as security against loans.

Last year the company had a turnover of £60 million, which included the sale of Porsche cars. The Porsche outlets have been sold.

The company's financial collapse comes after the failure of Birmingham-based Colmore Depot, Fiat dealers, and Caldene Automotives of Tipton, near Wolverhampton.

No redundancies have been announced at Smithfield Monarch. John Wheatley, the receiver, from KPMG Peat Marwick, said that the company had considerable assets and he hoped that it could be saved in some form.

Smithfield Monarch, based in Digbeth, Birmingham, sold more than 3,000 new cars and 1,000 second hand vehicles last year. This year it was projected to sell over 3,500 new and used vehicles.

Doctors sent for trial after death

Two doctors were yesterday sent for trial charged with the manslaughter of a leukaemia sufferer. Michael Prentice, aged 25, and Barry Sullman, aged 27, were accused of wrongly administering a drug into the spine of Malcolm Savage, aged 16, from Moulton, Lincolnshire.

He died two weeks later in the intensive care unit at Peterborough district hospital. Dr Prentice, now training as a GP in Stamford, Lincolnshire, and Dr Sullman, who is working at a London hospital, were granted bail by Peterborough magistrates.

Retirement rush

Two thousand white collar workers with Derbyshire county council have volunteered for early retirement. The Labour council is seeking to reduce its staff by 5,000 as it tries to save £41 million to avoid poll tax capping. The early-retirement offer will be made to manual workers next month.

Orchestra picket

Some 120 musicians suspended without pay in a dispute with their employer RTE, the Irish Republic's broadcasting service, will today picket the company's headquarters in Dublin. The musicians from the National Symphony Orchestra and the RTE Concert Orchestra are opposed to new working practices.

Video damages

Barrow borough council in Cumbria has agreed to pay damages and costs after an official copied two John Cleese video tapes on staff management techniques that the council had hired from Video Arts, a London company founded by Mr Cleese.

Porn charges

Dave Barry, aged 34, of Penzance, Cornwall, and Richard Mercer, aged 24, of Manor Park, northeast London, both drivers with London Underground, are to appear before Crawley magistrates, West Sussex, on March 1 accused of importing pornographic material.

A luxury saloon for people who live in the country but can't afford to be stuck in it.



The 16 valve, full time 4WD Subaru Legacy.

Don't let its svelte looks deceive you. Legacy is every inch a Subaru.

Rugged, reliable and relentless in the task of getting from A to B.

(A Legacy saloon is the current holder of the world land speed endurance record. Its legendary Subaru full-time 4WD system underwrites your safety, assuring optimum traction in the most treacherous of weathers.

More than a foul weather friend, it is the quintessential driver's car, powerful, refined and luxurious.

16 valve power, 2.2GX or 1.8GL, with a choice of 5 speed manual or 4 speed computer controlled automatic transmission.

Power steering, central locking, tinted glass, stereo radio/cassette, electric

windows/door mirrors are all standard. With ABS anti-lock braking and electric sliding sunroof on 2.2 models.

The Subaru Legacy saloon from £11,499*.

Can you really afford to be stuck in the sticks without one?

SUBARU
THE WORLD'S FAVOURITE FOUR-WHEEL DRIVE.

Please send me more information on the Subaru Legacy.

Name

Address

T 13/02/91 Postcode

Subaru is a registered trademark of Fuji Heavy Industries Ltd. All other trademarks are the property of their respective owners. *Excludes VAT and delivery. Prices are subject to change without notice. The actual price may vary from the price shown in this advertisement.

National Farmers' Union conference

Gummer leads fierce attack on EC reforms

By MICHAEL HORNSBY, AGRICULTURE CORRESPONDENT

JOHN Gummer, the agriculture minister, and Sir Simon Goudry, president of the National Farmers' Union, set aside their differences yesterday to launch twin attacks on proposals for reform of the European Community's common agricultural policy (CAP) emanating from Brussels.

Mr Gummer said at the opening of the union's two-day annual meeting that the proposals would turn farms into museums and farmers into their curators. "We would be turning what ought to be an economic policy into a fund for the promotion of nostalgia," he said.

In an effort to bring home the grim details of the proposals as he saw them, Mr Gummer drew on the fictional world of *The Archers*, the BBC radio serial about the everyday life of country folk. He said that he had asked his officials to work out the effect of the Brussels proposals on Ambridge farms.

Phil and Jill Archer, widely admired as model farmers, would probably lose £7,000 on their 140 acres of cereals, while Brian Aldridge and his family at Home Farm, with more than 1,000 acres, would be £100,000 worse off. But Joe Grundy and his son Eddie could expect a gain of £1,000 on their poorly-managed 50 acres at Grange Farm.

Sir Simon said that the proposals, which were outlined earlier this month by Raymond MacSharry, the European agriculture commissioner, would discriminate against Britain's large farmers and showed "an ideological preference... for putting the clock back and trying to re-establish a modern Ruritanian".

Under the Brussels proposals, which have yet to be spelt out in detail, the guaranteed prices paid to beef, dairy and cereal farmers would be cut sharply. Compensation would be paid in the form of direct grants, but those would be aimed at the smallest farms while production limits would be imposed on the biggest farms.

Mr MacSharry said that the effect on British farms, which are on average more than five times the size of their Conti-

mental counterparts, would be devastating. Nearly half the total area under cereals in Britain would have to be taken out of production, twice as much as in any other member state. Sixty per cent of dairy farmers in Britain would suffer output cuts of up to 10 per cent, against less than 1 per cent in Greece, Spain and Portugal.

"It cannot be right to reshape the common agricultural policy into a system to protect the hopelessly uneconomic farmers; to condemn them indefinitely to run farms which cannot compete or make a profit in the market place; to turn them into permanent pensioners," Mr

Gummer said. The EC would cease to be a competitive force and would hand over its farm export market to the United States, Australia and New Zealand.

Any reform of the CAP, Mr Gummer said, must be less costly to the taxpayer, better directed to the farmer and better designed to improve the environment. Efficient food production must still be the policy's first purpose, because food surpluses might not last for ever, but that had to go hand in hand with caring for the countryside.

Mr MacSharry's proposals, he said, were based on the assumption that all small farmers took care of the countryside whereas all large farmers despoiled it. That, he said, was nonsense as the smallest farms were often the most polluting. "Those who have to make a living out of a holding too small to produce an adequate income are those

most likely to over-exploit the little land they have," he said.

Mr Gummer offered little detail about how his reform objectives might be achieved. He said that he saw a role for a set-aside scheme under which EC member states would be given national targets for taking arable land out of production. Each country would be free to decide how to achieve its target. He made clear, however, that the EC system of support prices would have to remain, albeit at a reduced level.

There was no doubt that reform was needed, if only because the CAP was about to run out of money, he said. "It is set to cost nearly 25 per cent more in 1991 than it did last year. Unless policies are changed very quickly, it will be quite impossible for the Community to hold spending within the budget and within the £23,000 million guideline that is legally binding."

The joint attack on Mr MacSharry did not entirely obscure serious underlying disagreement between Mr Gummer and the NFU leadership's scheme for EC controls on farm inputs, which include fertiliser use per acre, the amount of land in production, and numbers of breeding animals in a herd. Sir Simon argued that this could solve the problem of surpluses without undermining prices.

Mr Gummer said that he did not see such controls as a substitute for a further reduction in support prices. British farmers were the most efficient in the Community and it had to be "better for Britain not to promote controls which experience has shown usually discriminate against us".

Mr Gummer also disclosed plans to change the law on agricultural tenancies. He said that the requirement for lifetime tenancies was limiting the amount of land available for rent. The time had come to allow landlord and tenant to suit their own situation. He added that he was issuing a consultation paper making provision for such flexibility.

EC food mountains, page 9

Labour is to force debate on Heseltine 'benefit' plan

By DOUGLAS BROOM, LOCAL GOVERNMENT CORRESPONDENT

THE Labour party is to force a Commons debate on the government's new £1.7 billion community charge reduction scheme in the hope of discrediting some of the claims made by ministers about the benefits it will bring.

Michael Heseltine, the environment secretary, announced last month that 18 million charge payers would benefit from his revamped scheme to help those who had suffered most from the switch from rates to the poll tax.

The shadow cabinet has decided to submit a formal Commons prayer against the scheme, forcing a full parliamentary debate about it.

Labour has commissioned research which it says shows that Mr Heseltine's claims about the number of people to be helped are exaggerated and

that the government will make considerable savings to offset the cost of the scheme.

An analysis of the operation of the new scheme, which will come into force on April 1, carried out for Labour by the Association of London Authorities, found that fewer than 15 million people would benefit.

In order to qualify for help individuals must have lived at the same address since the end of the rating system on March 31 last year. The study said the government had underestimated the rate of population movement.

Figures published by the Audit Commission suggest that as many as two-fifths of people in urban areas had moved home since last April.

In addition, Labour will argue that the government will save at least £300 million in poll tax benefits as a result of the new scheme which will offset some of its cost.

The new scheme is based on a comparison of rates bills with what is to be known as an assumed community charge, based on the figure for the current year. Labour believes that that figure will be well below the actual charge in most areas from April.

The timing of the debate was in doubt last night, however, after it emerged that the environment department had still not finalised the regulations which it has told councils privately will be introduced this week.

The sticking point appears to be Mr Heseltine's promise to extend help to residents of sheltered housing for the elderly and disabled who have not benefited from the existing transitional relief scheme.

Under the rating system, sheltered housing complexes were treated as single buildings and rates levied on the owners rather than the individual occupants.

In order to extend the relief scheme to them, the last rates bill for the building will have to be split between the tenants so that it can be compared with their poll tax bills.

David Blunkett, Labour's local government spokesman, said that documents leaked to him showed that the environment department could not decide what method to use.



Thanks for the help: Lynda Chalker, overseas development minister, being greeted by pre-school children yesterday during her visit to a British-aided squatter school at Crossroads, near Cape Town

Public sector 'best for rail track'

By SHEILA GUNN, POLITICAL CORRESPONDENT

RAILWAY tracks should be kept under public control with private operators given more opportunity to run train services, a Lords European Community committee says today.

Peers were impressed by the division of responsibility on the Swedish railways and backed the European Commission's proposal for separating control of the railway infrastructure from the operation of services.

The committee report says: "The body responsible for infrastructure should generally remain under government control because it would be a virtual monopoly, although particular sections of the network could be owned and managed by private companies."

"Railways should become more commercially independent and financially autonomous. We recognise the steps taken in this direction in the United Kingdom. But railways cannot at all times be required to make a financial return on their investment."

The report adds: "Railways provide in certain areas a necessary social service which needs to be funded by the public sector."

Malcolm Rifkind, the transport secretary, is known to be sympathetic to the idea of an independent track authority as one of the options under the government's plan to privatise British Rail.

The peers recommend that the first task should be to open up international rail freight to private management. As a guide they suggest that the EC should study the charging system for the Channel tunnel to see how different operators would pay for using the same track.

The committee, chaired by Lord Shepherd, says that road congestion, the prospect of the Channel tunnel, the opening up of Eastern Europe and environmental concerns have led to talk of a "railway renaissance", providing a unique opportunity to shift passenger and freight traffic from roads on to the railways. But only 10 per cent of international freight between EC countries goes by rail.

House of Lords select committee on the European Communities: A New Structure for Community Railways (Stationery Office, £19.80).

Ministers to help football measure

A BILL to create new offences to deter football hooligans is to receive government help to become law before next session (Sheila Gunn writes).

Kenneth Baker, the home secretary, has enthusiastically endorsed the measure introduced with the backing of the all-party Commons home affairs committee to create three new criminal offences of throwing a missile, chanting obscene or racist abuse and pitch invasion.

He has promised the committee chairman, Sir John Wheeler, that he will ease the passage of the bill through Parliament this session. Talks have started within the Home Office and the government's business managers about the best method to be used.

The government may take on the legislation itself or provide parliamentary time. Home Office officials will re-draft the bill to remove defects.

Without government help, private members' legislation stands virtually no chance of getting through, although it

might have support from all parties. The new offences were recommended by Lord Justice Taylor in his report on the Hillsborough disaster. The bill does not tackle ticket touting.

The National Federation of Football Supporters' Clubs firmly backed the idea of making pitch invasions illegal. The Commons committee believes the offence will act as a deterrent rather than lead to multiple arrests. Some Football League officials told the committee that fans are more likely to go on to the pitch as many clubs had pulled down perimeter fencing after the Hillsborough tragedy.

The MPs concluded: "We cannot ignore the evidence from Scotland that the policy of arrest rather than ejection has improved the behaviour of Scottish fans, and the widespread view that there is an important deterrence factor through the existence of criminal offences."

Bitter campaign as Tory MP fights to survive

By RICHARD FORD, POLITICAL CORRESPONDENT

ALONG the snow-covered streets of a southeast London suburb, an increasingly bitter campaign is being waged as a Conservative supporter of Michael Heseltine struggles to fight off an attempt to deselect him as MP.

The 2,000 members of the local association and the Conservative club in Bexleyheath are being canvassed by telephone and in person as both sides in the dispute mobilise their forces for a meeting on Friday over the future of Cyril Townsend, the wet and Heathcote sitting MP.

He is the last of several Conservative MPs to face attempts to oust him over his role in supporting Mr Heseltine's challenge for the party leadership last November. The others survived the wrath of local activists, but Mr Townsend is in much deeper trouble and could be the only Tory MP to be deselected in the aftermath of the toppling of Margaret Thatcher.

Mr Townsend has lost the support of the executive of his constituency association by a margin of two to one and the committees of the nine wards that comprise the Kent constituency oppose him. Worse, he has lost the backing of his association's senior officers.

As one of his closest supporters said: "His opponents are at the heart of the local association, in the association headquarters with access to the computer and the names of the party members". A six-page press statement, issued on behalf of the association's executive council, accused Mr Townsend of failing to consult local party activists over the leadership and other matters, and attacked his behaviour at a meeting at which the association's officers tried to resolve problems.

The statement said that the disagreement over Mr Heseltine's leadership challenge was merely "the straw which broke the camel's back. The evidence is that there has been a growing discontent with Cyril Townsend over many years."

TORY PARTY

"He has voted against government policy far too often, and has rarely consulted members. He has brushed aside debate and argument, preferring instead to assume that he and only he always knows best."

The statement accused Mr Townsend of making personal attacks on officers and of meeting suggestions to defuse the problem with "waved clenched fists and a refusal even to consider the ideas. They felt stabbed in the back by the display of temper."

Bryon Huson, association chairman, said: "I think he has this black spot about consultation. I think it comes from his army background. You know, you do not talk to the lower ranks unless you have to or consider it necessary." Even some of the embattled MP's supporters believe that Mr Townsend could have prevented some of the difficulties he faces if he had talked to leading members of the association before declaring in favour of Mr Heseltine's challenge.

Nobody disputes that Mr Townsend is an assiduous constituency MP, holding regular surgeries since he was first elected in 1974. However, his opponents believe that he could be in the constituency more often and more actively involved with the local association.

Some of his friends claim that he is also the victim of a change in the make-up of the association's membership has resulted in the emergence of activists much more right wing than Mr Townsend. His opponents strenuously deny the charge and even his supporters concede that Mr Townsend must take some of the blame for failing to arrest the decline.

Even if the party decides on Friday to open the selection process, Mr Townsend will be on the final shortlist of three. His supporters believe that, should that happen, Mr Townsend would still be chosen as the candidate.

Trident cost down again

For the fifth year in succession there has been a real-terms reduction in the estimated cost of the Trident programme, Tom King, the defence secretary, said in a written reply.

The revised estimate stands at £9,863 million. Although this estimate represents a cash increase of £483 million over last year, the effects of inflation and exchange-rate variations mean a real reduction of £126 million and a real reduction of £1,838 million over the original 1982 estimate.

Steroids bill

Menzies Campbell, Liberal Democrat spokesman on sport and a former athlete, introduced a bill in the Commons to ban the use of anabolic steroids. He said that there was hardly a sport that did not have cheats trying to outwit nature. The drugs were damaging to health and life threatening. The bill has little chance of making further progress.

£38m for aid

Voluntary agencies working overseas to help poor nations are to get £38 million from the government in the next financial year, Lynda Chalker, the overseas aid minister, said yesterday. Oxfam, Christian Aid and the Save the Children Fund are among those that will benefit.

Parliament today

Commons (2.30): Questions: Foreign and Commonwealth Office. Debate on the autumn statement. Lords (2.30): Debate on NHS.

Clarke's history lesson

MORNING news bulletins on the Gulf war were not the stuff of school history lessons, Kenneth Clarke told MPs yesterday as he came under sharp attack from Labour for over-ruling the advice of his experts (Nicholas Wood writes).

Jack Straw, the Opposition's chief education spokesman, accused the education secretary of making history lessons a "partisan plaything" by deciding that the events of the past 24 years should be expunged from GCSE courses.

Mr Clarke argued that a distinction must be drawn between history and current affairs. Education ministers also disclosed that they are planning to take tougher action to tackle truancy by pupils and

that they are considering scrapping the so-called "binary divide" between universities and polytechnics.

The passage of time enabled



Kenneth Clarke

events to be viewed with "a reasonable amount of historical perspective". Mr Clarke said, suggesting that it would be wrong for classroom history to focus on the latest news from the Gulf. Instead, teachers should trace the chain of events that had led to the conflict.

Sketching out his own lesson plan, Mr Clarke said that a course should begin with the fall of the Ottoman empire, embrace events such as the Balfour Declaration and the civil war in Palestine in 1948 and end with the six-day war of 1967.

On truancy, a departmental circular reminding local authorities of their duty to enforce the law would be issued shortly, Michael Falloon, a junior education minister said.

Public spending reports

State school cash up by almost half

By JOHN O'LEARY, HIGHER EDUCATION CORRESPONDENT

SPENDING on state school pupils has risen by almost half under the Conservative government, the education department said yesterday in its first report on spending plans. By last April, the increase had reached 44 per cent in real terms.

The increase has been helped by a steady drop in the number of pupils in state schools, which is only beginning to be reversed this year. By 1993-4, the last year of this planning cycle, numbers are expected to have risen by more than 200,000, their highest for eight years.

Increases in teachers' pay, smaller classes and higher spending on books and equipment took the average amount spent on pupils in maintained schools to £1,485 last year, compared with the equivalent of £1,035 in 1979-80.

Jack Straw, Labour's chief education spokesman, said

that the small print of the report showed that the government was now planning a standstill in education spending, however. Although Kenneth Clarke, the education secretary, had claimed a 14 per cent rise in local authority budgets for next year, the actual increase would be little higher than present estimates for inflation.

The report takes the place of the department's contribution to previous expenditure white papers. The figures show no important changes to the plans announced in November's autumn statement on government spending.

Total expenditure by the department will be £7.3 billion in 1991-2, £600 million more than this year. Local authorities will receive £17.5 billion and, when student support is included, higher education spending will top £5 billion for the first time.

Farm spending to reach £2,649m

By MICHAEL HORNSEY, AGRICULTURE CORRESPONDENT

AGRICULTURAL spending in 1991-2 is forecast to reach £2,649 million, of which 64 per cent will be incurred under the EC's common agricultural policy (CAP), and will be spent mostly on supporting farmers' prices.

That will represent an increase of only 1.5 per cent over the £2,610 million estimated to have been spent in 1990-1 when there was a 38 per cent jump over the previous year in the cost of stockpiling and disposing of re-emerging food surpluses.

The agriculture ministry's departmental report on its public expenditure plans, which was published yesterday, predicts that total agricultural spending will rise further to £2,790 million in 1992-3 and to £2,800 million in 1993-4.

The report says that expenditure plans had to be revised upwards by £221 million for

1991-2, and by £240 million for 1992-3, mainly due to increased intervention buying of beef and dairy products to support the minimum prices guaranteed to EC farmers.

In the 1991-2 forecast, these extra costs were partly offset by savings expected on intervention buying of cereals, but similar savings were not expected in 1992-3 or 1993-4.

Other areas where spending is predicted to increase include projects to prevent flooding and coastal erosion, compensation to farmers whose cattle have to be destroyed because of BSE (bovine spongiform encephalopathy), and schemes to test the viability of low-output beef and sheep farming intended to enhance the natural environment.

BSE compensation was raised to 100 per cent of the animal slaughtered in February last year.

TO STAY AHEAD IN BUSINESS, LEAVE IT BEHIND FOR A DAY.

Keeping pace with information technology these days isn't easy.

Scarcely a week passes without significant developments which, conceivably, could have huge implications for the way you (or your competitors) do business.

Which is why a day's visit to The Which Computer? Show is not just time well-spent, but time well-invested.

It's the one occasion where, in one place, at one time, you can keep abreast of every significant development in the field.

Where you can talk directly to the representatives from both the biggest worldwide names in IT — and the smaller ones.

Where you can discuss your business needs with the people who really know the answers.

It's the biggest, most successful show of its kind in the UK, with a 10-year track record.

Return the coupon today and we'll send you a complimentary ticket to The 1991 Show.

If you plan to stay ahead, that is.

COMPLIMENTARY TICKET APPLICATION WORTH £10

To: The Which Computer? Show, Newcastle-upon-Tyne X, NE85 4DW.
☐ Number of FREE tickets worth £10 each. (Maximum of 5.)
☐ Please send me information on Communications 1991.

Name _____
 Job Title _____
 Company _____
 Address _____
 Postcode _____

Tel (incl. STD) _____

WHICH COMPUTER? SHOW

23-26 APRIL 1991
 NATIONAL EXHIBITION CENTRE, BIRMINGHAM

Sorry, no one under 18 admitted. Student groups by arrangement only. The Which Computer? Show is co-located with Communications 1991.

091-416 4570
 FOR FREE TICKETS

Brake on ground war strains Iraq more than the allies

THE waiting game is being stretched to the limit. The patience of the 470,000-odd allied soldiers and marines sitting in their tanks, tents and foxholes; the tolerance of wavering members of the United Nations Security Council; the strain on those who fear that too long a postponement of the allied ground campaign could win more support for Baghdad; all are tested to the full after the decision by President Bush to pursue the air campaign further.

Mr Bush had little choice, once he had been told how much Iraqi armour and artillery had survived the allied bombing campaign. He can at least take comfort from the fact that his counterpart in Baghdad will also be facing increasing pressure.

President Saddam Hussein always wanted to prolong the war in the hope that the 28-nation coalition would collapse. That was before the allied bombers

began tearing apart his bridges, power stations, oil refineries and munitions factories. Now Washington's brinkmanship over the timetable for a ground war is working against him. The coalition is still holding together, while the military power base on which his survival depends is being slowly degraded.

After nearly four weeks of Operation Desert Storm, Mr Bush has cause to be thankful that he persisted with his United Nations strategy. The time it took to persuade the security council to support the resolution, authorising the use of force if necessary, gave Saddam a valuable period to consolidate his forces in Kuwait. The dividends for Washington have, however, been immeasurable. Whatever Saddam might say about this being an American war, rather than a UN one, the Iraqi leader knows he would have had a much better chance of winning support for his cause if

Delays will test the patience of both sides, but Michael Evans believes that the continued air assault by a strengthened coalition on targets in Kuwait and Iraq could put Saddam under great pressure and force him to change course

he were fighting Americans without the backing of a United Nations resolution.

In some respects the coalition has become even stronger. Two of the Arab partners, Saudi Arabia and Qatar, have been bloodied in battle with the Iraqis, giving them confidence that they can fight, and win. France now looks a much stronger partner than it did when Jean-Pierre Chevènement was the defence minister. With close personal ties to Iraq and a clear antipathy towards the idea of a "just war", M. Chevènement contributed to the widespread feeling among the allied forces in Saudi Arabia that

France was not a reliable member of the coalition.

That has changed with his replacement by Pierre Joxe. France is now sending an 800-strong regiment of marines to boost its presence to about 14,000, of which 10,500 are in the army, 1,500 in the air force and 2,000 in the logistics and medical units. The odd arrangement, engineered by M. Chevènement, under which French Mirage and Jaguar strike aircraft could only attack targets in Kuwait, has been overturned. French commitment to a ground war has also been underlined, and all the reports from Riyadh indicate that there is

a good working relationship between the American, French and British commanders.

Iraq refers to American bombers only when claiming civilian damage and civilian casualties. Yet, while the Americans are obviously mounting the majority of the air sorties, because of the huge number of US air force, marine and naval aircraft in theatre, at least eight other members of the coalition are involved in the air campaign. They include Britain, France, Saudi Arabia, Kuwait, Italy, Canada and Qatar. New Zealand is also flying sorties with two Hercules aircraft. Provided this military partner-

ship continues to be supported by the political one, as the air war moves into its fifth week, the pressure will be on Saddam either to initiate some sort of aerial or ground offensive, or to announce the withdrawal of Iraqi troops from Kuwait, before the allies achieve their repeated objective of reducing the combat capability of his forces by 50 per cent.

There is still a long way to go before that target is reached. It has taken four weeks to achieve a depletion rate of between 15 and 20 per cent. But British officials claim that the level of sorties flown does not represent the maximum possible effort. So a marked increase in sorties, particularly if most are aimed at the ground forces in Kuwait, could increase the depletion rate appreciably.

Saddam will have to make his own calculations. Will there come a moment when he is forced to do something more

positive to stop the destructive raids? At present he is trying only two ploys: launching the occasional ballistic missile at Israel and Saudi Arabia so that allied aircraft are forced to spend an inordinate amount of time "scud-hunting", and appealing for world sympathy by focusing on the civilian casualty toll.

If Mr Bush is intent on delaying the land campaign for as long as possible — hoping, perhaps, that it might not be necessary — the US administration should cast aside its traditional squeamishness over publishing satellite photographs and show the world, if it is possible, what the Iraqis have been doing to Kuwait. If there are death camps filled with Kuwaiti citizens, as has been reported, a few dramatic photographs published around the world would quickly counter the pictures of civilian damage in Baghdad and elsewhere.

PSYCHOLOGICAL WARFARE

Allies aim to triumph in war of words

FROM PETER STOTHARD, US EDITOR, IN WASHINGTON

COALITION forces have begun a concerted effort to silence President Saddam Hussein's radio and television transmitters and to improve its own "hearts and minds" campaign in Iraq and occupied Kuwait. President Bush has become increasingly disturbed at the way Saddam is continuing to broadcast to his people and to spread horror tales of attacks on civilian targets.

Until this week, allied policy was to allow some of Saddam's radio transmissions to continue in Iraq, partly so that they could be monitored by American intelligence and partly in order to allow an open channel for an Iraqi surrender. Yesterday, US sources reported a policy change, saying all transmitters would be targets.

Washington has stepped up its efforts to get its own message through. A big obstacle is Bahrain, which refuses to allow American broadcasts in Arabic from the Voice of America medium-wave transmitter in its territory. The Bahraini government believes the

VOA Arabic service is too friendly to Saddam — and inside the Pentagon, which is growing concerned at the lack of success in persuading Iraqi soldiers to desert, some senior officials agree with that judgment.

Airtime for Arabic broadcasting on the Voice of America has been more than doubled since the war began — from about seven to 15 hours a day. Iraqi soldiers and civilians who possess expensive short-wave radios can hear a mixture of world news, translated from the basic VOA output, US government editorials and balanced coverage of the war.

The majority, however, who have only cheap medium-wave receivers are cut off from the Voice of America unless they live in northern Iraq and can listen through the BBC World Service, which has a local medium-wave transmitter on the island of Masirah. The VOA has to broadcast from Rhodes.

The United States Information Agency, the VOA's parent body, is attempting to organise Arabic broadcasting from Bahrain, which is relatively liberal by Gulf standards. But, as the Bahraini information minister, Tariq Almoayed, wrote to the USIA director, Bruce Gelb, on January 28, Bahrain is "still unwilling to take the risk allowing others to talk on your behalf in a language you cannot monitor or understand."

We have seen it happen to others who allowed their radio service to drift with political opinions of others," Mr Almoayed wrote in his letter, which was copied by Mr Gelb to James Baker, the American Secretary of State. Administration sources interpret Mr Almoayed's letter to refer to Palestinians and other Middle East nationals at the VOA who may be hiding their political leanings under the cloak of journalistic objectivity.

Sensitive talks to solve the VOA problem in Bahrain through the American embassy in the tiny island state continue. America is prepared to build a new directional transmitter to beam signals direct to Kuwait but the go-ahead cannot be given until Bahrain accepts the Arabic service.

Talks about the quality of the VOA Arabic service are, if anything, even more sensitive. Mr Gelb, a schoolfriend of President Bush, is about to be replaced at the agency by the ambassador to London, Henry Cantor, after criticism about his management of the agency. During his two years in the job, he has alienated journalists at VOA, who believe he has been too keen to promote US propaganda, and the agency's conservative critics who think that he has not been tough enough in pushing Washington's interests.

Press to investigate censorship

Censorship and news management by the Iraqi and allied authorities are to be investigated by the British executive of the International Press Institute, a worldwide body which campaigns for press freedom (David Young writes). It is looking for direct testimony from British reporters in Saudi Arabia and Iraq which highlights cases of censorship.

Peter Preston, the editor of *The Guardian* and chairman of the institute's British executive, said: "The first thing is to build a total picture of first-hand experience. We want, while minds are fresh, to lay out all the evidence of what happened and what it was like and publish it as a report for the future." The executive represents individuals working in British-based news agencies, papers and broadcasting organisations.

Censorship of the media has also been criticised by the National Union of Journalists, which has agreed to allow its trade union banner to be used at anti-war demonstrations, organised by the Committee to Stop War in the Gulf. The NUJ national executive has passed a motion supporting the campaign against military action.

Leading article, page 13

Non-aligned talks

Belgrade — Foreign ministers of 15 non-aligned countries and the Palestinian Liberation Organisation met here to try to find a solution to the Gulf war. It seems unlikely that they will come up with a formula, however, as there were sharp differences during initial talks on Monday over whether the allies should agree to an immediate ceasefire.

Visit by Duchess

The Duchess of York, nursing a heavy cold, endured bouts of coughing and sneezing yesterday when she visited families of Gulf servicemen at the Royal Navy air station at Portland, Dorset. Her conversations with some of the 90 relatives of Royal Navy and Royal Fleet Auxiliary men were twice interrupted and she had to leave one group for a drink of water.

Poll tax rebels

The Labour party said yesterday that Tory backbenchers were joining its campaign for new measures to exempt servicemen in the Gulf from poll tax. David Blunkett, the party's local government spokesman, said he had received messages of support from a number of government MPs.



Passé for thought: Trooper Michael Ollerton, aged 21, of the 14th/20th King's Hussars, fingers a string of worry beads given to him by a friendly local trader in eastern Saudi Arabia

BACKING FOR WAR

Silent majority forgets about Vietnam to voice its support

FROM MARTIN FLETCHER IN WASHINGTON

IN AMERICA, the silent majority has finally found its voice. Last weekend, in Media, Pennsylvania, 20,000 people rallied to support US troops in the Gulf. On a sports field in Homestead, Florida, 10,000 formed a giant human map of the United States, aerial pictures of which are to be sent to every local serviceman in the war.

In dozens of towns and cities across the country there were demonstrations not against Desert Storm, but in support of it.

Seasoned observers say they have rarely seen anything like it. Smalltown America is awash with yellow ribbons and the Stars and Stripes hangs from every other home.

"I have never seen such an outpouring and one which is so spontaneous. The support for the troops in mind-boggling," said Curt Weidner, a congressman from Pennsylvania who organised the Media rally after a trip to Saudi

Arabia where he encountered a "paranoia" among the troops that "the folks back home would do what they did in the Vietnam war — let them down."

So much about the Gulf war is a reaction to Vietnam, and America's remarkable support for its troops is no exception.

"What you have here is a patriotic pre-emptive strike," said Gary Jarman, political director of the conservative American Freedom Coalition. "We are not going to let those clowns on the left who did everything they could to undermine the morale of the troops, and of the public at large, pull that stunt again."

Vietnam veterans' organisations, many of whose members returned from Indo-China to find themselves pariahs, are at the forefront of many of the rallies. So too are many of the universities which were hotbeds of the 1960s anti-war movement. "We must

stand against those who oppose the war," said Harry Wilson of Harvard's Young Republicans at a 500-strong rally this month organised by Students United for Desert Storm, one of a score of groups that have sprung up around the country. "We are different from our counterparts of 20 years ago. The silent majority will be silent no longer."

The circumstances are also different. This time, there is no conscription, the decision to go to war was fully debated and approved by Congress, and America is not fighting alone.

Anti-war protesters have mounted the largest rallies — nearly 100,000 in Washington and half that in San Francisco — but both were in the first two weeks of the war. Since then, they have been largely drowned out, and that is the way it is likely to remain unless the allied campaign goes terribly wrong.

GERMANY'S IMAGE

Genscher under cabinet fire for loss of prestige

FROM IAN MURRAY IN BONN

HANS-DIETRICH Genscher, Germany's most experienced cabinet minister, is in danger of becoming a casualty of the Gulf war. Leaders of the Christian Democratic Union (CDU), the dominant party in the government coalition, are seeking to make him a scapegoat for Germany's initial inept reaction to the invasion of Kuwait.

In an unprecedented way, spokesmen for the party and its sister, the Bavarian Christian Social Union (CSU), are now churning criticism of the Free Democrat (FDP) foreign minister, blaming him for the country's loss of face and international prestige. The chief complaint is that he was silent for too long, something the talkative Herr Genscher can never have been accused of before.

The CSU is now demanding a meeting of the coalition leadership to discuss his handling of foreign policy, immediately after he returns from his current controversial journey to the Middle East. At the very least Helmut Kohl, the chancellor, is expected to intervene more and more, taking a lead in repairing Germany's image, as he did this week in talks with John Major, the prime minister.

According to Ottwin Lowack, the CSU's Bundestag spokesman on foreign affairs, Herr Genscher has created "a continuous foreign policy" in which he seeks to be all things to all men, considering negotiations to be an end in themselves, even more important than having a clear idea on what the negotiations are all about.

The most significant criticism, however, has come from Volker Rühe, general secretary of the

CDU and a foreign policy adviser to Herr Kohl. As the Gulf conflict developed, there had been nobody available to put the German case to friendly states, Herr Rühe complained. The result was that anti-German attitudes were taking root around the world.

Herr Genscher has also been sharply condemned by Alfred Dregg, floor leader in the Bundestag of the CDU/CSU. Germany had shown no clear position over the Gulf, he complained, leaving doubts among its allies about its trustworthiness and creating the impression that it was prepared to redeem itself only with money. "Certainly the explanation of German foreign policy is sometimes not the best," he added.

The press has been overflowing with the strongest criticism of the foreign minister. "The German superpower danced only one summer long," said *Welt am Sonntag*, normally a strong supporter of the government.

Rolf Schmidt-Holtz, the publisher of *Stern* magazine, said "irresponsible silence" at a time when Germany's position should have been explained properly "meant a loss of credibility worldwide and it will cost us billions."

The foreign minister, who is now trying to stitch together a revised policy for Middle East security, flew off to tour three Middle East capitals yesterday. He is understood to be ready to offer tanks in Cairo as well as cash in Damascus and Amman, even though the United States has already indicated that it is reconsidering aid to Jordan because of support for Iraq.

ALLIED FORCES

SORTIES: More than 82,700 air missions flown since the war began. More than 2,900 in the last 24 hours.

LOSSES: Allies list 33 allied troops killed in action — 12 Americans and 18 Saudis. Twenty-two Americans listed as non-combat deaths. 45 missing in action, including 28 Americans, eight British, one Italian, nine Saudis, 12 prisoners of war, two British, Allies lost 23 planes, 22 in combat — 15 American, five British, one Kuwaiti and one Italian.

SCUD ATTACKS: Iraq fired its 32nd and 33rd Scud missiles at Israel on Monday night and Tuesday morning; the second one demolished a house and wounded six people.

CLAIMS: US warplanes blasted an Iraqi convoy in central Kuwait and allied planes swooped on Scud missile launchers in western Iraq, destroying four. Allied commanders have decided to target all radio stations which Saddam uses to communicate with the Iraqi

people. Ten Iraqi soldiers surrendered, bringing the number of Iraqi POWs to more than 1,800.

FORCES

CLAIMS: Iraq said US-led allies had launched 96 more air raids on military and civilian targets but said bombs had not harmed its armed might. The National Assembly Speaker declared that Iraq's army retained "lethal developed weapons" and advised US troops to avoid "certain death" by leaving the Gulf. Allied rockets demolished the HQ of a government ministry headed by Saddam's cousin, killing six people. Iraq claimed more than 180 allied aircraft downed and more than 20 prisoners held; 647 civilians and 90 soldiers killed.

ALLIED WAR AIMS

UN Security Council resolution 678 authorises Kuwait's allies to "use all necessary means" to uphold previous resolutions calling for the immediate and unconditional withdrawal of Iraqi forces from Kuwait and its government's restoration. It also calls on the nations "to restore international peace and security in the area."

COST OF CONFLICT

Britain's burden not as heavy as originally feared

By ANATOLE KALETSKY



Mellor: Treasury could be in for pleasant surprise

THE war in the Gulf may prove less costly to the British government than many economists and politicians had feared. Yesterday's pledge of £250 million from the United Arab Emirates brings to about £1.3bn the foreign contributions to Britain's war effort.

In addition to the UAE, Kuwait has offered £660m, Germany £275m and Japan £25m. In addition, Saudi Arabia is providing between £100m and £200m worth of petrol and other supplies.

On the cost side of the ledger, too, it is beginning to look as if some of the early estimates were unduly alarmist. In the first week of Operation Desert Storm estimates on the total war cost to the taxpayer ranged from £2bn and £10bn. But judging by official Ministry of Defence and Treasury costings since January 16, the final figure is likely to be much nearer the bottom of this range. The total

gross cost of Britain's contribution to the pre-war period of Operation Desert Shield was £1.25bn, as announced last month by Tom King, the defence secretary.

This included about £100m in transport costs and £550m for one-off purchase of equipment, such as barracks and tents. However, this figure included a great deal of money, such as basic military salaries, which would have been spent anyway through the normal defence budget.

Deducting all such normal expenditure, as well as contributions made in kind by the Saudis and other host countries, the Treasury's best estimate of the net additional cost before the war started is £780m. Part of this has been offset by £40m of savings made elsewhere in the defence budget, leaving a net addition of £740m to Britain's defence spending between August 2, 1990 and January 16, 1991. All of this extra money will be added to the public

expenditure totals for the current financial year.

In the Autumn statement last November the Treasury announced that public overspending for 1990/91 would exceed the contingency reserve set aside a year earlier by £1.6bn. Last week, the Chancellor said that total would be £600m higher, or £2.2bn in total, largely because of the extra cost of the Gulf war.

Since fighting started four weeks ago, costs have obviously risen, but the escalation has not been as sharp as many analysts had supposed. According to the Treasury, the war's operating costs, excluding ammunition and equipment losses, have run at £4m daily since January 16.

In addition, according to a statement made on February 6 by David Mellor, the chief secretary to the treasury, Britain lost or used up £200m worth of aircraft, missiles, ordnance and other

equipment in the first 20 days of the fighting.

But the Treasury made clear that only the £4m daily running costs of the war would have to be included in the public spending totals for 1990/91 and 1991/92. This is because the "cost of replacing destroyed equipment, which was averaging around £10m a day, would be spread over many years — and in some cases might not have to be borne at all if, for example, the government decided to reduce its force of Tornados, worth about £20m each."

As one Treasury official put it, "We have so far lost 6 out of over 100 Tornados. Whether we buy more Tornados, substitute some entirely new aircraft, or don't replace them at all, is a decision which might not be taken until the end of the decade." The same flexibility would exist in the replacement of any Challenger tanks, costing between £1.5m and £2m each, which might be lost

once the ground assault started. Replacement of ammunition, missiles and other ordnance, on the other hand, would be required.

Judging from Treasury figures, the cost of ammunition is likely to be much lower than some estimates. Of the £200m spent on equipment in the first 20 days of constant bombing, the loss of 6 Tornados, accounts for around £120m. Missiles, bombs and ammunition were being consumed at less than £4m daily.

War expenditure including ammunition and running costs, but excluding losses of aircraft and tanks, seems to amount to about £8m daily. A 100-day war would cost around £800m. Adding in the £740m net cost of the military buildup, the total comes to about £1.5bn — not much more than the £1.3bn already pledged to Britain by its allies.

Validated by ait, page 12

MEDIA ACCESS

Journalists threaten to take action against curbs

FROM CHRISTOPHER WALKER IN EASTERN SAUDI ARABIA

THREE hundred journalists from 23 countries, including those contributing men, material or money to Operation Desert Storm, have written an open letter threatening direct action unless tight restrictions are lifted preventing them from access to the troops.

Copies of the protest have been sent to King Fahd of Saudi Arabia and the commanders of the American and British forces in the Gulf. The "direct action" will be a concerted attempt to break through roadblocks erected to prevent all but approved "pool reporters" from visiting military locations in the desert and talking to the soldiers who are serving in army camps there.

The protest is the latest step in the growing war between the media and the allied military authorities over access to reporting of the conflict.

British and American correspondents, who are not part of the new protest, have complained about rigid censorship and the attempt to channel all coverage through officially guided pools operating under restrictive guidelines.

"The American military is providing access for American media to American forces and likewise the British military has organised pools for the British media," said the journalists from countries including France, Italy, Canada, Germany, Japan, Norway, Spain, Kuwait, Turkey, Australia, Austria, Greece, The Netherlands and Sweden.

"In the eyes of many reporters here, you are saying to other countries that their contribution to this war effort is useless."

The letter, which followed a request last week from the US military to the Saudi government to deport four French journalists operating independently of the tightly controlled and censored pool system, continued: "Frustration about the system is reaching crisis point among international journalists. This frustration may soon lead to direct action on their part to reach troop positions."

The protesters suggested the creation of eight international "pools" to cover forward positions on a rotating basis. "Our understanding of this military conflict is that it is carried out under the auspices of the United Nations," they added.

However, the clear impression here is that American and the American military are in total command of the situation, including the movement of foreign nationals on sovereign Saudi territory," the protesters continued.

Diplomatic observers said that the letter would evoke sympathy in certain Saudi circles because of growing resentment against American domination of the conduct of the war and mounting civilian casualties in Iraq.

A leading Saudi newspaper editor this week attacked the Americans for running a "neo-colonial conflict" during conversations with Western reporters at the joint American and Saudi information centre in Riyadh.

Western security experts said it was unlikely that any important secrets were lost because of the pilot's junior rank and because the Jordanians became aware of the espionage ring early on.

Love in absentia, page 16



IRAQ Radio breaks silence on military targets

BAGHDAD radio, in an unusual step, broadcast a military communiqué yesterday reporting scores of allied air raids on military positions as well as on civilian targets.

The broadcast also said President Saddam Hussein had met senior officials of the ruling Iraqi Revolutionary Command Council, but did not specify the time, location or agenda. It was the second time in three days that Saddam had convened a meeting of his inner circle. No details were provided of the previous meeting on Sunday.

The communiqué reported 30 allied air sorties on civilian targets, including a maternity hospital and a nursery, and 96 raids on military targets in the "southern operations sector" of occupied Kuwait and southern Iraq. The daily communiqués do not normally mention attacks on military targets.

The radio said other civilian targets included bridges, passenger cars, a water storage tank and "tents occupied by nomads". It also reported the overnight Iraqi missile strikes on Riyadh, the Saudi capital, and on Tel Aviv, saying that the Israeli city was hit "so that the Zionists, the instigators of all evil, receive their share of just punishment".

An Iraqi cabinet minister said on Monday that thousands of Iraqi civilians had been killed or wounded by the allied bombardment. Allied bombs have knocked out the telephone system in the capital, making communications with hospitals difficult. Western reporters in Baghdad said the lack of communications had made it difficult to track the number of casualties.



Rescue mission: rescuers trying to free a man trapped in the rubble of his home after it was hit by an Iraqi Scud missile early yesterday. The missile, the 33rd to hit Israel since the start of the war, left six people injured. Another Scud landed in a field a few hours earlier.

ISRAEL Anti-Scud role sought

FROM RICHARD OWEN IN JERUSALEM

MOSHE Arens, the Israeli defence minister, returned from talks in Washington with President Bush and senior American officials last night amid increasingly clear signs that Israel is pressing for a direct role in eliminating Iraqi missile-launchers.

The newspaper *Haaretz* said Israel feared that the allied forces in Saudi Arabia would become preoccupied with combined air and ground operations in Kuwait, diverting resources from the allied "Scudbusting" effort. Israeli officials emphasised that they would take no action without co-ordination with the United States. Western diplomats fear that if Israel does take direct action countries such as Jordan and Iran could enter the conflict on Iraq's behalf.

As Mr Arens tried to secure American aid to help defray Gulf war costs, a Scud hit central Israel early yesterday, demolishing a house and injuring six people. A few hours earlier another missile landed harmlessly in a field. (This dispatch is based on material passed for publication by the Israeli censor.)

50% off TWA fares to the States.

This offer runs only until midnight, February 18th. Booked and paid for, all TWA Royal Ambassador First Class, Ambassador Business Class and Full Fare Economy tickets are half price. (If you travel before October 31st 1991).

Including some special TWA promotional fares, the offer applies on flights to New York, Boston, Philadelphia, Baltimore, Chicago and Los Angeles.

Call your travel agent, or TWA on 071 439 0707, for full details and an immediate booking.



Offer applies to all TWA First Class, Ambassador Class, Full Fare Economy tickets valid for travel completed by October 31st 1991. It also applies to certain Promotional Fares valid for travel between April 6th and October 31st 1991. Fares may vary according to date of travel. Some restrictions may apply to Promotional Fares. Contact your Travel Agent or TWA for details. To qualify for the 50% reduction all tickets must be booked and paid for before midnight February 18th 1991. Should you have to cancel, First Class, Ambassador Class and Full Fare Economy passengers will receive a full refund. Promotional Fares must be cancelled 14 days or more prior to departure to receive a refund; passengers who cancel 13 days or less will receive a refund in the form of a transportation voucher, good for travel on TWA only. Should TWA's London routes be transferred to American Airlines, American Airlines will honour all tickets. Subject to Government approval.

REUTERS REPORTS ON A FULL YEAR.

NEWS FOR BUSINESS

A major crisis generates a massive outpouring of news and data which affects all markets and may impact business decisions.

Reuters delivers the news as it happens. The invasion of Kuwait created a strong demand for energy information across all business sectors.

Reuters energy specialists sharply focused their expertise and provided comprehensive coverage of oil price movements and energy news as information came in from the Gulf, Washington and the major capitals.

Energy news is part of a portfolio of specialist Reuter news services on money and capital markets, equities and commodities. Combined with historical databases and delivered on Reuters 200,000 terminals worldwide or via Reuters trading room systems, these services form the backbone of our information products for the financial community.

When markets move on information, traders in foreign exchange and other sectors need to react as quickly as possible.

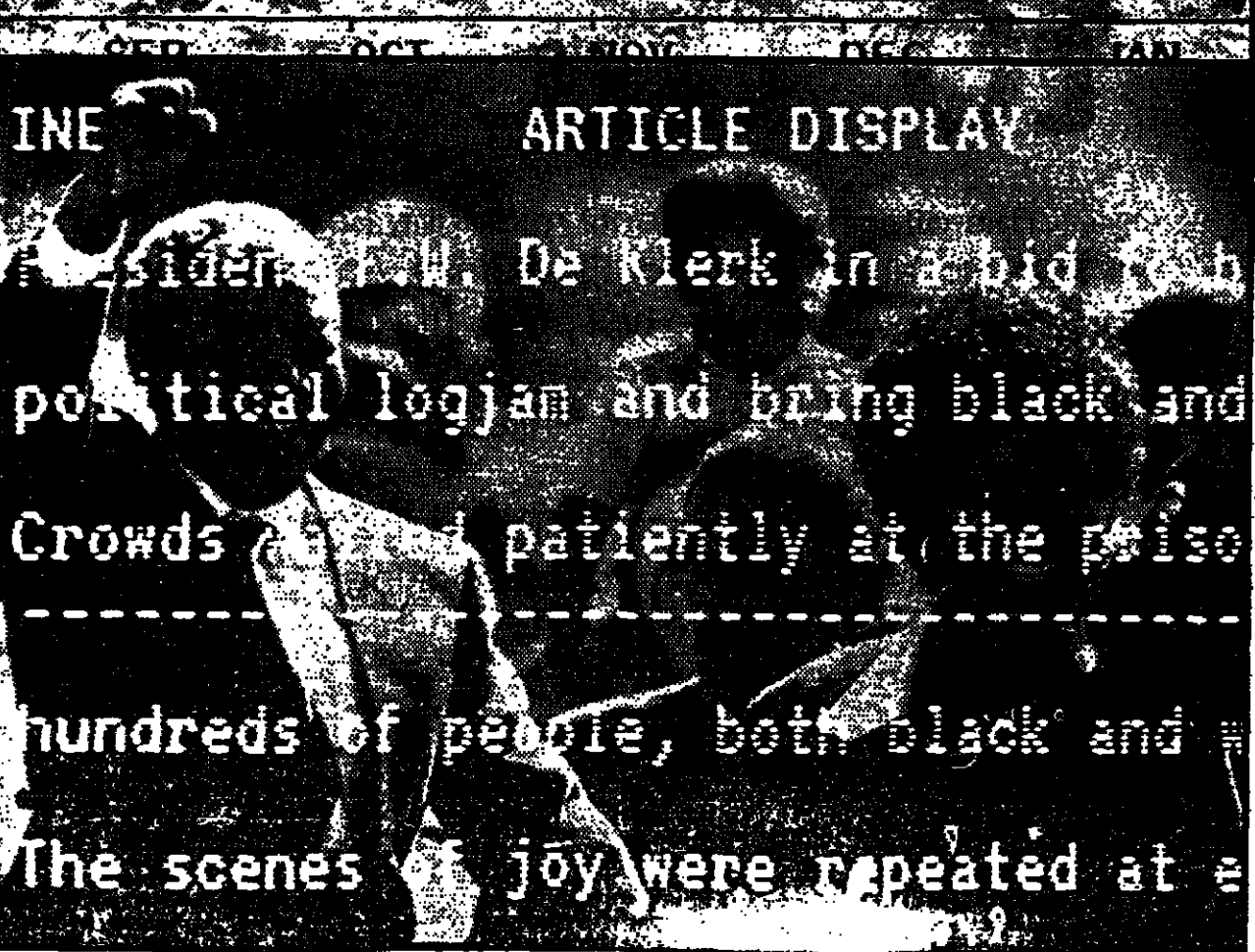
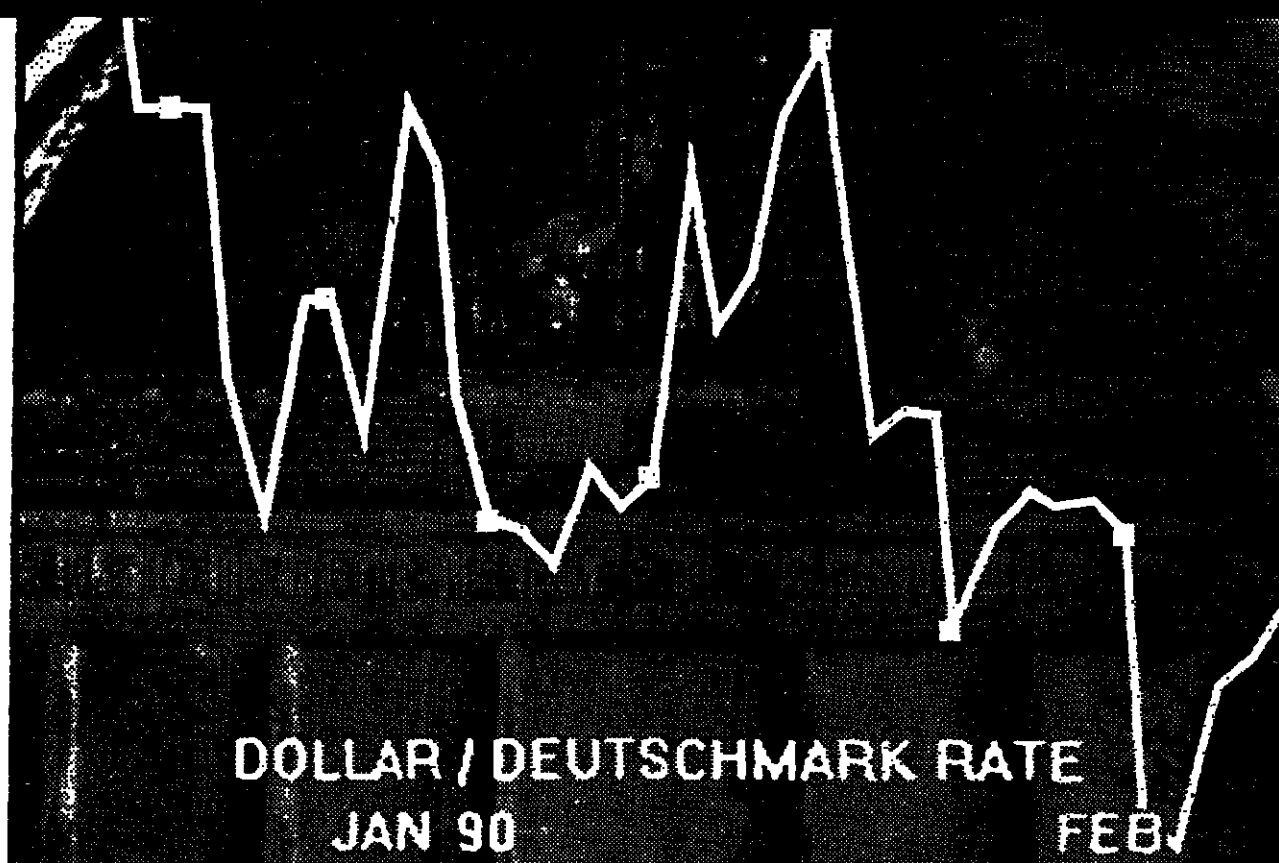
Reuter transaction products help them buy and sell currencies, bullion and equities and new developments will provide faster and better means of trading profitably in those markets as well as give the world's biggest commodities exchanges a new electronic trading system.

NEWS FOR MEDIA

The Reuter name has seldom seen more exposure in newspapers and the broadcasting media of the world.

The action stories of 1990, leading up to their climax in the Gulf war, were vivid pictorial events, often encapsulated in the Reuter News Pictures service or portrayed in a compact and meaningful way in the newly-launched Reuter News Graphics service.

With television coverage making a more dramatic impact than ever before, our Visnews television news agency subsidiary delivered the product of its camera crews covering each major event to more than 400 broadcasters across the globe.



The contents of this statement, for which the Directors of Reuters Holdings PLC are solely responsible, have been approved by the Board of Directors of Reuters Holdings PLC. The statement is made for the purpose of providing information to the public and is not intended to constitute an offer of securities or any other financial product. A full copy of the statement may be obtained from the Corporate Relations Department, 85 Fleet Street, London EC4A 3DF.

The world kept Reuters busy in 1990, and entered 1991 with no let-up. More than 100 Reuter personnel, sometimes working in difficult circumstances, manned key news centres in the Middle East as the Gulf war unfolded.

The year which saw Kuwait invaded also saw Germany reunified and political turmoil in the Soviet Union, including the Baltic states.

The release of Mandela was only one of the stories which brought Africa to the fore. In Britain, there was a new prime minister.

Altogether, it was a challenging year. Reuters resources were tested continuously in all areas.

Our journalists, photographers and cameramen from 115 bureaux were on hand to write about, and picture, every key event.

Our technical and customer service personnel were there to ensure swift and efficient delivery of the news and data our clients require to support their business in volatile markets.

Behind the scenes, our development and marketing staff worked on information products for the decade ahead.

PRELIMINARY RESULTS TO 31 DECEMBER 1990 (unaudited)

	1990		1989		Difference
	£m	US\$m	£m	US\$m	%
Revenue	1,369.0	2,642.1	1,186.9	2,290.7	+15.3
Pre-tax profit	320.1	617.8	283.1	546.3	+13.1
Taxation	111.7	215.6	101.9	196.7	+9.6
Profit after tax	208.4	402.2	181.2	349.6	+15.0
Dividend	62.9	121.4	54.0	104.2	+16.4
Earnings per share (ADS)	49.5p (\$2.87)		43.6p (\$2.53)		+13.5

The financial information for the year ended 31 December 1989 has been extracted from the statutory accounts for that year which have been delivered to the Registrar of Companies. The auditors' report on these accounts was unqualified and did not contain a statement under section 237 of the Companies Act 1985. Statutory accounts for the year ended 31 December 1990 will be delivered to the Registrar of Companies following the Annual General Meeting on 25 April 1991. For convenience the US dollar equivalents for both years have been converted at a buying rate of 31 December 1990 of US\$1.93 to £1. Each American Depositary Share represents three Reuters ordinary shares.

Despite the brisk and costly pace of coverage, our staff in around 80 countries helped Reuters to turn in pre-tax profit growth of 13.1% in 1990. Our shareholders will receive a dividend 15.4% higher than in 1989.

For more details, please write to the Manager, Corporate Relations, Reuters Holdings PLC, 85 Fleet Street, London EC4A 3DF.

REUTERS

Soviet Union raises cash demands for German unity

FROM IAN MURRAY IN BONN

THE Soviet Union will not ratify Germany's unification treaty if Bonn tries to change it in order to improve investment in the eastern part of the country, Gennady Shchukin, Moscow's senior envoy in Berlin said yesterday.

The threat came as Helmut Kohl, the chancellor, agreed to double to 130,000 the number of jobs being created by public money in the east, and as Jürgen Möllemann, the economics minister, admitted that an extra DM10 billion (£3.1 billion) emergency aid a year was needed there because the government had underestimated the scale of the

problem. The finance ministry also announced it was having to transfer an extra DM5 billion at once in order to help eastern cities and states to ward off bankruptcy.

The "under-estimate" is largely due to private investors being slower in coming forward to develop businesses in the east than the government expected. It was to remedy this that the government agreed a week ago on the need to amend the unification treaty so that disputes over the ownership of property did not deter would-be investors. The amendments would allow development to go ahead, before the question of ownership was legally settled, contrary to the spirit of the treaty.

Further amendments are being sought from the Constitutional Court, which is being asked to overturn a clause that does not allow repossession of property confiscated by the Russians between 1945 and 1949. The Soviet side objects that a large amount of the land involved once belonged to leading nazis, whose families would stand to benefit if the treaty is altered.

Yesterday Mr Shchukin made it clear that if any amendments are agreed the Supreme Soviet will not approve the treaty, which gives international legality to unification. If one change was made, he said, there was nothing to stop other changes being introduced which would wipe out all the delicate negotiations that had gone into making unification possible.

Japan anger over nuclear leak grows

Tokyo — Public condemnation of Japan's nuclear power programme, one of the world's most ambitious, intensified yesterday after a radioactive leak forced a plant to shut down.

A reactor in a plant at Fukushima, 220 miles west of Tokyo, was closed after cracks in pipes in the steam generator leaked a large amount of highly radioactive water into a cooling chamber, according to officials at Kansai Electric Power Co, which operates the plant. (Reuter)

Brazil robbery

Rio de Janeiro — Twenty men armed with pistols and machine guns robbed a bank in northern Brazil and made off with the equivalent of £6 million, thought to be the country's biggest robbery to date. The robbers overpowered security agents at the regional headquarters of the state-owned Bank of Brazil in Belém, 2,140 miles northwest of Rio. (AP)

Albanian order

Tirana — Albania's Communist government ordered police, prosecutors and the courts to seek out those responsible for clashes in Durres after police and would-be emigrants were injured in the Adriatic port. The would-be travellers, mostly teenagers, were turned back from a ferry terminal because they lacked travel documents. (AP)

Cholera epidemic

Lima — Latin America's first cholera epidemic in decades has struck nearly 9,000 people in Peru, killing 66, and threatens to spread across the continent, health experts say. Hospitals in Peru are full and neighbouring countries have banned Peruvian food imports. (Reuter)

Colombia tax

Bogotá — Colombia is offering a carrot-and-stick policy to counter a bloody offensive by left-wing guerrillas, proposing peace talks while raising a special tax for war. President Gaviria wants an extra \$45 million to fight the rebels but this has angered many Colombians. (Reuter)



Kohl: forced to double public money for jobs in the east

Community squares up for farm subsidy fight

FROM GEORGE BROCK IN BRUSSELS

THE European Community is heading rapidly for another round of bruising collisions over farm subsidies, with food mountaineers building up rapidly.

Only three years after the last reform of the support system, the Twelve are now facing another financial crisis which they will attempt to solve by payment cuts to be announced during the next few weeks. As a result, a more ambitious plan to redesign the Common Agricultural Policy faces postponement until later this year.

Huge food stocks are accumulating. EC officials estimate dairy produce stores will reach one million tonnes by the end of April and that 750,000 tonnes of beef will soon be stockpiled.

The settlement of 1988 simply slowed down the rate at which agricultural spending was rocketing upwards. The annual cost of farm support in the community is around £20 billion each year, and Ray MacSharry, the agriculture commissioner, has now been told by his officials that the bill will rise by nearly half as much again over the next two years. The Common Agricultural Policy accounts for around 60 per cent of the EC budget.

Such a rise will breach the limits set three years ago. Countries such as France will argue that the ceilings should be raised to allow for the higher spending caused by the rapid incorporation of East Germany into the community last year. Britain will probably oppose such a move but will also want to

avoid a complete collapse of the system and may be forced to agree. "This is the first real test of the current system and it will be bad if, at the first sign of pressure, we relax the spending limit," one British official said.

Gummer attack, page 4

Revolt grows in US against public shaming of offenders

FROM CHARLES BREMER IN NEW YORK

DAVID Davis never imagined the notoriety he was about to earn when he agreed to plead "no contest" to a charge of soliciting a prostitute in Pensacola, Florida. The judge ordered Mr Davis to pay for an advertisement in the local newspaper that would include his photograph, details of his offence and an expression of contrition.

Mr Davis recruited a lawyer to fight the sentence, and the *Pensacola News Journal* decided that it would not be party to this act of "creative sentencing". Now, instead of local humiliation, Mr Davis has been treated to the full glare of national television as the case has been taken up for a debate over the ethics of so-called humiliation sentences.

Over the past two years, a handful of courts around the United States, usually in small towns, have adopted humiliation as a form of punishment for offences ranging from drunken driving to shoplifting and child molesting.

In parts of Florida, drunken drivers have been forced to declare their conviction on bumper stickers. In some towns, judges

have ordered citizens to fix signs on their front lawns proclaiming their guilt. More often, offenders have been given the choice between jail and buying a classified advertisement.

Advocates of such sentences say the public shaming acts as a deterrent and relieves the gross overcrowding in most prisons. A California commission recently called on judges to adopt the practice.

Judge William White, who sentenced Mr Davis along with 11 other drunken drivers, prostitute solicitors and shoplifters, complained after the newspaper's refusal that "I haven't heard of anything else that costs the taxpayer next to nothing and seems to have a real deterrent effect".

However, a growing body of critics in the legal and publishing world say humiliation advertisements amount to unconstitutional punishment akin to the methods of 17th-century and 18th-century New England, which required adulterous women to wear a scarlet letter "A" and which punished the names of colonists who broke the boycott on English goods.

Malcolm Young, director of the Sentencing Project, a legal group that advocates alternative sentences, said: "You're taking

an offender and you may make it impossible for him to work. What have you accomplished?" Other critics call the practice elitist since it offers middle-class offenders a way of buying themselves out of a jail sentence. Several newspapers are also praising the *Pensacola News Journal* for taking a stand.

"Classified ads are to sell bicycles and refrigerators," said Peter Watson, manager of the Essex County newspaper in Massachusetts. "They don't function as a deterrent to crime." The *Pensacola News Journal* said it did not "wish to become a vehicle for court-ordered public humiliation".

But other newspapers are applauding humiliation tactics. "Our courts must compel wimpy newspapers to accept such ads," said a commentary in *USA Today*. "The effect will be to protect the very public that newspapers vow to serve." It proposed, tongue in cheek, that courts force "upscale cockroaches like stock manipulators and billion-buck bank swindlers" to finance more lavish media exposure for themselves, such as sponsoring television programmes and running spreads in the pages of glossy magazines.

Some newspapers are not even waiting

Prosecution may drop case against Winnie Mandela

FROM GAVIN BELL IN JOHANNESBURG

THE trial of Winnie Mandela, the wife of the deputy president of the African National Congress, has been so disrupted by murder, kidnapping and intimidation that the prosecution might have to abandon its case against her.

The proceedings in the Johannesburg supreme court were suspended yesterday when state counsel said that a key witness, who was presumed to have been abducted, was still missing and two remaining plaintiffs were afraid to testify.

The *Star* of Johannesburg reported that Gabriel Peko Mkgwe was last seen leaving a church mission in Soweto on Sunday night in the company of a senior member of the congress and two colleagues. The newspaper said Mr Mkgwe, aged 22, had been living in a "safe house" but had gone to a funeral in the southern Transvaal at the weekend. When he returned, he missed a lift to the northern suburbs and went to the Methodist mission where he had once lived.

He was there for only half an hour when the ANC men arrived, the newspaper said. It was not known whether he accompanied them of his own accord. A spokesman for the congress denied that it was "organisationally implicated", but said the ANC would investigate the allegations.

The disappearance of Mr Mkgwe was the latest blow to the prosecution of Mrs Mandela and three others on charges of kidnapping and seriously assaulting four black youths just over a year ago. Mrs Mandela denies the charges. Since the alleged offence, one youth has been murdered, Mr Mkgwe appears to have been abducted for a second time, a Soweto doctor who examined the youths has been murdered, and four defendants have jumped bail and disappeared.

Jan Swanepoel, for the prosecution, told the court that the surviving plaintiffs, Kenneth Kgase, aged 31, and Thabiso Mono, aged 21, "are scared to testify and may therefore refuse to testify". He told reporters yesterday that he was uncertain whether he could pursue the case. "Maybe the missing witness will turn up, but without witnesses I can't proceed," he said. His last option was to invoke section 189 of the Criminal Procedures Act, which empowers a court to investigate recalcitrant witnesses' refusal to testify.

When the trial was resumed after a three-hour adjournment, Mr Swanepoel called Mr Kgase. His attorney promptly requested an adjournment until today, which was granted, to give him time to consult his client.

● **Deadlock talks:** President de Klerk and Nelson Mandela met in secret yesterday to try to break the deadlock over the release of political prisoners and the return of exiles that is threatening to derail constitutional negotiations (Ray Kennedy writes).

The meeting followed an apparent breakdown last Tuesday in negotiations between government and ANC working groups. The talks were organised after last



De Klerk: is expected to meet John Major in London

year's "Pretoria minute", under which the congress undertook to suspend its armed struggle. The minute set April 30 as the deadline for the release of all political prisoners and the return of exiles, but so far only a trickle of an estimated 15,000 exiles and a few dozen political prisoners have returned home.

Lynda Chalker, the minister for overseas development, said yesterday that the South African leader is expected to meet John Major in London in a few months. Mrs Chalker, in Cape Town for talks with Mr de Klerk, said the prime minister was "looking forward to his contact with the state president and continuing to work not only with South Africa but southern Africa for peace, stability, progress and prosperity — because these are things that matter".

Mockery made of judicial system

FROM GAVIN BELL IN JOHANNESBURG

WHEN Klaus von Lieres and Wilkau, the attorney-general of Witwatersrand, announced his decision last September to lay criminal charges against Winnie Mandela, he said that any attempt to intimidate witnesses would be dealt with using "the fullest vigour the law can command".

That stern warning has been ignored with impunity, the law's response has been negligible, and a mockery is being made of the South African judicial system. An American reporter watching the prosecution trying to salvage its case likened the intimidation of key witnesses to the trial of Al Capone in the 1920s.

A psychosis of fear surrounds proceedings in courtroom 4E at Johannesburg Supreme Court, where Mrs Mandela sits demurely on a front bench with her remaining three co-accused (four have skipped bail and gone into hiding). She appears relaxed and confident, joking with her defence team and displaying no sign of concern. Outside, activists of the African National Congress proclaim her innocence and denounce her prosecution as political harassment.

Elsewhere in the city, legal advisers are trying to persuade two badly frightened young men to testify that they and two friends were taken forcibly to Mrs Mandela's house just over a year ago and repeatedly punched, kicked and whipped. If they refuse to do so, one can hardly blame them. One of their friends is dead, murdered by the leader of Mrs Mandela's bodyguards, and another is missing, reportedly abducted by ANC members. An ANC denial that it is "organisationally implicated" in the latest abduction left open the possibility some of its members are.

Sources in the organisation say the affair has created a furore between Mrs Mandela's supporters and those who view the murky activities outside the court with distaste. The unanimity of ANC support for her is more visible than real, the sources added. "What is happening is the party is closing ranks in public," one said. "Not all resistance to Mrs Mandela has disappeared. There is still a good deal which will surface at a later date."

The failure of the state to protect vital witnesses also raises questions about its resolve to pursue the case. Jan Swanepoel, leading the prosecution, says the plaintiffs did not request special protection and preferred to be cared for by church workers and legal advisers. "I can't force a man to come to me and ask me to lock him up somewhere," he said.

More private funding for space

FROM REUTERS IN WASHINGTON

PRESIDENT Bush yesterday approved a new American space policy aimed at expanding private sector investment.

Marlin Fitzwater, the White House spokesman, said the new policy on funding recognises "that a robust commercial space sector has the potential to generate new technologies, markets, jobs and other important economic benefits to the nation".

The new policy was a result of a nine-month review of the commercial space sector which had been conducted by Vice-President Dan Quayle and the National Space Council, a government agency that advises the president on space policy and co-ordinates programmes among various agencies.

Chinese jail Tiananmen 'masterminds' for 13 years

FROM CATHERINE SAMPSON IN PEKING

TWO men branded as masterminds of the Tiananmen Square demonstrations in June 1989, Wang Juntao and Chen Ziming, were each sentenced by a Peking court yesterday to 13 years' in prison after being convicted of plotting to overthrow the Chinese government and spreading counter-revolutionary propaganda.

The rulings brought to a climax the series of political trials at the Peking intermediate court since the beginning of last month. The severe punishments counteract the impression of relative leniency created by earlier sentencing.

Wang, an editor, was tried in the morning and sentenced in the afternoon, creating an impression of unseemly haste as China's new

year festivities approach. It had long been expected that court officials would want to clear their desks before the holiday, but relatives had not expected proceedings to be conducted so fast. A Canadian diplomat was turned back by police when he tried to approach the courthouse to protest against China's refusal to allow international observers.

The minimum sentence for plotting to overthrow the government is ten years. The two men earned their sentences, according to the official Xinhua news agency, by refusing to "repent". Four men had been branded the masterminds, or "black hands", of the pro-democracy protests of 1989, but the other two, although found guilty of the same crime, were treated more leniently. Chen Xiaoping, aged 29, an expert in constitutional law, was freed because he had handed himself in to police after the mass killings by the authorities on June 4, 1989, and had "shown willingness to repent". Liu Gang, a research physicist also aged 29, received a six-year sentence, also after "repentance".

In theory, those convicted may appeal against their sentences, but they have little hope of overturning them. Diplomats had suggested that the relatively lenient terms in earlier trials came as a result of international pressure on human rights issues. The latest sentences suggest that China may be eager to prove that it is not moved by expressions of Western outrage, and were only slightly shorter than that handed down 11 years ago to a Democracy Wall activist, Wei Jingsheng, still serving his 15-year term.

It appears that, as the present series of political trials closes, Wang and Chen Ziming are to bear the brunt of the punishment for the demonstrations of 1989. But while they were undeniably involved in the student movement, they were not high-profile leaders.

Leading article, page 13



Year of the crush: creating a further strain on the overworked Chinese railway system, students clamour to buy cheap day return tickets at Peking station in order to get home by Thursday evening and see in the Chinese new year with their families

Detained children get education in crime

FROM JONATHAN BRAUDE IN HONG KONG

NGUYEN Ngoc Toan, just fifteen years old, presents an incongruous mixture of hardened worldliness and sheltered inexperience. His chances of seeing his parents again are slim. His elder brother, who left Vietnam just a few months before him, is far away in the United States.

Locked in Hong Kong's dehumanising detention camps, exposed to violent gangs, drug peddlers and intimidation since the age of twelve, he has lost his innocence. Yet but for a short appearance in court, he has not seen the world outside his prison since he stepped off the small boat that brought him from Vietnam without his family.

He is just one of about 2,500 unaccompanied children in the camps whom aid workers are trying to help. The pressure group, Refugee Concern, believes there may be as many again whose

plight has gone unnoticed. Some have a relative among the more than 40,000 people in the camps who, once traced, can be asked to help care for them, but at least a thousand have nobody at all.

Such children are often targets for the organisers of violent protests, self-mutilation or hunger strikes. They are among those with the lowest rates of school attendance in camps where educational facilities are already haphazard and controlled by Hong Kong officials more interested in finding space for new arrivals.

In the open camps for Vietnamese who are screened in as refugees, police have discovered that girls of twelve and under are being used by drug dealers to smuggle heroin. An officer explained that, while the dealers used young girls in the hope that their age would deter police from searching or charging them, most

probably did not know what they were smuggling. "Kids in this camp are worldly wise," he said.

Ironically, the system meant to take children out of the physically and psychologically unhealthy atmosphere of the detention centres as soon as possible has made matters worse by separating more children from their relatives.

Long queues of children are waiting for a decision on whether they should be treated as refugees or sent back to Vietnam. Since last year only 180 cases out of 2,500 have been screened by a special committee for vulnerable persons set up after the Rights of the Child Convention in 1989.

John Torrigrossi, outgoing director of Community and Family Services International, the agency charged with finding Vietnamese foster families, said: "The fact is the committee was set up to minimise the trauma experienced

by the children, when in fact it seems to be doing otherwise."

A worrying number of children are left behind when their adult relatives or foster parents are "screened in" as refugees by a different procedure and moved to an open camp or resettled.

Toan, who arrived in 1988 just after screening was introduced, was separated from his elder brother, Tien, who made it to Hong Kong before the deadline and is now with a foster family in New York. The family has said they would take Toan, too, if he is given refugee status.

But Toan was denied this by a United Nations worker who had never met him and who ignored a social worker's report that the boy spoke "honestly and spontaneously" about the family's persecution in Vietnam because his father had been employed by the US military during the war.

45 killed in Tamil clash with soldiers

Colombo — At least 39 Tamil Tiger rebels and six Sri Lankan soldiers were killed in heavy fighting as troops tried to clear rebel-held territory in Vavuniya, northern Sri Lanka, military sources said.

Residents of Vavuniya reported hearing bombs exploding and strafing by helicopters over the past two days. A curfew had been in force in some parts of Vavuniya district since Sunday. The army said helicopters and hundreds of troops had been deployed and had advanced about ten miles north of Vavuniya town, but were hindered by mines, boobytraps and strong resistance. In another incident, an army corporal was killed and six soldiers were wounded in an ambush at Batticaloa in eastern Sri Lanka.

The Tigers launched a fresh struggle for a homeland last June after lengthy peace talks with the government broke down. (Reuters)

Mongolian appeal

Tokyo — Japan said it was urgently considering a request from Mongolia for emergency food and medicine to get it through the worst winter in living memory. A foreign ministry spokesman said that Mongolia had asked for milk, wheat, rice, sugar and medicine. There were shortages before winter because of a Soviet decision to cut petrol supplies. (Reuters)

MPs' screen test

Canberra — Australia's usually temperate politicians were on their best behaviour as television cameras broadcast parliamentary debate live for the first time. Wal Fife, an opposition MP, appealed to politicians for an end to "language which in a pub would cause a brawl". (Reuters)

Up before the beak

Oslo — The future of a screeching parrot accused of making its human neighbours ill is under scrutiny in an unprecedented Norwegian court case which could bring it a long spell of solitary confinement. Jokko, a blue and red parrot aged about 50, kept virtually silent as Frank Andersen, a neighbour, said its squawking was like "daggers in the stomach". He wants the parrot to leave or be locked in a back room. (Reuters)

CREATIVE, MEDIA & MARKETING APPOINTMENTS

ADVERTISING SALES - A £50,000 PA CAREER OPPORTUNITY FOR AMBITIOUS PEOPLE

We are one of the UK's largest publishing groups and a leader in the field of Business, Financial and Technology magazines.

Our successful expansion programme has created new opportunities for advertising sales executives.

Clear thinking, tenacious and well spoken people can expect to achieve earnings of £50,000+ pa.

If you have the confidence and communication skills to deal with international clients by telephone then please call Philip Armstrong on 071-240-1515.



Technical Writer - Systems House

£17-20K

Pinnacle Computer Systems Limited is a major supplier of integrated business systems for the service management industry. We are currently seeking an experienced technical writer to assist in the production of product documentation. The appointee will be expected to work on a variety of documents including technical reference manuals, user's guides and promotional material.

Knowledge of the computer and/or service industries would be advantageous but is not essential; our principal requirement is for a bright, enthusiastic and self-motivated person with the ability to research independently and write quickly and accurately.

We are particularly keen to see evidence of a flair for grasping technical ideas and presenting them clearly and interestingly to non-technical readers.

Please send a CV and an example of your recent technical writing to:

The Documentation & Training Manager
Pinnacle Computer Systems Limited
Star Centre, 2 The Boulevard
Blackmore Lane, Watford WD1 8YV

P
I
N
N
A
C
L
E

Business Development/Marketing c £25,000 pkg

We need an intrepid hunter with charm and tenacity to seek out new business whilst giving our existing clients the attention they deserve. You should be full of energy with long-term experience in sales, incl. tele-marketing. Previous recruitment experience an advantage. Smart appearance is essential as this is really a front-line position. We specialise in temp and perm secretarial recruitment and we have a long-standing team of top consultants who need a like-minded individual to inform London's business community about our high standards and individual attention. Call Lynn or Monika on 071 486 6951. *Zarah Partners Ltd*

ASSISTANT DIRECTOR OF NATIONAL CHARITY Appeals and Publicity

Central London To £27,000

The Royal United Kingdom Beneficent Association (RUKBA) is a national charity, helping elderly people in need throughout the British Isles.

Due to the impending retirement of its Assistant Director (Appeals and Publicity) the Association is seeking a person to fill his post.

He or she will be responsible to RUKBA's Director for sustaining and increasing the flow of money into the Association and for publicising RUKBA and its work, with the support of a small staff.

Applicants should have a good, general education, including English and numerical subjects. A university degree or major professional qualification would be an advantage. They should also have had at least three years relevant marketing experience, possibly but not necessarily in the field of fundraising for a major charity or charity fundraising consultant, together with three years management experience - preferably in a different organisation. A person younger than thirty-five years is unlikely to possess the necessary experience and maturity.

Salary - commensurate with experience but likely to be in the range of £22,000 - £27,000. RUKBA is an equal opportunity employer.

Please write with full CV to:
William Rathbone, Director, RUKBA,
6 Asenmore Road, London W14 8RL

Royle Stationery Limited THE COMPLETE STATIONER TO BUSINESS SALES PROFESSIONALS

Recent expansion and restructuring has created opportunities in the London area for sales people with print or office consumables experience. Remuneration would not be a problem for the right applicant. The posts benefit from company vehicles, out of pocket cost reimbursement and attractive bonus/commission schemes.

If you want to be involved with our next phase of expansion, call Miss Jackie Hyder on 071-237 5404 for an application form.

DIRECTOR OF APPEALS c.£27,000 + car

The Winged Fellowship Trust is the leading charity in its field: Holidays and respite care for physically disabled people in Britain and Overseas. The Trust has nearly doubled in size over 5 years. Voluntary income is currently £1.4m per annum; we need to develop this.

We seek a fundraiser with considerable management experience and proven ability in the charitable or business field.

Offices situated near Kings Cross

For Job Description and Application Form: Andrew Ellington, Winged Fellowship Trust, Angel House, 20/32 Pentonville Road, London N1 9XD. Tel: 071 833 2584. Fax: 071 278 0370.

Closing date for applications 22nd February.

Winged Fellowship
Holidays for Disabled People

A GREAT NEW CITY CAREER

Substantial income and capital gain for 23-35 year olds considering a career move within or into the financial world.

For detailed information, call:
DAVE ALLARD
on 071 536 1471
(Central Point Office)
M.I. GROUP

RSA

The Royal Society for the encouragement of Arts, Manufactures & Commerce

CORPORATE RELATIONS OFFICER £19-21k

The RSA's principal fields of interest are education, industry, arts, design, environment. Project work is currently attracting corporate sponsorship and government grants worth around £750,000 pa. More is needed.

Reporting directly to the Chief Executive, the Corporate Relations Officer will be responsible for building and maintaining a network of support by various means including a new corporate membership scheme.

The successful candidate must: have experience of corporate relations at senior level; have a mature (probably not less than mid-30's) and approachable personality; write well; be computer literate; and manage own data base.

Apply to Sue Watson for details. Closing date for applications 18 February, interviewing 27 February.
RSA, 8 John Adam Street, London WC2N 6EZ (tel 071-930 5115).

WORKING

1991's JOB OF THE YEAR! Up to £25,000 PA to Chairman

The recently appointed Chairman of a major subsidiary of one of the world's best known companies, seeks a PA Secretary. The winning candidate (aged 35 or under), must be attractive, modern and durable. Shortlisted and other secretarial skills must be first class and current. Interviews will be held this week, post or fax your CV to me now, or telephone first.

I am Wendy Johnston, I have the top jobs in London. Working Girls Limited, 44 South Molton Street, London W1Y 1HD. Tel: (071) 495 3245 Fax: (071) 498 1757

POLISHED PROFESSIONAL JOURNALIST

Urgently seeking work in journalism or in the editorial field. Well spoken female aged 30+, experienced in PR and Journalism. 3 years' experience in editorial work. WFL and WFLP & SFL. Fax: 071 498 1757. Please call 071 490 2856.

EDITOR

Long established, London based newsletter dealing with Africa requires an Editor. This is an important and demanding position. The successful applicant will have a working knowledge of African current affairs and several years of journalistic experience, French an advantage. The post entails several visits to Africa each year. Salary commensurate with responsibility.

Please write in the first instance with curriculum vitae to:
Box No 2778 The Times

Off with their headlines?

The royal family is not at war, so at least one newspaper went to war on the royal family. Alan Hamilton finds the palace counter-attacking

Readers of Monday's tabloid press could have been forgiven for imagining that the Queen, incensed by a distinctly hostile leading article in the *Sunday Times*, had taken the "unprecedented" step of issuing an official statement along the lines of "all members of the royal family are behind British forces every inch of the way".

What raised the brief head of steam was the view of the *Sunday Times*, not a noted lover of the monarchy, that the royal family had been behaving rather badly during the Gulf crisis, on the grounds that two of its members — including one exceedingly peripheral one — had been seen enjoying themselves. There may indeed be a serious argument to be conducted on what the monarchy might constructively do in wartime, but to attack the Duchess of York for entertaining her staff at a restaurant, and Lord Linley for taking a holiday in Mauritius, is the intellectual equivalent of punching a marshall.

As for a statement defending the royal conduct, there was none. Reporters who rang Charles Anson, the Queen's press secretary, on Sunday seeking reaction to the *Sunday Times*'s mischievous little squib were merely given a list of the royal family's forthcoming Gulf-related engagements at military bases, and were reminded of those that had taken place since forces started to mobilise last August.

Mr Anson was asked by the *Sun* whether he had the Queen's permis-

sion to speak. He told it that the question did not arise as he was merely listing engagements, a task the palace press office is well able to perform without disturbing the monarch at her Sunday prayers.

Nor is the monarch likely to interrupt her lunch to compose a statement rebutting an editorial which may well have been designed as a little potboiler to promote the paper on some topic other than the Gulf war, which is currently bogged down in a slough of tedious by the standards of its early days.

None the less, we have provoked a subtle shift of tactics by the palace press office, traditionally a defensive and reactive machine as dug-in as the Republican Guard. For once the palace is being pro-active, promoting in its discreet way the programme of royal visits to bases by ringing round the media in advance to make sure they are aware of the forthcoming engagements, and actively encouraging their coverage.

Slowly, the palace is also learning the art of damage limitation. The press office took the rare step of issuing a statement confirming that the Princess Royal and Captain Mark Phillips were to separate (although it was beaten to the news by the *Daily Mirror*). There was a time, not long ago, when it would have retreated into stone-walled denial, thus allowing speculation to roam free.

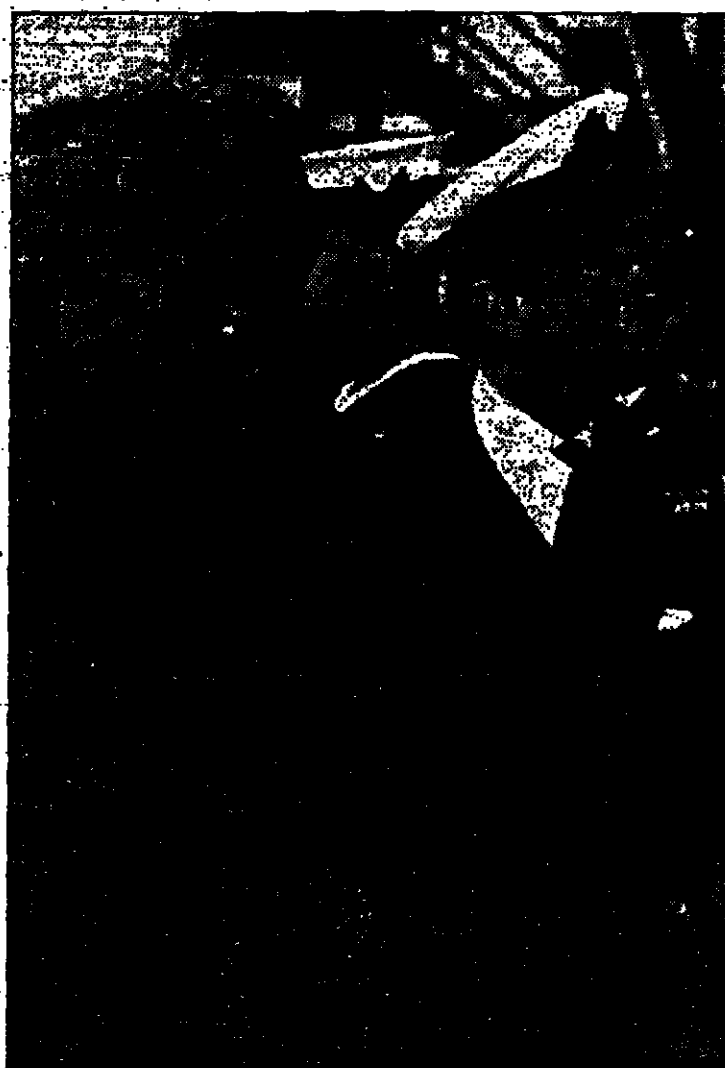
Reasons for the shift are various. The monarchy despairs at being seen as a soap opera, not least

because the monarch herself is somewhat relegated to a bit-part in the script. Overseas tours by the Queen attract a thin media following compared with those by the Prince and Princess of Wales. But she rarely does exciting things; it is not her job. The function of a constitutional monarchy is not so much to do, but simply to be.

A welcome trend towards guiding the press away from some of its siffer fancies was begun by the previous press secretary, Robin Janvin, a courteous former Foreign Office man. His successor, Mr Anson, came from the real world of the City, where he was the director of public affairs for Kleinwort Benson, and is therefore more used to active selling of his client.

The weekend squib is a reminder of one basic media truth. The tabloids, however much fancy and gossip they may apply to their royal coverage, are fundamentally pro-monarchist. The broadsheet papers are the ones which question the institution, although rarely with much effect.

The Queen would probably be quite happy to be covered by television alone; it shows pretty pictures and does not ask too many questions. And it is with television that the palace conducts its most active public relations. The BBC is being given unprecedented access to the Queen for a major documentary on her working life to be screened later this year.



Supporting role: the Prince and Princess of Wales at Devonport dockyard

Newspapers cut costs

EXPENSES, travel allowances and freelance budgets have fallen victim to cost-cutting measures on most national newspapers, as they try to cope with a deepening advertising recession and the spiralling costs of covering the Gulf war.

Newspapers, including *The Times*, the *Guardian* and the *Independent*, are also choosing not to replace employees who leave although, apart from *Today* which shed 45 staff last month, none has yet been forced to announce redundancies. "We're doing all we can to avoid redundancies. Editorial space has been cut back by 5 per cent since November, we have a natural wastage target of 10 per cent, and our staff have been told that if they must entertain, they should buy their contacts a beer and not champagne," Charles Burgess, the managing editor of the *Independent*, says.

The *Guardian*, threatened with industrial action after announcing a 12-month wage freeze and possible redundancies, plans to cut a further £5 million off editorial budgets. Each department at *The Times* has been asked to trim budgets by 10 per cent, by cutting down on expenses and freelance contributions. The other four News International titles, the *Sunday Times*, the *Sun*, the *News of the World* and *Today*, are operating under similar constraints.

The *Financial Times* says this year's pay award will be "well under inflation" and entertaining expenses have been cut back, but as yet there is no hiring freeze or reduction in travel budgets. "We're unlikely to embark on wide-ranging redundancies, but if the recession carries on getting worse, nothing is ruled out," says David Walker, the managing editor of the *FT*.

Ads off target

ADVERTISERS might be expected to take care, particularly during the worst advertising recession in living memory, to ensure that their campaigns are not so tasteless or unsuitable that targeted magazines and newspapers reject them. But the Benetton clothing chain misjudged its "united colours" campaign with an ad showing a group of tombstones, one with a Star of David, just as the first Iraqi Scud missiles were being fired on Tel Aviv. The ad, dreamt up by Benetton and not its agency, J. Walter Thompson, was rejected by so many British publications that it had to be dropped altogether. Another Benetton ad for American magazines showing a selection of unwrapped condoms in an array of bright colours was boycotted by *Cosmopolitan*, *Mademoiselle*, *Self* and *Essence*; its only taker was *Spin*, the rock music magazine. And an ad thought up by the in-house team at IPC Magazines for the music magazine *Vox*, showing the singer Wendy James in a provocative pose, was recently rejected by *The Times*.

Unsquare mile

BANKERS, stockbrokers and bullion dealers keen to be seen exercising their expense accounts in the right City restaurants and wine bars are to get their own listings maga-

zine. *City Magazine*, a new monthly due out on May 14, will be free to the City's top 30,000 money earners during its first year; everyone else will have to pay the £2 cover price. "Spiced with the latest City gossip and real-life stories behind the moguls", the full-colour glossy promises to make life in the Square Mile "fun", while advertising revenue pours in. Sponsors to the launch include Kodak, Perrier and Aquascutum.

Add Astra

ALMOST half of the 1.1 million households now subscribing to British Sky Broadcasting will be forced to return their Astra receivers, at an estimated cost of £30 each, once the second Astra satellite begins broadcasting a further 16 channels in April. To receive the three to four new English-language channels, the 500,000 Sky subscribers who own the old 16-channel Amstrad receivers will have to call in servicemen to "knock out" unwanted European channels, Jonathan Hart, the managing director of Astra Marketing (UK), says. "Astra will give subscribers instructions on how to return their receivers, but we expect most will have to pay about £30 for a service call." The other 600,000 Astra dish owners will not have any problem, as they have Amstrad's new 48-channel receiver.

MELINDA WITTSTOCK

Tender is the TV nightmare

The ITC faces a dilemma in judging between the Channel 3 franchise bidders

SOME time soon the great day should dawn for those who have advocated the introduction of market discipline to commercial television. The Independent Television Commission (ITC) is due to ask for bids for Channel 3 franchises up to 2002, thus apparently putting the ITV frequencies up for sale to the highest bidder, just like any other scarce asset. Certainly this was the intention of most advocates of the original broadcasting bill from which the tender document is, rather circuitously, derived.

This is a thoroughly logical approach, but it has various consequences that Parliament obviously regarded as unacceptable. These included the possibility that any over-optimistic bidder could find himself going out of business,

leaving blank screens in part of the country, or at the very least having to renege on his promises of quality broadcasting because he was running out of money. Such fears are not fanciful, as the Australian experience demonstrates only too clearly, so a vast amount of effort went into building safeguards to maintain broadcasting quality and continuity, with the result that the ITC ended up with more regulatory functions than the Independent Broadcasting Authority ever had.

The ITC position would be made much easier if the cowboy appeared wearing black stockings and waving

guns along with their ludicrously large and unsustainable bids. But, alas, the world is not that simple. Cowboys are perfectly capable of going to the right consultants, who will help them to produce acceptable board members and programme plans. Even the question of what constitutes a ludicrously high bid is almost impossible to evaluate. This depends largely on the unknown and unknowable level of economic growth over the next ten years, and also on

the continuance under the new franchises of ITV's most popular programmes, which in turn depends on whether companies such as Granada, Thames and Yorkshire retain their franchises, which by definition they cannot know when they are putting in their original bids.

All of this leaves the ITC firmly embedded on the horns of a dilemma. It is perfectly safe within the act to give a franchise to the highest acceptable bidder, but if it

does, it could finish up with an Alan Bond situation. Alternatively, it could revert to a system of allocation not too dissimilar from that used in 1980, where on the whole the franchise went to the safe contenders, most of whom were incumbents. This could certainly be done under the "exceptional quality" provision, but it is not yet clear whether a higher bidder who was rejected in this way would be able to take his case to the courts. It would certainly be helpful if this point were clarified.

Assuming that the dangers of legal action can be overcome, the safest course for the

ITC would be to stick to the people it knows, since at least that seems most likely to avoid the nightmare of blank Channel 3 screens sprouting in various parts of the country. But if that happens, we will simply have reverted to the unsatisfactory system of allocation used in the last round, except that the new one is vastly more expensive and complicated, and the resulting regulatory authority would have even stronger arbitrary powers of interference, all of which is the exact opposite of what the originators of the Broadcasting Act intended to happen. Still, as the main originator said, under slightly different circumstances: "It's a funny old world."

HAROLD LIND
© Times Newspapers Ltd 1991

CREATIVE, MEDIA & MARKETING APPOINTMENTS

ip research publications
An opportunity with a leading library information company

AREA REPRESENTATIVE
Middle East, Asia and Australasia

We need an Area Representative to sell our titles - international newspapers, printed and manuscript research collections, and extend documentation on microfilm and CD-ROM - to major public, university and corporate libraries in territories with continuing growth potential.

With responsibility for direct sales and monitoring of local agents, the successful candidate will be/wish to become an effective sales professional, able to travel extensively overseas.

Based near Central Reading, we offer an attractive salary and commission package, a company car and generous holiday entitlements.

Please apply in writing, enclosing your c.v. and giving details of current salary to:

Mark Holland, Sales and Marketing Director
Research Publications Ltd. (RTI)
P.O. Box 45, Reading RG1 5HF, England
Telephone: 0734 583247

TERM-TIME EDUCATIONAL REPRESENTATIVE

Philip & Tacey Ltd. a major supplier of educational stationery and teaching aids throughout the world, has a vacancy for a term-time Sales Representative in cover Greater London.

The successful applicant will be required to promote, demonstrate and sell educational products to schools within their territory. Although previous experience in the educational business is not a prerequisite, previous selling experience is essential, together with a good knowledge of the area, most appearance, a self-confident outlook and a suitable car.

It is envisaged that representation will be for 5 days per week, for 32 weeks per year coinciding with the school terms. Initial interviews will be conducted locally.

If you, or someone you know, would like to join a friendly company offering an attractive salary plus benefits and expenses, please forward an application with full CV and home telephone number to:

Mr. Ian Horsfield,
Assistant Company Secretary,
PHILIP & TACEY LTD.,
North Way,
Hants SP10 5BA

Philip & Tacey

ITM LIMITED
West London Based - Sales Executive
£35K OTE + CAR + BENEFITS

ITM Ltd, part of the European ITM Group, are suppliers of Independent Hardware Maintenance to IBM mid to large range system users.

Sales grew by 40% during the last 18 months and to continue this momentum ITM require an additional Sales Executive to sell Maintenance Contracts.

The ideal candidate will be between 25 & 45, well educated and have a successful track record of selling Independent Maintenance in a similar environment. He/she will have a combination of drive, maturity, self-motivation and thrive in a challenging, pressurised environment.

Consideration will also be given to candidates with considerable IBM Computer Operations knowledge who wish to make use of their hardware experience in a sales role.

Benefits include Private Medical Care, Permanent Health Insurance, Life Assurance policies (all free) and a Personal Pension Scheme to which the company contributes.

Interested? Please write, enclosing CV to Melanie Light, ITM Limited, 4 Crown Business Centre, Harlow Road, West Drayton, Middlesex UB7 3EZ. Fax No. 0895 447672.

ORBIT INTERNATIONAL

SPORTS MARKETING AND MEDIA MANAGEMENT

Orbit International - part of The Lowe Group, is seeking high-calibre professionals to join established teams working in Sports Sponsorship, Marketing co-ordination and Media Management.

Our current portfolio includes some of the most famous sponsors and events in sports sponsorship embracing International Tennis, Golf, Rugby Union, Cricket, Equestrianism, Motor Racing and Rallying. Our portfolio is about to increase at home and abroad.

If you really understand the business of Sponsorship, Project and Event Management or the requirements of sophisticated media servicing and can demonstrate the abilities, experience and character that would be of benefit to our agency, then we would like to hear from you.

If you are interested in our business, you are invited to send your details, cv, current position and salary in writing to us. All replies will be treated in the strictest confidence.

Please write to:-
Jolyon Armstrong
Orbit International
189 Brompton Road
Knightsbridge
London SW3 1NE

and mark your envelope Private and Confidential with the reference: OISS

THE OLD BULL ARTS CENTRE
"Our slogan is your slogan"

FINANCE AND ADMINISTRATION MANAGER
with experience of finance, administration and management.
Wedge: £11,500 to £12,500 (neg)

EDUCATION CO-ORDINATOR
A new P/T post to continue the development of the centre's education work.
Part-time: 12 hours
Wedge: £11,500 (pro rata)
For job description and application form write Old Bull Arts Centre, Dept 7, 58 High Street, Barnet EN5 5SL or phone 081-449 5139 ext 40.
The Old Bull Arts Centre is an equal opportunities employer.

TV GUIDE
The monthly magazine devoted to movies on BBC2, is looking for two talented journalists to join its small and enthusiastic team.

WRITER/SUB EDITOR
We need a journalist who can write a full-length feature, produce highlights at the drop of a hat, organise schedules, sub and proof read to perfection.

SUB-EDITOR
You need to be mad about movies, able to spot a mistake a mile off, mindbogglingly methodical and love a challenge. JTP experience preferred. If you think you can fit the bill, write to Sally Collier, Personnel Director, King's House, 8-10 Haymarket, London SW1T 4BP.

HEADQUARTERS ALLIED FORCES CENTRAL EUROPE
ETAT MAJOR DES FORCES ALLIEES CENTRE EUROPE
POST BOX 270 6440 AG BRUNSSUM THE NETHERLANDS

Interpreter

Candidates are sought for the civilian post of interpreter (simultaneous and consecutive, French-English/ English-French) at this Headquarters near Maastricht.

Essential Qualifications: English or French mother-tongue, with equivalent proficiency in other language. University degree or comparable training and experience.

Desirable Qualifications: Previous experience as a conference interpreter, particularly in technical and/or military fields.

Application forms are available from:

Civilian Personnel Section, Headquarters AFCENT, PO Box 270, 6440 AG BRUNSSUM, The Netherlands.
Application forms should reach this Office no later than 25th March, 1991.

NOTE: This post was advertised in October/November 1989. Those persons who applied then need not reapply. The successful candidate will be offered a three (3) years definite duration contract.

SALES MANAGER TECHNICAL MARINE PRODUCTS MIAMI - USA

Our client, a well established UK manufacturer of high quality engineering products for the luxury yacht market are opening a US sales office in Miami. They require a Sales Manager to set up and run this sales office on a day to day basis.

The Sales Manager's responsibilities will include achievement of US sales targets, administration, importing/ freight forwarding, liaising with established agents and regular reporting to the Sales/ Marketing Manager in the UK.

The successful applicant will be an experienced sales professional with an engineering background, probably 25-35, and 5 years experience in selling technical products into the leisure and commercial marine markets.

The position requires a person with good communication skills, a high degree of self-motivation, initiative and drive. A generous basic US Dollar salary is offered plus commission, car, medical insurance and expense allowance.

Please send CVs in the first instance, quoting ref E6231, to Seawork Recruitment Services, Waters House, Wallington Hill, Fareham, Hants PO16 7BF. Tel: 0329 823535 Fax: 0329 280689.

Patricia Wilkinson Appointments

EXCELLENT PROSPECTS FOR A YOUNG SALES SUPPORT SECRETARY 18-21 years
in a very prestigious and well known company. The successful candidate will be a young lady with a good education, a pleasant personality, a good command of English, a good command of shorthand and typing, and a good command of the computer.

Please telephone 071 493 9322

Patricia Wilkinson Appointments
Number One, 21 Terrace St, London Bridge, London SE1 9PL
Fax: 071 493 9322

CONFERENCE ASSISTANT
Required by a major international conference centre in central London to assist with the organisation of conferences and seminars. The successful candidate will be a young lady with a good education, a pleasant personality, a good command of English, a good command of shorthand and typing, and a good command of the computer.

Call 071 493 9322

CVs to V. Andrews
Conference Centre, 21 Terrace St, London Bridge, London SE1 9PL
Phone 071 493 9322
Home 071 754 174

WORLD FAMOUS FRENCH INTERIOR DESIGN COMPANY ALBERTO PINTO

Requires AN INTERIOR DECORATOR

SOLID BACKGROUND AND CREATIVITY

FLUENT IN ENGLISH AND FRENCH

AVAILABILITY SOON

EXPERIENCE AND SKILLS

Call Alberto Pinto, 61 Quai d'Orsay, F-75007 PARIS FRANCE



CHILL WINDS IN THE AIR

Travel, tourism and the airline industries always feel early the cold blast of a recession. John Major's mistaken refusal to cut interest rates will make this one longer than necessary in Britain, as today's lead letter in *The Times* points out. But airlines across the world are throttling back heavily. War and recession are forcing the principal air carriers into cost-cutting, trade-promoting measures, including large-scale job shedding, route closures and a ferocious price war over the Atlantic. These are tough times to be in the plane game, but the airlines do not merit too much sympathy. Automatic tendencies in Brussels to subsidise them through bad times need to be resisted.

Business for the airlines was already falling before the Gulf war began, but since January 17, airline traffic is down by 20 per cent or more. Airports, especially in America, are deserted and transatlantic jets are landing at Heathrow with only a handful of passengers rolling around inside them.

If the inter-carrier price war lowers transatlantic air fares generally, air travellers will have been done a great service. Not since the days of Freddie Laker has flying the Atlantic been so cheap — at least starting from the other side of the pond. But winning back business traffic back may be tricky for the airlines; one thing the misplaced war scare has shown is that international jet-setting may not, after all, be as vital as it seemed for many businesses.

For the thousands being pitched out of work at a time of rapidly accelerating unemployment — Belgium's Sabena and Spain's Iberia were the latest to announce job losses yesterday, following BA's cuts involving 6,600 staff — the benefits are less apparent. But their hardship should not prompt the European Community to back-track on its admirable intention to wean

member states away from protectionist policies towards their national airlines. The aim of "open skies" across Europe must be maintained.

Sir Leon Brittan, European competition commissioner, has stated his willingness to try to ease the airlines through their war-driven business drop. Formal proposals will be published shortly. Malcolm Rifkind, the transport secretary, is right to be chary of this. Brussels is saying it will temporarily be sympathetic towards some of the practices it has opposed, such as allowing airlines to share routes between themselves. The government needs to ensure that carriers operating in countries such as Britain which do not have airline subsidies are not disadvantaged by creeping subsidisation from Europe.

The government is right, too, to stand up hard against the Americans in the bitter transatlantic row over new US airlines operating from Heathrow. American and United Airlines are trying to take over the slots being sold by the financially-hammered TWA and PanAm respectively. Britain is insisting that if it changes the rules to allow this, there has to be a quid pro quo: British carriers have to be let into the highly lucrative but deeply protected US market.

BA is now one of the world's strongest carriers. With prime airport slots, an inherited international route network the envy of every other major airline, BA is successful and profitable. Through a blend of restructuring, expansion, privatisation and adroit lobbying in Whitehall it has transformed itself from an industrial near-joke a decade ago (BA — Bloody Awful) to the self-styled world's favourite airline now. It can ride out this recession — and the war — by cutting prices and batten down the hatches.

DENG'S BLACK HAND

The Chinese writer Lu Xun said of another massacre in Peking in 1926 that "lies written in ink can never disguise facts written in blood". Disguise was the whole purpose of the latest show trials of Chinese dissidents, which were aimed at legitimising the official version of the spontaneous and peaceful 'democracy protests' in 1989 which ended with the Tiananmen Square massacre of unarmed civilians. The four men sentenced in Peking yesterday — a constitutional lawyer, a newspaper editor, an economist and a physicist — had no political organisation, nothing but their moral authority as people working for democracy in China. They have been convicted of sedition.

Deng Xiaoping, China's officially retired "senior leader", has claimed from the first that behind 1989's peaceful demands for clean government, a free press and the rule of law, there was "a counter-revolutionary rebellion" orchestrated by "a very small number of people". That lie has not prevented the detention of thousands since June 1989, and the execution of hundreds, most of them ordinary workers, some in special execution grounds. But nothing less than a conspiracy against the state could explain why the People's Liberation Army, always described as the people's friend, had opened fire on peaceful demonstrators. The state therefore had to identify the "black hands", the conspirators allegedly capable of manipulating the hundreds of thousands of students, teachers and ordinary Peking residents who flocked to the square.

Their conviction was a foregone conclusion. Since China's judiciary is subordinate to the Communist party, the acquittal of any defendant would reflect on the wisdom of the party and is thus unthinkable. The crime is never in doubt. The judges are there to decide on the sentence in the light of the defendant's willingness to "co-operate".

The state's preferred method is to break the will of defendants before they appear through the "struggle session" technique perfected during the Cultural Revolution, by

prolonged solitary confinement or torture. If they confess, betray colleagues and repent in public, others are the more readily intimidated. To plead innocent or say, as did the lawyer Chen Ziming, that the charges are unfair is to court trouble. Both Mr Chen and the editor, Wang Juntao, received 13 years, allegedly because they showed "no willingness to repent". More is not known because only those handpicked by the police attended these trials. China rejected requests for access by the European Community and Amnesty International.

Both the timing of these trials and the less-than-maximum sentences indicate some Chinese sensitivity to foreign criticism. Peking felt safe to start proceedings once Western sanctions, imposed in 1989, had been lifted in gratitude for its co-operation at the United Nations over the Gulf. By showing leniency to some recent defendants — if leniency means convicting innocent people who should not spend a day in prison — China hopes to fend off external protests.

Silence will be taken as a signal that China's hardliners can with impunity start proceedings against aides to Zhao Ziyang, the reformist former general secretary of the party. That could herald a purge unparalleled since the Cultural Revolution and would certainly intimidate other reformers. Mr Zhao himself is reportedly under house arrest, accused of encouraging the "counter-revolutionary uprising" in 1989.

The British government should not mute its protests, above all given Mr Deng's recent menaces against democrats in Hong Kong, reported yesterday in *The Times*. The organisers of "the alliance in support of democracy", he says, will be "kicked out of the political establishment" in 1997 when China takes over the colony, adding that Peking will crush any "major rebellion" with troops. He could have given no clearer notice that China's perverted justice today could be Hong Kong's the day after tomorrow.

UNION DEMENTIA

No sight is more familiar in British trade unionism than that of an institution in decline deciding to go daft. The executive of the National Union of Journalists, staring bankruptcy in the face, has summoned up all its courage and formally condemned the Gulf war. Great powers will not tremble; the war will go on. But so, faster than ever, will the NUJ's fall in membership, unless and until it is cured of its terminal condition as one of the last redoubts of the lunatic left.

In 1986, the union lost a slice of its membership when it sent a telegram to Colonel Gaddafi expressing sympathy with him after the American bombing of Tripoli. Their objection was not so much to the eccentric partisanship of the gesture, nor that it advertised once more the NUJ's dominance by a far-left clique, nor even that it was irrelevant to the trade union concerns of journalists, but that it was just plain silly. As silly, in fact, as the resolution on the Gulf.

Seamus Milne, the executive member who proposed the anti-war vote, was quoted afterwards as saying that there was "wide feeling" among NUJ members that "the war was corrupting our profession". A different view on who is corrupting whom was offered by the union's embattled general secretary, Steve Turner. Members of the executive, he said, are "hellbent on pursuing their left-wing views regardless of the consequences".

Apart from its slander on the work of serious journalists, Mr Milne's motion was disingenuous. The ideological prejudices of many campaigners against the Gulf war are many: anti-capitalist and anti-militarist. Both the NUJ's executive and its annual conference, whose opposition to the war is as predictable as any other reflex, are

now leaden with archaic far-leftism. This is not without its black humour: a leading Trotskyist was once heard objecting to a resolution calling for world revolution on the grounds that absolutely anything backed by the NUJ would be a disaster.

The NUJ still claims the allegiance of the great majority of journalists in the British Isles — including many on *The Times* — although membership has fallen by 6,000 to 24,000 in five years. Most union work is concerned with pay and conditions in newspapers and broadcasting organisations and is done by unpaid volunteers. Mr Turner was elected by these members last year, an outsider unblemished by any union faction, to return the NUJ to sanity.

To nobody's great surprise, the executive blocked his appointment for six months, leaving the union leaderless through a critical period. The NUJ had debts of £1.5 million, in spite of one of the largest annual subscriptions of any union in the TUC. It was also losing bargaining rights in newspapers all over Britain.

Such is the unwillingness of members to involve themselves in left-wing games that many executive seats are uncontested at elections and are then filled (uncontested) by left-wing nominees. For any moderate reformist, the uncongeniality of life at the top of the NUJ is similar to that at the top of Liverpool or Camden councils, an eerie, old-fashioned world of Marxist cabals and secret meetings. Mr Turner is isolated. He has yet to convince an alienated grass-roots membership that the union is worth saving, and that he can do it. Resolutions condemning the Gulf war will make them that much more sceptical and apathetic.

Urgent need for interest-rate cut

From Professor Tim Congdon and others

Sir, We are deeply concerned about the state of the economy. The principles of good monetary policy imply that interest rates should have been cut significantly by now in response to the clear evidence of recession from monetary and indeed all other indicators.

Failure to cut them is increasing the risk of a depression which would get out of control and from which recovery would be long delayed. Many sectors are barely surviving and could be forced to close capacity on a massive scale, and the banking system is fragile, weakened by serious and repeated loan losses. It was just such monetary problems that triggered the Great Depression of the 1930s.

As interest rates fall there should also be a sharp depreciation in sterling which is seriously overvalued against the average of our world competitors, especially the North Americans. This would not be inflationary, any more than it was in 1981 after a period of tight money. Inflation is set to fall sharply in response to the monetary squeeze since 1988.

The exchange-rate mechanism obstructs this course. Ideally, we should leave it, in order to adhere to soundly-based monetary targets, the best long-term guarantee of a sound currency. Credibility would also be enhanced by such a sustainable monetary discipline, as compared with the present draconian policies that invite dangerous reversal.

Yet, even within the ERM, we and others in it have been pressed by the Bundesbank to resign, so that we should not be penalised by their domestic need for high interest rates. Even if others will not resign, it is still open to Britain to do so.

Such an outbreak of monetary common sense is desperately overdue. We urge the Prime Minister, the Chancellor and their colleagues in the Tory party to move rapidly before real disaster strikes our economy.

Yours faithfully,
TIM CONGDON,
BILL MARTIN,
PATRICK MINFORD,
GORDON PEPPER,
ALAN WALTERS,
PETER WARBURTON,
Liverpool Macroeconomic Research Ltd,
PO Box 147, Liverpool L69 3BX,
February 12.

Gulf aspects

From Professor P. J. Rowe

Sir, Cornelio Sommaruga, the President of the International Committee of the Red Cross, expressed disquiet (February 2) at the possibility that in the Gulf conflict the law of war "might be swept aside by the political, military or propaganda demands of the moment".

It is clearly not in the interests of combatants nor of civilians affected by the fighting that this should occur. The Geneva Conventions of 1949, along with other treaties such as the 1925 Geneva Gas Protocol and the rules of customary international law, are designed to offer some protection to those caught up in the conflict.

To be effective the laws of war must be known and respected. It is perhaps unfortunate that Article 62 of the First Additional Protocol 1977 to the Geneva Conventions 1949 is at present not applicable to the conflict since Iraq, the UK and the US are not parties to it. Article 62 requires states to:

... ensure that legal advisers are available, when necessary, to advise military commanders at the appropriate level on the application of the [1949] Conventions and of this Protocol, and on the appropriate measures to be given to the armed forces on this subject.

Both the British and American armed forces possess such legal

Evangelical missions to the Jews

From the General Director of the Church's Ministry among the Jews

Sir, Ruth Gledhill, in her report (February 5) on evangelical missions to Jews, refers to the Bishop of Liverpool's article in the *Expository Times*. Christians should undoubtedly repent of the terrible record of anti-semitism through the ages. It does not follow though that they should renounce evangelism to Jewish people.

The founders of our society recognised that the Jewish people did not need converting as the "heathen" did, but that Christianity was built on biblical Judaism. Or as the appendix of the 1988 Lambeth Conference report states:

There are those Christians whose prayer is that Jews, without giving up their Jewishness, will find their fulfilment in Jesus the Messiah. Indeed, some regard it as their particular vocation and responsibility to share their faith with Jews, whilst at the same time trying to discover the spiritual riches which God has given them through the Jewish faith.

Jesus, the apostles and nearly all the early Christians were Jews and the later separation of Christianity from Judaism was one of the greatest tragedies of history. The worldwide growth of messianic Judaism is making many affirm that it is possible and right to be Jewish and yet believe in Jesus as the Messiah.

Underlying this debate is the fundamental issue as to whether Jesus Christ is the only saviour of all people. As the Jewish apostle Paul wrote:

I am not ashamed of the Gospel, because it is the power of God for the salvation of everyone who believes: first for the Jew, then for the Gentile.

Yours faithfully,
JOSELINE DRUMMOND,
General Director,
Church's Ministry among the Jews,
30 Clarence Road,
St Albans, Hertfordshire,
February 5.

Eye for an eye ...

From the Reverend Canon H. B. York

Sir, Canon Michael Seward is reported (January 30) as telling General Synod that he favours a return to the Old Testament law of "an eye for an eye, and a tooth for a tooth" or *lex talionis*.

General readers may not be aware that this provision was introduced into Mosaic law to limit and restrain excessive retribution for an offence, not to require any specific action by way of compensation. In a society developed by Christian principles the punishment for crime is administered by the courts.

I am sure that our sympathies and understanding for what Canon Seward and his daughter have suffered at the hands of criminals are total and unqualified. But the fact remains that his statement will undoubtedly give many people the impression that he wanted a literal "paying back" in kind. I am sure he did not.

Yours faithfully,
H. B. YORK,
The Rectory,
Sewerby, Tarpoley, Cornwall,
February 2.

From the Executive Director of Jews for Jesus

Sir, The statements of Rabbi Gryn Shmuel Arkush, Bishop Sheppard and the Reverend Marcus Braybrooke are confusing the issue. The Holocaust is not merely a Christian-caused problem as their comments would suggest.

The hatred of the Jewish people is recorded throughout history. When there wasn't a Hitler there was a Haman or a Pharaoh or, today, a Hussein. Jesus never taught his advisers and it would appear, their advice has been taken. From some of the comments emanating from Baghdad it is not at all clear whether Iraqi military commanders have access to legal advisers or whether the obligations under international law binding on Iraq have indeed been swept aside.

Yours faithfully,
PETER ROWE,
The University of Liverpool,
Faculty of Law,
PO Box 147, Liverpool L69 3BX.

From Mr Adrian Brodwin

Sir, Ever since Day 2 of the Gulf war we have been constantly reminded by both the government and military first, that the war might last for weeks rather than days and, latterly, for months rather than weeks. Perhaps, therefore, the Secretary of State for Defence would care to comment on his statement to the House on December 4, when he gave an assurance that "if the military option has to be used... the operation will be short, sharp and quick" (report, December 5).

Indeed many might feel that the assumption of an early end to any conflict was implicit in the name, "Desert Storm", given to it by the United States.

Yours faithfully,
ADRIAN BRODWIN,
93 Kingsley Way, N2.

Top pay awards

From Mr Tim Smith, MP for Beaconsfield (Conservative)

Sir, Your leader of February 2 on public-sector pay wrongly accuses John Major and Norman Lamont of hypocrisy, for calling "on employers and employees to accept the need for the cause of lower inflation". The accusation is especially mistaken, given the government's view that unjustified pay settlements do not cause inflation but result in lost jobs and higher unemployment.

Soundly-financed public expenditure does not cause inflation. It constitutes a political choice about the goods and services that a country wants the government rather than the market to provide. When it is decided that a service like health or education should be provided by the public sector, it is vital that this should be done efficiently and effectively. That will not be the case unless the staff involved are properly rewarded.

The government's approach to public-sector pay is to ensure that staff are properly paid in order to recruit, retain and motivate them in the context of what is affordable. The review-body awards include important flexibilities which will help to do this. There will be additional pay for head and deputy head teachers, good classroom teachers and teachers with scarce skills like mathematics and modern languages. Your leader grudgingly acknowledges the benefits of these flexibilities but goes on to argue that "a tough manager balances this by saving elsewhere". This accusation ignores three realities.

First, public-sector pay increases generally have, over the last ten years, lagged behind the growth in private-sector pay. Second, public expenditure has fallen as a proportion of national income from over 44 per cent in 1979 to under 39 per cent in 1990. Third, in the review-body decisions this year the government has not ignored the fact that private-sector employers' pay decisions should reflect the disciplines of tight monetary policy and the ERM.

Similar discipline needs to apply in the public sector. Hence a pay-bill increase in 1991-2, except for the armed forces for whom special considerations obviously apply, of only 6.5 per cent. That is not, as your leader alleged, an excuse, but a fact.

Yours etc.,
TIM SMITH,
House of Commons,
February 6.

about the species. Consensus favours the common frog *Rana temporaria*. In view of its early appearance, perhaps it would be better named *extemporaria*!

Yours sincerely,
BRIAN PARKER
(Curator of Laboratories),
Britannia Royal Naval College,
Dartmouth, Devon,
February 11.

Training budgets

From Ms Tamsin Butters

Sir, It is fine for Michael Howard to say that training is not always the most suitable option for long-term unemployed people ("Training budgets to be cut", February 6). We would not disagree. However, any idea that the increase in funding for Employment Service programmes will be sufficient to provide for the growing numbers of unemployed people grossly underestimates the scale of the problem we now face.

With the unemployment figures due to show an increase well in excess of 100,000 when they are announced this week, it is imperative for unemployed people to have some way of keeping their work record up to date if they are to be able to compete for jobs.

This could be achieved by the Treasury setting aside a new sum of money to fund the cost of developing local temporary work options which could "plug the gap" for individuals who had either failed to secure a job after training or as an alternative to training.

The Training and Enterprise Councils could then be invited to bid for grants from the fund to set up local temporary work schemes linked closely to economic regeneration. This way the Government has a chance of capturing the imagination of employers on TEC boards who could use temporary work schemes to help pave the way for renewal in their areas when the economy moves out of recession.

Yours etc.,
TAMSMIN BUTTERS (Principal Consultant), Full Employment UK,
79 Prince George Road, N16,
February 11.

'Small change' in Labour's roots

From the General Secretary of the Fabian Society

Sir, Martin Jacques suggests ("Labour's chunk of small change", February 6) that Labour's roots in the working class and trade unions — its "labourist culture" — disqualify it from talking to the wider and changing electorate.

For some, "labourist" is a shorthand way of damning Labour's shortcomings and compromises when in government; for others it means Labour's equally damnable links with the trade unions. The former is a subject fit only for debate in the rarefied atmosphere of the journals of the ultra-left.

What is remarkable is the extent to which, over the last few years, Labour has moved on from a conservative and defensive view of its links with the trade unions to a more outward-going and independent one. This has benefited both the party and the unions.

Labour's employment policy lays emphasis on individual rights rather than collective rights and does not promise to return to the *status quo ante* Mrs Thatcher. Its industrial policy concentrates on supply-side reforms, such as education, training, and research and development, rather than lame-duck interventionism.

Internally, the Labour party looks less like a narrow trade-union party: the unions are close to withdrawing from the local electoral colleges that select Labour MPs and are reducing their share of the vote at Labour party conferences. If there were a degree of state funding of political parties, they would be only too glad to reduce their contributions to Labour's electoral coffers.

The main internal criticism of the Labour leadership over the last three years has not been that it is too close to the unions but that it is too open to outside influence, whether it be pollsters or intellectuals. The question for the 90s is how Labour can put together again the broad coalition of conscience and reform, trade unions and intellectuals, which have given the party its greatest victories in the past.

Labour has made a new start in the 90s by tying together economic imperatives and social justice. Given the government's economic record and the scale of the recession, it is an attractive package — if only Britain were not diverted by war in the Gulf.

Yours faithfully,
SIMON CRINE,
General Secretary,
Fabian Society,
11 Dartmouth Street, SW11,
February 7.

Squaring speeds

From Mr Simon Fielding

Sir, As an osteopath who has made a special study of the treatment of so-called "whiplash" injuries resulting from road traffic accidents, I welcome your editorial of February 8 on speed limits. My clinical experience has shown a clear relationship between speed, with its resultant increase in kinetic energy, and the extent of injuries sustained in an accident.

As well as reducing speeds, motorists would be well advised to remember that head restraints fitted to car seats are not designed for use as headrests. Too often head restraints are adjusted so that the top of the restraint lies just under the base of the skull. In a front-end collision the head is initially thrown forwards and then rebounds violently backwards. If the head restraint is positioned too low the head will arch backwards over the top of the restraint, thus increasing the risk of serious injury to the neck.

When correctly adjusted, the centre of a head restraint should be level with the middle of the back of the driver's head. In this position the restraint will help to prevent the hyper-extension of the neck in either a front or rear-end collision.

Yours faithfully,
SIMON FIELDING,
62 Bower Mount Road,
Malden, Kent.

Pennies from heaven

From Mr John Macdonell

Sir, If, heaven forbid, Bishop Simon (February 7) were to keep any of the cheques or shares sent to him in error by the privatised electricity companies, then I suppose that there would have to be an addition to the dictionary definitions of simony.

Yours etc.,
JOHN MACDONELL,
10 North Road, Hythe, Kent.

Attack at No 10

From Dr Carmen Blacker

Sir, In Japan there are many legends of trees which not only give their lives to save human beings from disaster. Several were recorded after the great earthquake of 1923 as having sacrificed themselves to save a nearby house, and the family inside it, from the fires.

The cherry tree in the Downing Street garden was surely one of these. Were it in Tokyo it would be recognised as a *misgawari-zakura*, a cherry which offered its life in place of the war cabinet yesterday morning.

Yours faithfully,
CARMEN BLACKER,
University of Cambridge,
Faculty of Oriental Studies,
Sidgwick Avenue, Cambridge,
February 8.

Letters to the editor should carry a daytime telephone number. They may be sent to a fax number — (071 782 5046).



COURT CIRCULAR

BUCKINGHAM PALACE
February 12: His Excellency Monsieur Bernard Dorin was received in audience by The Queen and presented the Letters of Recall of his predecessor and his own Letters of Credence as Ambassador Extraordinary and Plenipotentiary from France to the Court of St James's.

His Excellency was accompanied by the following members of the Embassy: Monsieur Patrick Villeneuve (Minister Counsellor), Monsieur Michel Mollat du Jourdin (Defence and Naval Attaché), Monsieur Jean de Rosen (Minister Plenipotentiary, House of Financial Affairs), Monsieur Guy Caron de la Carrière (Minister Plenipotentiary, Head of Commercial Department), Monsieur François Barry Martin Delongchamps (First Counsellor), Monsieur Georges Rochiccioli (First Counsellor, Consular Affairs), Monsieur Philippe Guillemin (Cultural Counsellor) and Monsieur Pierre Dumas (Attaché, Defence Procurement).

Sir Patrick Wright (Permanent Under-Secretary of State for Foreign and Commonwealth Affairs) was present and the Household in Waiting were in attendance.

Madame Dorin was also received by Her Majesty.

Mr Andrew Green was received in audience by The Queen and kissed hands upon his appointment as Her Majesty's Ambassador Extraordinary and Plenipotentiary to Damascus.

Mr Justice Blofield was received by The Queen upon his appointment as a Justice of the High Court when Her Majesty conferred upon him the honour of Knighthood and invested him with the insignia of a Knight Bachelor.

The Right Reverend the Lord Runcie had an audience of The Queen when Her Majesty invested him with the Royal Victorian Chain.

The Right Reverend the Lord and Lady Runcie had the honour of being invited to lunch with The Queen and The Duke of Edinburgh.

The Right Hon John Major MP (Prime Minister and First Lord of the Treasury) had an audience of The Queen this evening.

The Hon Mary Morrison has succeeded Mrs Robert de Pass as Lady in Waiting to The Queen.

The Duke of Edinburgh, Grand Master, attended a Court Dinner of the Guild of Air Pilots and Air Navigators, at the Tallow Chandlers' Hall, Dowgate Hill, London EC4, on Wednesday. Sir Robert de Pass was in attendance.

Today's royal engagements

The Queen, accompanied by the Duke of Edinburgh, will visit London House for Overseas Graduates at 5.45 and open the new extension to William Goodenough House. The Duke of Edinburgh, as President of the British Sports Trust, will preside at a meeting at Trinity House at 11.15. Queen Elizabeth the Queen Mother will visit Royal Free Hospital at 3.00. The Princess of Wales will visit St Joseph's Hospice, Mare Street, Hackney, at 10.00.

British judge to head UN court

A British judge was yesterday elected president of the International Court of Justice, the main judicial arm of the United Nations.

Sir Robert Yewdall Jennings, aged 77, former professor of international law at Cambridge, is the third British judge to head the court in its 45-year history. He has been one of the court's 15 members since 1982 and was elected by his colleagues to serve a three-year term as president.

The court, based in The Hague, deals with disputes between states, mainly over land borders, territorial waters, treaties and conventions. So far, the court has not been involved in any disputes arising from the Gulf war.

Forthcoming marriages

Mr J. Aldred and Miss T. Marszałek. The engagement is announced between Jonathan, son of Mr Clive Aldred, 18 Kewley Road, London, SW11, and of Mr Penelope Aldred, 54 Belmont Park, London, SE13, and Teresa, daughter of Mr and Mrs Kazimierz Marszałek, 31 Old Church Street, Coventry.

Mr D.J. Brotherton and Miss J.M. Herkes. The engagement is announced between Douglas, elder son of Mr and Mrs Peter Brotherton, of Edinburgh, and Jane, second daughter of Major (ret.) and Mrs Jim Herkes, also of Edinburgh.

Professor Sir Hans Kornberg and Miss D. Haber. The engagement is announced between Professor Sir Hans Kornberg, FRS, Master of Christ's College, Cambridge, and Ms Donna Haber, daughter of Mr and Mrs William B. Haber, of Los Angeles, California.

Mr J.R. Ruscombe-King and Miss S.K. Mason-Spanoghe. The engagement is announced between Justin, son of Lieutenant-Commander E.R. Ruscombe-King, MBE, and Mrs Ruscombe-King, of Boscastle, Cornwall, and Sarah, eldest daughter of Mr R.B.S. Mason, of Sydney, Australia, and Mrs B. Spanoghe, of Cheltenham, Gloucestershire.

BUCKINGHAM PALACE
February 12: The Princess Royal today visited Gloucestershire and was received by Her Majesty's Lord-Lieutenant for Gloucestershire (Colonel Martin Gibbs).

Her Royal Highness visited Amberley Ridge School near Stroud and afterwards, as President, British Knitting and Clothing Export Council, visited the Tickle Tackle Ties Company in Cheltenham.

The Princess Royal then opened Riversmead House, Tewkesbury for the National Rivers Authority. Her Royal Highness, Patron, National Association of Citizens Advice Bureaux, subsequently visited the Vale of Evesham Citizens Advice Bureau and was received by Her Majesty's Lord-Lieutenant for Worcestershire (Mr Thomas Dunsell).

Mrs Andrew Feilden was in attendance.

CLARENCE HOUSE
February 12: Queen Elizabeth The Queen Mother today received the Lady Elizabeth Basset as Lady-in-Waiting to Queen Elizabeth The Queen Mother.

Ruth, Lady Fernoy has succeeded the Lady Elizabeth Basset as Lady-in-Waiting to Queen Elizabeth The Queen Mother.

KENSINGTON PALACE
February 12: The Prince of Wales, Duke of Cornwall, presented a gift for Her Majesty's 90th birthday on behalf of the Cabinet.

Ruth, Lady Fernoy has succeeded the Lady Elizabeth Basset as Lady-in-Waiting to Queen Elizabeth The Queen Mother.

KENSINGTON PALACE
February 12: The Princess Margaret, Countess of Snowdon today visited The Queen's Flight at Royal Air Force Benson.

The Hon Mrs Whitehead and Major The Lord Napier and Ettrick were in attendance.

KENSINGTON PALACE
February 12: The Princess Margaret, Countess of Snowdon today visited The Queen's Flight at Royal Air Force Benson.

The Hon Mrs Whitehead and Major The Lord Napier and Ettrick were in attendance.

KENSINGTON PALACE
February 12: The Princess Margaret, Countess of Snowdon today visited The Queen's Flight at Royal Air Force Benson.

The Hon Mrs Whitehead and Major The Lord Napier and Ettrick were in attendance.

KENSINGTON PALACE
February 12: The Princess Margaret, Countess of Snowdon today visited The Queen's Flight at Royal Air Force Benson.

The Hon Mrs Whitehead and Major The Lord Napier and Ettrick were in attendance.

KENSINGTON PALACE
February 12: The Princess Margaret, Countess of Snowdon today visited The Queen's Flight at Royal Air Force Benson.

The Hon Mrs Whitehead and Major The Lord Napier and Ettrick were in attendance.

KENSINGTON PALACE
February 12: The Princess Margaret, Countess of Snowdon today visited The Queen's Flight at Royal Air Force Benson.

The Hon Mrs Whitehead and Major The Lord Napier and Ettrick were in attendance.

KENSINGTON PALACE
February 12: The Princess Margaret, Countess of Snowdon today visited The Queen's Flight at Royal Air Force Benson.

The Hon Mrs Whitehead and Major The Lord Napier and Ettrick were in attendance.

KENSINGTON PALACE
February 12: The Princess Margaret, Countess of Snowdon today visited The Queen's Flight at Royal Air Force Benson.

The Hon Mrs Whitehead and Major The Lord Napier and Ettrick were in attendance.

KENSINGTON PALACE
February 12: The Princess Margaret, Countess of Snowdon today visited The Queen's Flight at Royal Air Force Benson.

The Hon Mrs Whitehead and Major The Lord Napier and Ettrick were in attendance.

KENSINGTON PALACE
February 12: The Princess Margaret, Countess of Snowdon today visited The Queen's Flight at Royal Air Force Benson.

The Hon Mrs Whitehead and Major The Lord Napier and Ettrick were in attendance.

KENSINGTON PALACE
February 12: The Princess Margaret, Countess of Snowdon today visited The Queen's Flight at Royal Air Force Benson.

The Hon Mrs Whitehead and Major The Lord Napier and Ettrick were in attendance.

KENSINGTON PALACE
February 12: The Princess Margaret, Countess of Snowdon today visited The Queen's Flight at Royal Air Force Benson.

The Hon Mrs Whitehead and Major The Lord Napier and Ettrick were in attendance.

KENSINGTON PALACE
February 12: The Princess Margaret, Countess of Snowdon today visited The Queen's Flight at Royal Air Force Benson.

The Hon Mrs Whitehead and Major The Lord Napier and Ettrick were in attendance.

KENSINGTON PALACE
February 12: The Princess Margaret, Countess of Snowdon today visited The Queen's Flight at Royal Air Force Benson.

The Hon Mrs Whitehead and Major The Lord Napier and Ettrick were in attendance.

KENSINGTON PALACE
February 12: The Princess Margaret, Countess of Snowdon today visited The Queen's Flight at Royal Air Force Benson.

The Hon Mrs Whitehead and Major The Lord Napier and Ettrick were in attendance.

OBITUARIES

ROBERT WAGNER

Robert Wagner, mayor of New York from 1954 to 1965, died yesterday at his Manhattan home aged 80. He was born on April 20, 1910.

ROBERT F. Wagner was the first Democrat to serve three terms as mayor of New York. In modern times only the celebrated Fiorello La Guardia (1934-45) and Ed Koch (1978-89) have served as long. Wagner first won election as the Tammany Hall candidate in 1953, but he subsequently helped to destroy the power of the Democratic party organisation in New York, thus ending the dominance of political machinery in the city's politics.

His 12-year stewardship saw other changes to the city, some of which were not of a positive nature. Many are apt to see the period as the beginning of New York's social ills. Certainly there were race riots, police scandals, school boycotts by blacks and a water shortage during his three terms. The city's budget also more than doubled. In the fight of the Dodgers baseball team to Los Angeles and the departure of the Giants to San Francisco some saw fatal blows to New York's civic self-esteem. Wagner replied by having the Shea stadium built and was in attendance when the New York Mets first played there in 1962.

More importantly he had the building of more than 250 schools to his credit and under him more was spent on teaching, too. He threw his weight behind the construction of 423,000 new dwellings and created a strong municipal fair housing code. In employment, too, he was fair to the underprivileged and immigrants, placing many more Puerto Ricans and blacks in municipal employment. The absence of municipal strikes during his periods of office was a conspicuous result of his policies, and yet this deliberate, ratiocative figure never seemed to be able to win the hearts of New York's increasing racial minorities. Certainly the race riots which erupted in the summer of 1964 suggested that his administration was running out of steam in its attempt to come to terms with the realities on the city's streets.

Robert Ferdinand Wagner was born in New York of German-Irish descent. His father had arrived in New York from Europe as a boy in 1885. His mother was the daughter of Irish immigrants. He graduated in law at Yale and practised at the bar. In 1937 he was elected to the New York state assembly. He resigned to join the United States Army Air Force when America entered the war in 1941, and after a period serving as an assistant judge advocate at home he went to Britain where he was judge



Robert Wagner, mayor of New York from 1954 to 1965, died yesterday at his Manhattan home aged 80. He was born on April 20, 1910.

advocate to Eighth Air Force headquarters. After the war he returned to local government in New York and after various administrative posts in which he was noted for sound rather than spectacular performance (no disadvantage to him at a time when Mayor O'Dwyer's administration was reeling under rumours of scandal) he was elected president of the borough of Manhattan in 1949. He was selected by Tammany Hall to run as Democrat candidate against Mayor Impellitteri in the elections of 1953. Subsequently he was to fall out with the city's Democrat party machine and in 1961, going for his third term as mayor, was compelled to engage in a primary contest with the Tammany Hall-backed State Comptroller, Arthur Levitt. His victory in this preliminary contest made him independent of Tammany Hall thereafter. Apart from an unsuccessful tilt at the Senate against Jacob Javits in 1956 he won every election he contested.

Nevertheless, in spite of the undoubted achievements of his three terms (which included the pegging of the subway fare to 15 cents, besides other weightier achievements such as the building of the Lincoln Center and free Shakespeare plays in Central Park) he was increasingly seen as a lacklustre figure as the 1960s progressed, with their craving for excitement and charisma in political leaders. Continued public borrowing led to the familiar problems inherited by his successors, while his tendency to appoint long drawn-out commissions of inquiry to investigate every problem confronting the city earned him the reputation of a procrastinator. In July 1964 mob violence, starting in Harlem and spreading across the East River into the Bedford-Stuyvesant area of Brooklyn, shook the city and led to questions about the effectiveness of the police. The riots took place against a trend towards nationwide ferment in the wake of the enactment of new civil rights legislation, but nevertheless gave the impression that Wagner's administration was losing its grip. His wife died in the same year and he announced he would be retiring to spend more time with his children.

His departure from office went almost unnoticed, but he was not idle for long. From 1968 to 1969 he was US ambassador to Spain and ten years later President Carter made him his personal envoy to the Vatican. A second marriage, in 1965, to Barbara Joan Kavanagh was dissolved and in 1975 he married Phyllis Fraser Carl, widow of the publisher Bennett Carl. She and the two sons of his first marriage survive him.

WALTER KLIEN



Walter Klien, Austrian pianist, died on February 10 aged 62. He was born at Graz on November 27, 1928.

WALTER Klien was among the most distinguished post-war interpreters of the Austro-German classics. An unassuming presence belied a player of trenchant ideas and intrepid technique, who was utterly dedicated to the work in hand and concerned to communicate only the essence of the music without resort to display or any outward demonstration of ego. This comparative modesty may well have kept him from reaching the very highest planes of fame, but his recorded legacy, quite large, will remind future generations of the rewards to be gleaned through complete knowledge of one's art and patent sincerity of purpose.

Klien studied piano (with Michelangeli), composition (with Hindemith) and

conducting (with Kurt Thomas) at Frankfurt and Graz. He won various prizes for pianists during the early 1950s before starting his career in earnest. At this time he later said, he was much influenced by Cortot, whom he heard play in Vienna. More orthodox influences were Schnabel, Kempff and

particularly Serkin, whose rigorous methods were followed by the younger pianist.

Klien established his reputation in his native Austria, where he played for ten years before embarking on an international career that took him all over the world. He appeared in concertos with all the famous conductors and orchestras of the day, most recently touring with the Berlin Philharmonic under Harnik in 1989. He was also adept in, and sympathetic to, music of the twentieth century. He was an especially noted interpreter of Schoenberg's concerto and the piano works of Stravinsky, Janacek and Honegger. He also enjoyed playing in duos with the likes of the violinist Schneiderman and the pianist Brendel, and also accompanying such noted singers as Patzak and Frey.

Klien's playing was marked by clarity, intellectual control and stylistic assurance. This is evident in his complete recordings of the solo piano works of Mozart, Schubert and Brahms (the first to have been made). All these define his interpretations as being spontaneous, probing and sharp. He was seen away from the for-the-moment showmanship too often heard these days from his younger contemporaries.

Klien was a frequent visitor to Britain, a country with which he had an instinctive empathy, and he was due to play a Mozart series at the Wigmore Hall next month, a project thwarted by his sudden death. His many admirers will have to be content with listening instead to his recordings of that composer. In 1989 he was awarded the Gold Medal of Honour by Vienna, an honour well deserved for all the services he had performed for that city's musical life over some 40 years.

Klien was a frequent visitor to Britain, a country with which he had an instinctive empathy, and he was due to play a Mozart series at the Wigmore Hall next month, a project thwarted by his sudden death. His many admirers will have to be content with listening instead to his recordings of that composer. In 1989 he was awarded the Gold Medal of Honour by Vienna, an honour well deserved for all the services he had performed for that city's musical life over some 40 years.

Klien was a frequent visitor to Britain, a country with which he had an instinctive empathy, and he was due to play a Mozart series at the Wigmore Hall next month, a project thwarted by his sudden death. His many admirers will have to be content with listening instead to his recordings of that composer. In 1989 he was awarded the Gold Medal of Honour by Vienna, an honour well deserved for all the services he had performed for that city's musical life over some 40 years.

Klien was a frequent visitor to Britain, a country with which he had an instinctive empathy, and he was due to play a Mozart series at the Wigmore Hall next month, a project thwarted by his sudden death. His many admirers will have to be content with listening instead to his recordings of that composer. In 1989 he was awarded the Gold Medal of Honour by Vienna, an honour well deserved for all the services he had performed for that city's musical life over some 40 years.

Klien was a frequent visitor to Britain, a country with which he had an instinctive empathy, and he was due to play a Mozart series at the Wigmore Hall next month, a project thwarted by his sudden death. His many admirers will have to be content with listening instead to his recordings of that composer. In 1989 he was awarded the Gold Medal of Honour by Vienna, an honour well deserved for all the services he had performed for that city's musical life over some 40 years.

Klien was a frequent visitor to Britain, a country with which he had an instinctive empathy, and he was due to play a Mozart series at the Wigmore Hall next month, a project thwarted by his sudden death. His many admirers will have to be content with listening instead to his recordings of that composer. In 1989 he was awarded the Gold Medal of Honour by Vienna, an honour well deserved for all the services he had performed for that city's musical life over some 40 years.

Klien was a frequent visitor to Britain, a country with which he had an instinctive empathy, and he was due to play a Mozart series at the Wigmore Hall next month, a project thwarted by his sudden death. His many admirers will have to be content with listening instead to his recordings of that composer. In 1989 he was awarded the Gold Medal of Honour by Vienna, an honour well deserved for all the services he had performed for that city's musical life over some 40 years.

Klien was a frequent visitor to Britain, a country with which he had an instinctive empathy, and he was due to play a Mozart series at the Wigmore Hall next month, a project thwarted by his sudden death. His many admirers will have to be content with listening instead to his recordings of that composer. In 1989 he was awarded the Gold Medal of Honour by Vienna, an honour well deserved for all the services he had performed for that city's musical life over some 40 years.

Klien was a frequent visitor to Britain, a country with which he had an instinctive empathy, and he was due to play a Mozart series at the Wigmore Hall next month, a project thwarted by his sudden death. His many admirers will have to be content with listening instead to his recordings of that composer. In 1989 he was awarded the Gold Medal of Honour by Vienna, an honour well deserved for all the services he had performed for that city's musical life over some 40 years.

Klien was a frequent visitor to Britain, a country with which he had an instinctive empathy, and he was due to play a Mozart series at the Wigmore Hall next month, a project thwarted by his sudden death. His many admirers will have to be content with listening instead to his recordings of that composer. In 1989 he was awarded the Gold Medal of Honour by Vienna, an honour well deserved for all the services he had performed for that city's musical life over some 40 years.

AARON SISKIND

Aaron Siskind, American photographer and teacher, died on February 8 aged 87. He was born on December 4, 1903.

ARTISTS sometimes talk excitedly about special moments when their work took on a momentum of its own and suddenly made complete sense; Aaron Siskind's moment was important not just for him but for the whole future of art photography.

After several years of uncertain direction Siskind had spent the summer of 1943 in the fishing village of Gloucester, Massachusetts. Against the grain of his previous subject matter he began photographing still lifes of ropes, quayside tackle and beach debris. He worked intensely without preconception or expectation. His use of close-up rendered the resulting pictures visually ambivalent. They could be read not only as documentary images but also as abstract arrangements of form. The pictures had two levels: the recognisable subject itself plus a formal content of shape and texture which Siskind felt accurately evoked his innermost feelings. Soon after this experience he remarked: "For the first time in my life subject matter, as such, had ceased to be of primary importance. Instead, I found myself involved in the relationships of these objects, so much so that these pictures turned out to be deeply moving and personal experiences."

After this discovery he was committed to locating evidence of abstract form in everyday places, notably on the surfaces of peeling and flaking walls. Looking through his work, it is astonishing the range of emotions he could evoke given his limited subject matter. Siskind was accepted by avant-garde painters as an equal and participated in the heated theoretical discussions held with the other members of the abstract expressionist group, his colleagues Barnett Newman, Adolph Gottlieb and Mark Rothko. But it was Franz Kline with whom Siskind felt the closest personal and artistic kinship. The bold black calligraphy of Kline's gestural paintings was a crucial influence on Siskind's own work and in 1972 the photographer dedicated a suite of prints to Kline's memory.

The son of a tailor, Siskind was a first generation American born in the Lower East Side of New York. Appalled by the conditions around him he joined the Young People's Socialist League and attended

machining and canning of uranium rods for the first pile at Windscale was no easy matter. The pureness of the uranium and the soundness of the aluminium cans was a precise procedure and without Monty's expert advice I am sure the production of plutonium for the first Windscale pile would not have been so successful.

To me he was a great friend and a great help.

The manufacture, casting,

MAX I be privileged to add a few words to your excellent obituary of Sir Monty Finniston (February 5)?

Monty Finniston was a brilliant metallurgist, and when at Harwell he gave valuable advice to the Atomic Energy Production Group, and especially to me, when we were setting up the Ministry of Supply factory at Springfields.

The manufacture, casting,

MAX I be privileged to add a few words to your excellent obituary of Sir Monty Finniston (February 5)?

Monty Finniston was a brilliant metallurgist, and when at Harwell he gave valuable advice to the Atomic Energy Production Group, and especially to me, when we were setting up the Ministry of Supply factory at Springfields.

The manufacture, casting,

MAX I be privileged to add a few words to your excellent obituary of Sir Monty Finniston (February 5)?

Monty Finniston was a brilliant metallurgist, and when at Harwell he gave valuable advice to the Atomic Energy Production Group, and especially to me, when we were setting up the Ministry of Supply factory at Springfields.

The manufacture, casting,

MAX I be privileged to add a few words to your excellent obituary of Sir Monty Finniston (February 5)?

Monty Finniston was a brilliant metallurgist, and when at Harwell he gave valuable advice to the Atomic Energy Production Group, and especially to me, when we were setting up the Ministry of Supply factory at Springfields.

The manufacture, casting,

MAX I be privileged to add a few words to your excellent obituary of Sir Monty Finniston (February 5)?

Monty Finniston was a brilliant metallurgist, and when at Harwell he gave valuable advice to the Atomic Energy Production Group, and especially to me, when we were setting up the Ministry of Supply factory at Springfields.

The manufacture, casting,

MAX I be privileged to add a few words to your excellent obituary of Sir Monty Finniston (February 5)?

Monty Finniston was a brilliant metallurgist, and when at Harwell he gave valuable advice to the Atomic Energy Production Group, and especially to me, when we were setting up the Ministry of Supply factory at Springfields.

The manufacture, casting,

MAX I be privileged to add a few words to your excellent obituary of Sir Monty Finniston (February 5)?

Monty Finniston was a brilliant metallurgist, and when at Harwell he gave valuable advice to the Atomic Energy Production Group, and especially to me, when we were setting up the Ministry of Supply factory at Springfields.

The manufacture, casting,

MAX I be privileged to add a few words to your excellent obituary of Sir Monty Finniston (February 5)?

Monty Finniston was a brilliant metallurgist, and when at Harwell he gave valuable advice to the Atomic Energy Production Group, and especially to me, when we were setting up the Ministry of Supply factory at Springfields.

The manufacture, casting,

MAX I be privileged to add a few words to your excellent obituary of Sir Monty Finniston (February 5)?

Monty Finniston was a brilliant metallurgist, and when at Harwell he gave valuable advice to the Atomic Energy Production Group, and especially to me, when we were setting up the Ministry of Supply factory at Springfields.

The manufacture, casting,

MAX I be privileged to add a few words to your excellent obituary of Sir Monty Finniston (February 5)?

the City College, graduating in 1926. Straightaway he entered teaching and taught English in Manhattan public schools until 1949. He was given a camera as a wedding present in 1929 and took his first pictures while on his honeymoon. He was soon obsessed with the creative potential of his new hobby and joined the Photo League. Throughout the Depression years he shot documentary essays, notably his Harlem Document, later published as a book.

Though fully committed to the cause these were not his happiest years for him. He found himself frequently at odds with the communists who ran the league in too prescriptive and authoritarian a manner for his liking. There were already indications in his pictures that street reportage would not keep so poetic a sensibility as Siskind's occupied for long. His engagement with the abstract design of a picture is already evident in the Harlem work. His rigorously structured and surreal pictures of architecture in Manhattan's Vineyard betrayed him, to the League's way of thinking, as an elitist backslider. He resigned in 1941.

He pursued the personal discovery he made in Gloucester and in 1947 exhibited at New York's Egan Gallery, which was then promoting the specifically American revolution of abstract expressionist painting. In 1951 he joined the staff of the Chicago Institute of Design - the so-called Bauhaus - ten years later becoming head of photography. Here, and later when he taught at the Rhode Island School of Design from 1971 to 1976, Siskind encouraged his students. Unlike many other great artists he never coerced his impressionable charges to work in a variation of his style. Even today, many years later, he is still remembered, revered and fiercely defended by his many subsequently distinguished students as though he were a guru.

His great contribution was to produce a body of work - and he was prolific - wholly convincing in its assertion that photography could achieve much more than record appearances, even to the level of being profound. He continued working up to his death, travelling the world, combing the floors and walls of foreign countries for meaning, while pursuing his quest for an original expression of photographic beauty.

His great contribution was to produce a body of work - and he was prolific - wholly convincing in its assertion that photography could achieve much more than record appearances, even to the level of being profound. He continued working up to his death, travelling the world, combing the floors and walls of foreign countries for meaning, while pursuing his quest for an original expression of photographic beauty.

His great contribution was to produce a body of work - and he was prolific - wholly convincing in its assertion that photography could achieve much more than record appearances, even to the level of being profound. He continued working up to his death, travelling the world, combing the floors and walls of foreign countries for meaning, while pursuing his quest for an original expression of photographic beauty.

His great contribution was to produce a body of work - and he was prolific - wholly convincing in its assertion that photography could achieve much more than record appearances, even to the level of being profound. He continued working up to his death, travelling the world, combing the floors and walls of foreign countries for meaning, while pursuing his quest for an original expression of photographic beauty.

His great contribution was to produce a body of work - and he was prolific - wholly convincing in its assertion that photography could achieve much more than record appearances, even to the level of being profound. He continued working up to his death, travelling the world, combing the floors and walls of foreign countries for meaning, while pursuing his quest for an original expression of photographic beauty.

His great contribution was to produce a body of work - and he was prolific - wholly convincing in its assertion that photography could achieve much more than record appearances, even to the level of being profound. He continued working up to his death, travelling the world, combing the floors and walls of foreign countries for meaning, while pursuing his quest for an original expression of photographic beauty.

His great contribution was to produce a body of work - and he was prolific - wholly convincing in its assertion that photography could achieve much more than record appearances, even to the level of being profound. He continued working up to his death, travelling the world, combing the floors and walls of foreign countries for meaning, while pursuing his quest for an original expression of photographic beauty.

His great contribution was to produce a body of work - and he was prolific - wholly convincing in its assertion that photography could achieve much more than record appearances, even to the level of being profound. He continued working up to his death, travelling the world, combing the floors and walls of foreign countries for meaning, while pursuing his quest for an original expression of photographic beauty.

His great contribution was to produce a body of work - and he was prolific - wholly convincing in its assertion that photography could achieve much more than record appearances, even to the level of being profound. He continued working up to his death, travelling the world, combing the floors and walls of foreign countries for meaning, while pursuing his quest for an original expression of photographic beauty.

His great contribution was to produce a body of work - and he was prolific - wholly convincing in its assertion that photography could achieve much more than record appearances, even to the level of being profound. He continued working up to his death, travelling the world, combing the floors and walls of foreign countries for meaning, while

Binding acts of love in absentia

The phonecard will never replace the love letter, especially for those in the Gulf.

Philip Howard considers desirous dispatches

Letter-writing is an obsolete art in the age of the telephone and the fax. The young men and women engaged in the Gulf war and their lovers are having to rediscover the lost art, as their only means of communication is writing down words on a "bluey", or free letter-form home. No doubt they have already invented their contemporary lovers' acronyms to evade swanking (censorship of service mail, from Sealed With A [Loving] Kiss). Previous wars have produced such loving codes as: Italy - I Trust And Love You; Burma - Be Undressed, Ready, My Angel; Norwich - (h)Nicker Off Ready When I Come Home; Holland - Here Our Love Lies And Never Dies; and Egypt - Eager to Grab Your Pretty Tits. Our generation is incompetent at letter-writing, though it is more fluent than any previous one at gushing out love orally on phone-ins and naff television programmes.

This is a pity, since the love letter is an art form at which the British have traditionally excelled. I admit that in general only the best love letters have survived the vacuum cleaner of history. And I admit that they tended to be written by poets (and) women and men of letters, with at least one eye to future publication. One of the irritating things about the literature is that they tend to smirking self-consciously over their own shoulders when writing - and that can be the death of passion. I agree that most of the love letters ever written were not worth the postage, except to the two persons directly concerned. But the best ones remain down the centuries their power to move, and form an English literary genre.

The young learners in the Gulf might, for example, consider the love letter formal, as composed by Dorothy Osborne to her forbidden lover, William Temple. Her letters are lively and witty, sometimes sad because of separation, but behind the 17th century formality there is the possibility of intelligent conversation between a man and a

woman, so seldom achieved, alas, even today. One of the reasons *Jane Eyre* is a masterpiece is that it demonstrates that this is possible, at any rate in high literary fiction. "January 2nd, 1853. Sir, If there were anything in my letter that pleased you I am extremely glad on it, 'twas all due to you, and made it but an equal return for the satisfaction yours gave me." If you have not met Dorothy, I recommend her with hearts on.

You might consider the love letter practical. February 1477, Margery Brews to John Paston: "I let you plainly understand that my father will no money part withal in that behalf but £100 and one mark which is right far from the accomplishment of your desire. Wherefore if that you could be content with that good, and my poor person I would be the merriest maiden on ground, good, true, and loving Valentine."

Better simple honesty than gobbledygook in your love letter, as in this anonymous one from a 19th century suitor: "I feel sad when I don't see you. Be married, why won't you? And come to live with me. I will make you as happy as I can." Not great rhetoric or poetry, I agree. But, by golly, we recognise how he felt.

Love letters are acts of love in absentia, and should bridge the separation. Byron was adept at bridging love letters from afar, which was the location that he generally preferred to keep it. Here he is, to Annabella Milbanke: "Boroughbridge, Novr. 16th. 1814. My Heart - We are thus far separated - but after all one mile is as bad as a thousand - which is a great consolation to one who must travel six hundred before he meets you again. - If it will give you any satisfaction - I am as comfortable as a pilgrim with peas in his shoes - and as cold as Charity - Chastity or any other Virtue." The best love letters are witty as well as passionate. It is bad enough being separated, for Venus's sake, without making things worse by being maudlin about it.



Sealed with a loving kiss: Daryl Hannah reads the latest missive from the loveless Cyrano de Bergerac character in the film *Roxanne*

Oscar, of course, was brilliant at them. Here he is to his wife Constance. "The Balmoral, Edinburgh, 16 December 1884. Dear and Beloved, Here am I, and you at the Antipodes. O exorable fate, that keep our lips from kissing, though our souls are one." And here he goes again, this time to his incubus, Lord Alfred Douglas: "My Own Boy, Your sonnet is quite lovely, and it is a marvel that those red rose-leaf lips of your should have been made no less for music of song than for madness of kisses."

There is the love letter in a fine frenzy rolling: "Are you asleep, my

dear Mary? - I have administered rather a strong dose of Opium - however, if in the course of your Nap you should chance to dream, that - I am with the ardour of fraternal friendship Your affectionate S.T. Coleridge - you will never have dreamt a truer dream in all your born days." There is the love letter tantalising Virginia Woolf: "You want to know of course whether I will ever make me marry you. How can I say?"

Then there is the love letter hyperbolic. John Keats to Fanny Brawne: "My love has made me selfish. I cannot exist without you.

I am forgetful of everything but seeing you again - my life seems to stop there - I see no further. You have absorbed me. I have a sensation at the present moment as though I was dissolving - I should be exquisitely miserable without the hope of soon seeing you." O God: O Fanny. You do not even have to be English to write a fiery love letter, though it helps. Lucretia Borgia: "Messer Pietro mio carissimo. Since I know that when something is expected the expectation is a great part of the pleasure, I proposed to delay replying to your letter until today,

so that while awaiting some beautiful reward for your very beautiful letter you might yourself be the cause of your own pleasure, being at once creditor and debtor." Of course, these are just the tip of the volcano of love letters down the centuries. They are not meant to be shared with outsiders. As Browning, himself an ace writer of love letters, observed, even the meanest of God's creatures boasts two sides to him, one to face the world with, one to show a woman he loves her. That is why I am certainly not going to show you the most beautiful love letters I know.

& BRIEFLY

Karaoke for kids

THOSE who have witnessed, or even taken part in, a karaoke party, at which guests are invited to sing along to a backing track of well-known songs, may not be cheered to hear that there are plans for a karaoke kit for children. Karry Karaoke will be on sale, at about £50, later this year.

It comes from Bandai, the Japanese toy company responsible for bringing us the Teenage Mutant Ninja Turtle toys.

Dans le sac

CARTIER has decided to compete with Chanel, Hermès, Gucci and other makers of top-quality handbags with its elegant new range, sealed with the signature Cartier panther. There are nine models, from a large "shopper" at £1,105 to an evening clutch bag at £515. All come in soft black leather with a choice of bright blue, red or green linings and a matching clutch purse. The "Duchess" bag, a clutch modelled after one carried by that famous Cartier customer, the Duchess of Windsor, costs £620.

Out and about

ONE type of holiday will be booking up fast this year - special activity holidays in Britain for children with asthma or eczema, run by the National Asthma Campaign and National Eczema Society. The staff-child ratio is 1:3, and there is a doctor or nurse to every eight children, and 24-hour medical supervision. Most importantly, the afflicted children learn that they are not alone, and will gain useful advice on the management of their conditions. There are six one-week holidays during July and August at centres in Bath, Edinburgh and Scafoord, west Sussex. Activities include abseiling, canoeing, fencing, swimming, skiing, barbecues and discos. The cost is £230 per holiday. Full details and application forms are available from Richard Hough, Joint Holiday Project, PO Box 726, London SW12 8DD (081-675 7441).

No cover-up

WITH more than a million people in the UK estimated to suffer from sensitivity to products used in cosmetics, it is welcome news that the mail-order make-up company Cosmetics to Go will be listing full ingredients on all its products by the end of this year, and is encouraging other manufacturers to follow suit. Cosmetics to Go's managing director, Mark Constantine, says: "Food manufacturers are no longer able to hide behind the mystique of the secret recipe... why deny the customer that same information about cosmetic ingredients?"

GEORGE HILL

VICTORIA MCKEE

Fifty years in diplomatic limbo

Lithuania's 86-year-old chargé d'affaires still waits for his country's independence



Duty: Vincas Balickas

When Vincas Balickas arrived in London in 1938, as the commercial councillor in the legation of the independent Lithuanian republic, he was not sure he would stay long. He was drawn to an academic career, and his connections in the Lithuanian community in the United States gave him every prospect of a teaching post there.

Today he is still at his post as chargé d'affaires, 86 years old and by far the longest-serving diplomat in London. On Saturday he will celebrate yet again the independence day of the homeland he has not seen for 53 years. The year after his arrival here, war broke out, and in 1940 the Baltic republics were overrun by the Red Army.

Britain never withdrew recognition, though it acknowledged the de facto position. The handful of existing Baltic diplomats were listed in an

appendix to the Diplomatic List, as "persons still accepted... as enjoying certain diplomatic privileges". As they retired or died, their homelands vanished from this limbo between recognition and non-recognition. Mr Balickas is the only one who has survived to see a freely-elected government in his homeland, struggling to assert its claim to full independence. He has stuck to his post almost to the point of fulfilment, but he still cannot be certain that it will be attained.

"My position is a little delicate now," he says. "I cannot take instructions from the new government at home, because they are not yet recognised internationally, and I must not compromise my own position. But we are in close contact, and when

President Landsbergis visited London last year, he stayed with us here. We are not a rich country, and London hotels are so expensive."

A year ago, hopes were high that the republic's long abeyance was about to end. But now the hopes raised by perestroika are in jeopardy again. The gunfire of the black berets on the streets of Vilnius is a warning that Mr Gorbachev may not let any of the Soviet Union's republics go if he can help it.

Inside the legation in Kensington, west London, it is as if everything has remained in suspension for 50 years. Medieval grand dukes, wreathed in

whiskers and encased in armour, scowled down from heavy frames in the tall reception rooms. The faded nap is almost worn away on the tasselled plush cushions of the deep, carved chairs. In dark, glass-fronted bookcases, the statues of the once and future republic stretch away, in their original tint. The Lithuanian flag on the large mantelpiece has faded to pastel shades.

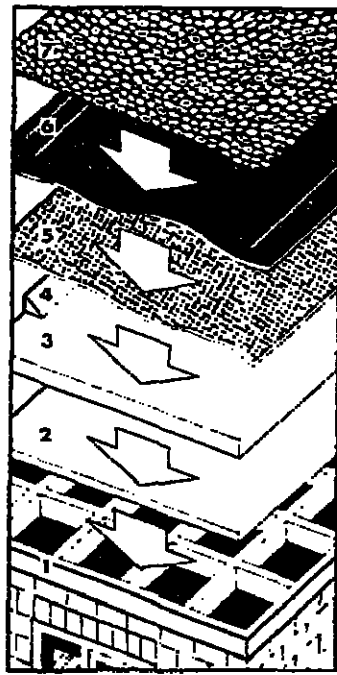
"After our country was overrun in 1940, our representatives held a conference to decide what to do. My boss was getting old, and I was only 36, so they refused to release me. I had been tempted to change my trade and have an

academic career. I had brilliant offers. But I could not do it. I could not bear to be a deserter. I was appointed here in good times, and now bad times had come, should I desert? I had regrets at first, but later I did not regret. It's a bit lonely, but I know I have done my duty."

In the last 400 years, Lithuania has had just 20 years of acknowledged independence, and Mr Balickas was a conscious witness to the whole of that short span. The nursery rhymes he learnt at elementary school were not in Lithuanian but in Russian, for the country was then under the rule of the tsar. Since then, it has been twice overrun by Germany, and twice by Russia. The Kaiser's defeated armies had not yet fully withdrawn from it when

Flat Roof Problems?

At last, a proven answer with superior life expectancy



Specification varies according to customers requirements.

If your roof needs attention complete the coupon today. Alternatively, TELEPHONE 061 876 5176 7 days a week for immediate attention

There is now a waterproofing system that really is a suitable answer to problem flat roofs of commercial, industrial and residential buildings. Firestone's RubberGard Roofing System incorporates a flexible stretching membrane made of synthetic rubber, with long lasting characteristics, excellent durability and weathering capability.

Thermabond, Firestone's licensed contractor, offers this system, which is strong, flexible and has a pleasing appearance that really enhances the look of commercial, industrial and residential buildings.

Installed with a minimum of inconvenience in virtually any weather, Firestone's flat roofing, with or without Thermabond insulation, is the roofing revolution for the nineties that resists damage from adverse weather conditions and building movement.

Firestone holds British Board of Agreement No. 89-2216 for this system, indicating the highest possible workmanship and attention to detail.

Firestone's RubberGard Flat Roofing System is available now, with a 20 year Thermabond guarantee covering all installations.

THERMABOND LTD.

ROOFING CONTRACTORS AND THERMABONDING SPECIALISTS.

Firestone

NOBODY COVERS YOU BETTER.

Now available in Channel Isles, Scotland, Ireland & Wales.

To: Thermabond Ltd., FREEPOST (MR8430), Monmouth, M16 8HB.
☐ Please send FREE Colour Brochure on Thermabond Flat Roofing
☐ URGENT-Immediate Attention Required
☐ Industrial ☐ Domestic

Name _____
 Tel _____
 Address _____
 Postcode _____

Could try harder

The school report has been asked to pull its socks up

"THIS child finds it so hard to grapple with geography that he's lucky to get himself home. He sets himself very low standards which he consistently fails to achieve."

The style of end-of-term reports has changed little since today's parents were pupils themselves. This month, however, a new model report format, devised by the education department, has been sent to 25,000 primary and secondary schools, plus various professional bodies, for their comments. Teachers are also invited to use the model for end-of-term reports this summer when, for the first time, all primary schools will have to issue an annual written appraisal of a child's achievements. (Private schools are not affected, but most issue frequent reports.)

Although all secondary schools have issued reports regularly to parents, primary schools have pursued a rather sketchy practice. Kenneth Clarke, the education secretary, believes that all parents, wherever their child is at school, have the right to expect the same basic information and in a reasonably common form.

The suggested format invites both primary and secondary schools to divide subjects such as science into sub-headings of "exploration" and "knowledge/understanding", with individual marks for each, plus an overall subject level. There is also space for a teacher's "overview of performance", and a box for detailing "particular steps a parent might take".

The National Association of Schoolmasters/Union of Women Teachers accepts that reports are vital, if only to help crystallise parents' thoughts. But it feels the model format "adds to an already onerous bureaucracy load, and could waste time better spent in

preparing lessons", says the general secretary, Nigel de Gruchy.

Practical points, such as how the report weeds its way home, are equally in doubt. Few schools can afford to mail reports, so children have to take them home, says a spokesman for the National Union of Teachers. It is fairly easy to steam open the envelope and if necessary destroy the evidence, although some schools include a "safely received" tear-off slip at the end of the report which parents are asked to sign and return. But if the report comes in the form of several slips of paper, an uncomplicated page might still be removed by a determined student.

Nettleham County Infant School, a primary near Lincoln, issues computerised reports. Valerie Pacey, the headmistress, says: "We write a list of different phrases, known as connectors, which describe a child as 'happy and

outgoing', 'shy and quiet', 'lively and energetic' or 'a loner', she says. "Teachers then simply key in the relevant phrases. It doesn't produce a stereotyped report because there are so many different permutations. Of course, there's always one child for whom the phrases aren't quite apt; in that case, a teacher would make a handwritten report."

PARENTS' evenings are the main forum for parental bite-back. Another approach involves asking parents to write back with comments on the report, and inviting pupils' own views. Robin Peverett, the director of education for the Incorporated Association of Prep Schools, says: "The results of this have been revealing. 'There were wry smiles all round, but it encouraged communication. Parents might write back and say: 'All right, so Charles doesn't concentrate. But what is the school going to do about it?' The boys were chuffed to be taken into our confidence, and they were also happy to criticise themselves."

JANE BIDDER

ADVERTISEMENT

NEW DENTAL DISCOVERY A MUST FOR EVERY HOME

Developed by a dentist, Dentemp is the first temporary filling mix for emergency home use. Now, when you lose a filling and can't get to your dentist immediately, you can actually replace a lost filling in your own home in just minutes. What's more, Dentemp can also be used to temporarily cement loose crowns or inlays. So you can avoid unnecessary pain and discomfort. Dentemp is an easy-to-use formula containing the same ingredients your own dentist might use for temporary fillings. It soothes irritated nerve endings. Calms pain. Sets up a temporary seal to help protect the cavity from heat or cold. No medicine chest should be without Dentemp. Use New Dentemp as directed.

AVAILABLE AT MOST PHARMACIES



BACK COPIES AVAILABLE FOR THE LAST 6 MONTHS

NEWS INTERNATIONAL
 NEWSPAPERS LTD
 BACK DATES
 P.O. Box 481
 VIRGINIA STREET
 LONDON E1 9BD

071-782 6127
 071-782 6128

CLASSICAL MUSIC

How Auntie resisted the raising of the tone

How far does the creation of great art require the presence of great dictators: individuals who have both the vision and the power to shape the tastes of their generation? And how much unchecked power should these artistic tsars be granted in a democracy, even if they fulfil their missions with flair?

In any country where the arts are subsidised by the taxpayer, these questions are critical. They are given special relevance by the publication in two months' time of Sir William Glock's memoirs, *Notes in Advance* (Oxford). Glock was arguably the most formidable artistic dictator ever produced by this country. His years as the BBC's Controller, Music (1959-72), transformed the musical climate of Britain.

Put crudely, before Glock exerted his iron grip on the BBC's microphones, the prevailing orthodoxy was that modern music equalled Vaughan Williams. By the time he retired, Stockhausen, Boulez and the rest of the continental avant-garde flooded the airwaves. Glock had given Britain a crash course in the most radical sort of serial music.

Such was the brilliance of his missionary zeal that the consequences for young British composers were profound. To be taken seriously in universities, by the Arts Council, the BBC or other commissioning bodies, composers were forced to emulate Boulez's "total serialism". To write tonal music was professional suicide – unless, like Britten, the composer was famous enough not to care.

By coincidence, the publication of Glock's book has been preceded by renewed allegations about the ruthlessness of his methods. This criticism boils down to one essential point: did Glock, in his enthusiasm for promoting his avant-garde heroes, exceed his authority by suppressing the broadcasting of new music by "tonal" composers?

In other words, instead of nurturing a healthy plurality of musical styles at the Proms and on the Third Programme, did he operate a kind of totalitarian regime? And if so, did the end – dragging British music into the post-war era – justify his means?

The most recent spate of allegations began last August when, in *The Times*, the composer George Lloyd (whose tuneful symphonies are now enjoying a revival) alleged that during the 1960s the BBC operated a "blacklist of contemporary composers whom it styled reactionary". Lloyd maintains that his scores were never judged on their merits, just returned.

More talk about the BBC's "blacklist" emerged last month, prompted by the knighting of the Polish-born composer Andrzej Panufnik. A veteran of both anti-Nazi and anti-communist resistance movements in his native Warsaw, Panufnik fled to Britain in 1954 and has since composed a series of tonal symphonies which express symbolically the struggles of his life.

In his 1987 autobiography, *Composing Myself*, Panufnik observes that in the 1960s "the new controller William Glock, with his articulate and persuasive friend, Hans Keller, were

Richard Morrison on the evidence that for years, certain tonal composers were barred from the BBC's airwaves

now almost exclusively promoting the 'Second Viennese School.' Panufnik alleges that many traditional composers were affected. 'More than seven years had passed since a note of my music had been broadcast... I have to confess that I smiled to see [Glock and Keller] depicted in the satirical *Private Eye* as 'Block and Killer' because this was such a strikingly accurate description of the effect they were having on my career.'

Sir Andrzej's assertions were given support last month, by a letter in the magazine *Classical Music* from Barrie Hall, a former Radio 3 publicity officer who wrote a history of the Proms. Hall recalls that in 1963 Keller told him that Panufnik's *Sinfonia Sacra* had been deemed "unsuitable for broadcast on any radio channel" – despite the fact that the *Sinfonia Sacra* had just won the Monaco Prize and was receiving regular performances abroad.

There is one other notable composer "witness": the English symphonist, Robert Simpson. His seventieth birthday, next month, will focus attention again on the extraordinary book he wrote ten years ago, shortly after resigning from the BBC in protest after 30 years as a music producer. *The Proms and Natural Justice* was an attack on the BBC's policy of allowing one person to seize total control of the world's biggest music festival.

Simpson's argument – for a series of short-term appointments – was, in most eyes, too eccentric and overstated to be persuasive. Yet he did muster some provocative statistics: for example, during Glock's 14 years in charge of 718 Proms, almost no music by Aaron Copland, America's most famous composer, was played. Frank Martin, Seiber, Bloch, Honegger, Martinů and Milhaud were other 20th-century "tonal" composers who were largely ignored. In a letter to *The Times*, the BBC ridiculed Simpson's proposal as a "buggish turn-of-mind principle", without actually addressing his basic criticism.

Why does this ancient feud matter? After all, Glock is now 82, Panufnik in his late seventies, and Hans Keller died six years ago. Moreover, the present BBC music administration, under John Drummond's control, adopts an unobjectionably pluralist policy. And the harsh fact is that some tonal composers rushing to claim that they, too, were blacklisted in the 1960s were not broadcast because their music was, by all reasonable criteria, not good enough. If a newspaper refuses to publish an incompetent journalist's work, that is not censorship.

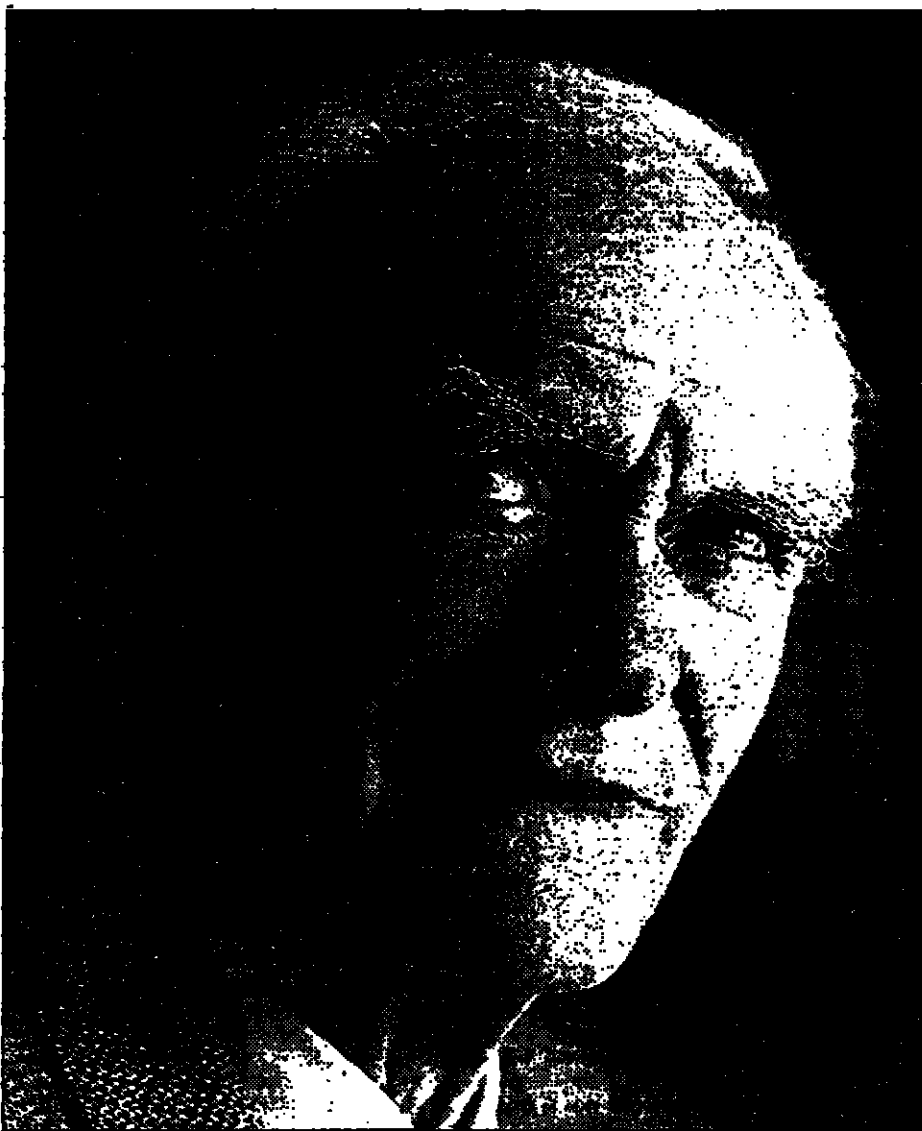
Perhaps, however, this dispute simmers on because it sets up many resonances. In every field of the arts there are impresarios such as Glock, with sizeable public funding to spend and hobby-horses to ride. They back hunches; that is their job. Thirty years later, the wheel of fashion has

turned and these hunches may look misguided. The problem with Glock's decisions was that there was no court of appeal, no alternative outlet for alternative composers.

That awkward problem has cropped up time and again, albeit on a smaller scale. Consider, for instance, how much the taste of the late Michael Vyner shaped what British composers wrote in the 1970s and 1980s, via his London Sinfonietta. The moral is surely that, when public arts subsidy is involved, decision-making must not be concentrated in too few hands. "Good taste" is a many splendoured thing.

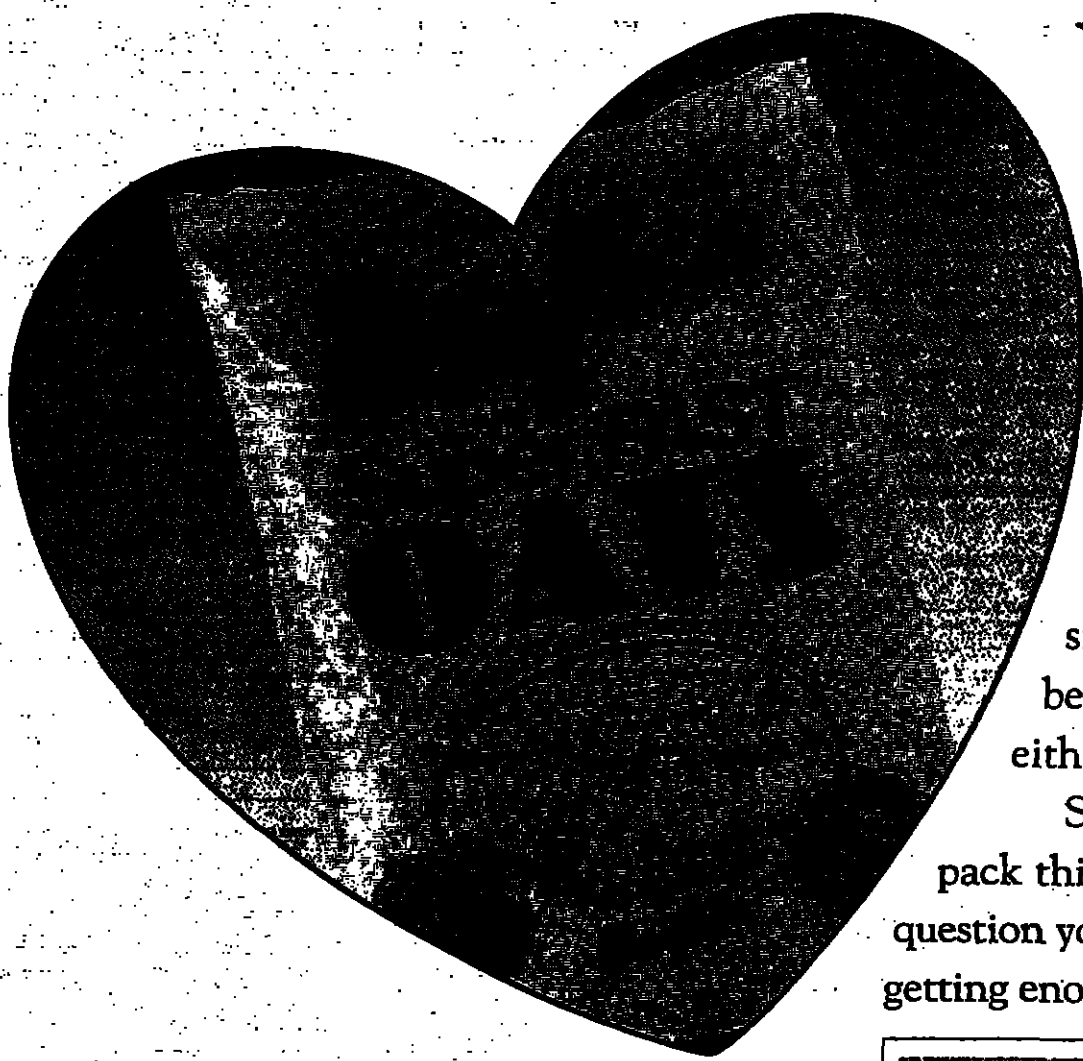
Yet Glock remains an awesome figure, his intellectual sureness both arrogant and compelling. In his new book he is quite unrepentant. He was leading, he says, an "underground movement" with a "broader vision", a "campaign of insurrection". His "Code" is a ringing endorsement of Brian Ferneyhough, whose scores are possibly the most complex ever notated, and an equally vigorous denunciation of minimalism – which is, significantly, the most popular sort of new classical music.

But perhaps the most telling part of his book is a little anecdote he relates about his visit to a Devon circus with the pianist André Tchakovsky. The circus organist had been injured, and Tchakovsky agreed to fill in although, on Glock's insistence, he proceeded to accompany every circus act with Bach's *Goldberg Variations*, Schubert and Beethoven. Glock writes: "I did not notice any signs of rebellion in the audience... Then, after 40 or 50 minutes, a young member of the troupe came up to the organ seat, told André that he 'hadn't played a tune all evening' and pushed him away. It was a prosaic and brutal ending." Whether they were circus artists or tonal composers, Glock possibly never understood why he upset some people so much.



Controller and the controlled: Sir William Glock with (from the top, right) Panufnik, Simpson and Copland

THIS VALENTINE'S DAY, MAKE SURE THEY'RE GETTING THEIR



When it's cold outside, there's no better way to warm the hearts of your loved ones than a nourishing bowl of Mornflake Oats.

For research has proved that oats can help to reduce excess cholesterol levels when eaten as part of a low fat diet, thereby cutting down the risk of heart disease.

Mornflake have milled oats in Britain since 1675 and nobody anywhere does it better. You won't find better value for money either – just compare the prices.

So when you reach for the Mornflake Oats pack this Valentine's Day, there's only one question you should be asking yourself – "Are they getting enough?"

SPECIAL OFFER

Find out how one of Nature's most enjoyable and versatile foods can be a key to preventing heart disease. Already a world bestseller in hardback form, this new paperback edition is revised and expanded with 4 new chapters! Simply complete and post the coupon below, together with your payment, to Kowalski Book Offer, Mornflake Oats Limited, Crewe, Cheshire CW2 6HP.

WE'LL PAY £1 TOWARDS THE COST OF THIS WORLD BESTSELLER! YOU PAY ONLY £3.99 inc. p. & p.

Please send me..... (no.) copies of Robert Kowalski's 8 WEEK CHOLESTEROL CURE, at £3.99 per copy. I enclose a cheque/PO for £..... made payable to Mornflake Oats Limited. Post to Kowalski Book Offer, Mornflake Oats Limited, Crewe, Cheshire CW2 6HP.

NAME: _____

ADDRESS: _____

POSTCODE: _____

Please allow up to 28 days for delivery. Offer applies to UK only and is available while stocks last. TT

Money for building

LOCAL museums in England have received a welcome funding boost. The seven area museums councils, which give museums advice on conservation, exhibition, marketing and development, have received a 15 per cent funding increase for next year. The Museums and Galleries Commission has announced that this year's figure of £2.8 million is to rise to £3.3 million. Crispin Paine, secretary of the committee of area museums councils, says: "Museums are under huge pressure. This very welcome grant increase will allow councils to do more to help local museums build up their audiences."

Sweeney inside
WHEN Wasfi Kani and her Pimlico Opera took *The Marriage of Figaro* to Wormwood Scrubs last July, the result was described as "electrifying". Now the company has announced that it is taking Stephen Sondheim's musical *Sweeney Todd* – about the mass murderer who makes meat pies of his victims – to the Scrubs in the autumn. Professional opera singers will be joined on stage by inmates and members of staff in

Last chance...

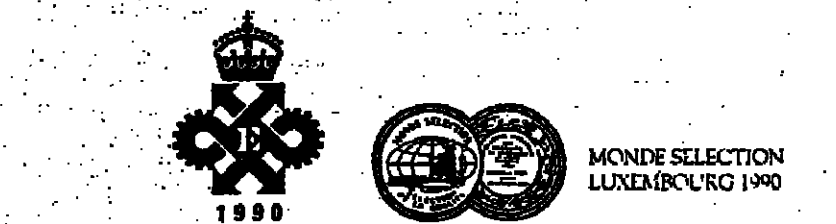
EGON Schiele was born in 1890 and packed a lot of artwork into his 28 years. Virtually forgotten after his death, he was rediscovered internationally in the early Sixties, sometime after Dr Rudolph Leopold of Vienna star-



Egon Schiele: detail from a self-portrait, 1910
ted to build his collection. The selection on show at the Royal Academy (071-439 7438) until Sunday includes fascinating works by such contemporaries of Schiele as Klimt, Kokoschka and Gerstle. But its 50-odd Schiele paintings and drawings offer a unique opportunity to appreciate the delicacy and indecency of his art.

INSIST ON

Mornflake



THE NAME ON THE WORLD'S FINEST OATS

6.00 **Coffee**
6.30 **BBC Breakfast News** with Nicholas Witchell and **30 Dando**
8.55 **Daytime UK**. A preview of the morning's programmes
9.00 **News**, regional news and weather **9.05** **Midday** with **30 Dando**
10.00 **News**, regional news and weather
10.05 **Playdays** **10.25** **The Bump** **10.35** **Going for Gold** (r)
11.00 **News**, regional news and weather **11.05** **People Today**. There is an item on marital abuse and the resident doctor, **11.15** **News**, regional news and weather **12.05** **Happy Memories**. Cliff Michelson and Wendy Gibson delve through the BBC archives to find clips of film and music that evoke pleasant memories for viewers **12.20** **Scene Today** with **30 Dando** and **12.30** **Regional News** and weather
1.00 **One O'Clock News** with **30 Dando** and **1.05** **Going for Gold**. European quiz
1.15 **Knots Landing**. More Californian out-of-control dramas
1.30 **King and Company**. Wildlife photographer and film-maker Simon King reveals to his pupils the secrets of his trade (r) **1.45** **News** and weather followed by **Westminster Live** **3.50** **News**, regional news and weather
3.55 **Body and Soul**. Episodes six **4.05** **Jimbo** and the **Jet Set**. Cartoon **4.10** **Jackpot**. Bernard Hallow with part three of **Jonny Briggs** and the **Junior**. **4.15** **News** and weather **4.25** **The Champions**. Comedy starring **30 Dando** and **4.30** **Regional News** and weather
5.00 **Newsround** **5.10** **Five Children and It**. The last in the children's drama series based on the story by **E. Nesbit**. (Cartoon)
5.35 **Neighbours** (r). (Cartoon) **5.40** **News** and weather **5.45** **Inside Ulster**
6.00 **St. O'Clock News** with **30 Dando** and **6.05** **News**, regional news and weather
6.30 **Regional News**. Northern Ireland: **Neighbours**
7.00 **Wogan** with **Clive Anderson**. Tonight's guests include **John Mortimer**, **CG Norman**, **Tobin**, **MP**, and **Sarah Everts** who runs a one-woman television company in small-town Tennessee
7.30 **Simon's**. Comedy starring **30 Dando** and **7.35** **Regional News** and weather
8.00 **Waterfront**. Best: **Acid**. Soap. Drama police drama set on a dockland waterfront. (Cartoon)
8.50 **News** and weather with **30 Dando**
9.00 **News** and weather with **30 Dando** and **9.05** **Regional News** and weather



Will success improve his autism? Stephen Wiltshire (8.30pm)

8.30 **QED: The Boy Who Draws Buildings**
CHOICE: Four years after it first brought him to public attention, QED updates the progress of Stephen Wiltshire, the autistic boy with an extraordinary gift for drawing. He is now 16, and his drawings, which he can produce with an architect's attention to detail after studying them for only a few minutes. He has what psychologists call the "savant syndrome", which has nothing to do with photographic memory or even intelligence, as his IQ is only half that of a normal person. Stephen is now 16 and since he was last on the box he has acquired an agent, the one who also looks after Dick Francis and Garry Bushman, and he is on his third book. But while reporting on the fame and the modest fortune that Stephen's talent has brought him, the film goes into the sobering question of whether this success is likely to do anything to improve his condition

10.00 **Sportnight** presented by **Steve Ryder**. Boxing is top of the bill, with action from **Wembley** where **Pat "Black Flash" Barrett** makes his first defence of the **European light-weight title** against **Salvatore Marzullo** of Italy. Also coverage of **Sugar Ray Leonard's** thwarted attempt to make history by winning a sixth world title, when he met the **WBC** champion **Terry Norris** at **Madison Square Gardens**. Plus a preview of **Saturday's** **Calcutta Cup** rugby union match between **England** and **Scotland** at **Twickenham**
11.10 **Film: Wet Gold** (1984), starring **Brooke Shields** and **Burgess Meredith**. A made-for-television drama about a waitress, disaffected with her life, who believes she has found the answer to her troubles when she encounters a handsome but troubled man with stories of sunken treasure. Directed by **Dick Lowry**. Wales: Welsh snooker championship **11.30** **Film: Wet Gold**
12.00 **News** and weather. Wales **1.00** **News** and weather.

12.00 **Open University: The Earth's Physical Resources** - Introduction. Ends at **7.35**
8.00 **News** **8.15** **Westminster**. A round-up of business from the Lords and the Commons
9.00 **Daytime on Two**. For teachers of science to live and six-year-olds to read **9.15** **News** **9.45** **Science** for live and six-year-olds **10.00** **Science** for four and five-year-olds **10.15** **Machines** that see inside humans **10.40** **A Visit to the Glasgow Garden Festival** **11.00** **Learning** to read **11.15** **It's Your Move**. The first of a series of short plays designed to encourage discussion in the classroom **11.35** **Health** education **12.10** **Geese** and the atmosphere **12.30** **The first of a three-part drama** set in **Northland** **12.55** **Health** with everyday medicine **1.20** **File in the Sky** **1.40** **Weather** **1.45** **News** and weather followed by **You and Me** (r) **2.15** **Cartoon**. Dame **Edna** impersonator **Barry Humphries** looks at the work of fine-needle painter **Charles Edward Conder** on display at the **Queen's Park Gallery** in **Manchester** (r) **2.35** **Country File**. A report on the residents of **Britain's** national parks who feel that their needs are being ignored (r)
3.00 **News** and weather followed by **Westminster Live** **3.50** **News**, regional news and weather
4.00 **Catchword**. Paul Coo hosts the quiz show for world game fanatics **4.30** **Frilly Pastures**. Margaret Vaughan talks about hedgerow fruits and prepares some delicious recipes. She also unveils recipes for bread wine and "strub" and orange wine marmalade (r)
5.00 **Holiday Outings**. Kathy Taylor reports on a ferry crossing from **Harwich** to **Oslo** and a stay in a log-cabin in the **Telemark** region (r)
5.10 **Horizon**. **California Dreaming**. A look at how the car industry in **California** has responded to new plans to clean up the polluted **Los Angeles** air by the year **2007** (r). (Cartoon)
6.00 **Star Trek: The Next Generation**. A heated argument between two alien races means trouble for the crew of the **Enterprise** when they get caught up in the conflict. **Stars** **Patrick Stewart**. (Cartoon)
6.50 **DEF** it begins with **Reportage**. The alternative current affairs programme reports on how the recession is affecting young people in the north and south of the country. There are also features on music, news and media information **7.40** **Rapido**. **Antoine de Caunes** hosts the quirky pop show which also takes in film, fashion and design. Includes an item on the ska music revival in the **United States** and **Danny Hill** and **John Cates** talk about their music
8.10 **Timewatch: The Man Who Made the Superhero**. A close look at the man who created the **Spider-Man** character, very close to jetsetting his usual history brief and intuding on current affairs, an impressionist by the use of a news reporter, **David Taylor**, as an anchor. Taylor tells the story of **Dr Gerald Bull**, scientist, businessman and inventor, and his involvement with the notorious Iraqi supergun. When **Bull** was assassinated in **Brussels** in **March** last year the incident was widely reported. A few weeks later, as details of the supergun emerged in **Britain**, **Germany** and **Italy**, he was front page news. A **Canadian**, **Bull** became obsessed with the long-range German guns of the two world wars and developed an ambition to build a supergun based on **Nazi** military technology. Eventually, according to the film, he had a workable project and managed to sell the idea to none other than **Saddam Hussein**

9.00 **The Famous Teddy Z**. American comedy about a Hollywood agent. Starring **John Cusack** and **Dennis Lipscomb**
9.25 **The World**. Second part of **David Lodge's** disquisition of his comic novel in which a family university lecturer (**Hugh Bonneville**) is sent to a factory in the Midlands and develops an unlikely relationship with the rough diamond managing director (**Warren Clarke**). Cheeky, accurate and very funny satire on the worlds of industry and learning during the Thatcher years (r)
10.20 **Fifth Column**. A personal perspective on a current debate **10.30** **Newswatch** with **Jeremy Paxman**.
11.15 **The Last Show**. Arts and media magazine.
11.55 **Weather**
12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

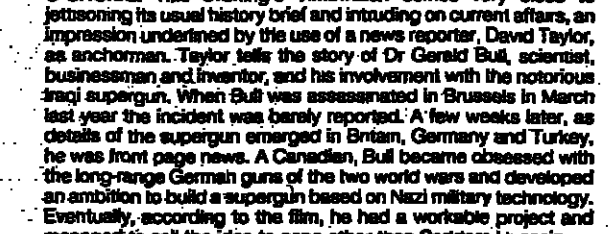
12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

6.00 **Coffee**
6.30 **BBC Breakfast News** with Nicholas Witchell and **30 Dando**
8.55 **Daytime UK**. A preview of the morning's programmes
9.00 **News**, regional news and weather **9.05** **Midday** with **30 Dando**
10.00 **News**, regional news and weather
10.05 **Playdays** **10.25** **The Bump** **10.35** **Going for Gold** (r)
11.00 **News**, regional news and weather **11.05** **People Today**. There is an item on marital abuse and the resident doctor, **11.15** **News**, regional news and weather **12.05** **Happy Memories**. Cliff Michelson and Wendy Gibson delve through the BBC archives to find clips of film and music that evoke pleasant memories for viewers **12.20** **Scene Today** with **30 Dando** and **12.30** **Regional News** and weather
1.00 **One O'Clock News** with **30 Dando** and **1.05** **Going for Gold**. European quiz
1.15 **Knots Landing**. More Californian out-of-control dramas
1.30 **King and Company**. Wildlife photographer and film-maker Simon King reveals to his pupils the secrets of his trade (r) **1.45** **News** and weather followed by **Westminster Live** **3.50** **News**, regional news and weather
3.55 **Body and Soul**. Episodes six **4.05** **Jimbo** and the **Jet Set**. Cartoon **4.10** **Jackpot**. Bernard Hallow with part three of **Jonny Briggs** and the **Junior**. **4.15** **News** and weather **4.25** **The Champions**. Comedy starring **30 Dando** and **4.30** **Regional News** and weather
5.00 **Newsround** **5.10** **Five Children and It**. The last in the children's drama series based on the story by **E. Nesbit**. (Cartoon)
5.35 **Neighbours** (r). (Cartoon) **5.40** **News** and weather **5.45** **Inside Ulster**
6.00 **St. O'Clock News** with **30 Dando** and **6.05** **News**, regional news and weather
6.30 **Regional News**. Northern Ireland: **Neighbours**
7.00 **Wogan** with **Clive Anderson**. Tonight's guests include **John Mortimer**, **CG Norman**, **Tobin**, **MP**, and **Sarah Everts** who runs a one-woman television company in small-town Tennessee
7.30 **Simon's**. Comedy starring **30 Dando** and **7.35** **Regional News** and weather
8.00 **Waterfront**. Best: **Acid**. Soap. Drama police drama set on a dockland waterfront. (Cartoon)
8.50 **News** and weather with **30 Dando**
9.00 **News** and weather with **30 Dando** and **9.05** **Regional News** and weather



Supergun obsessive: inventor Dr Gerald Bull in 1985 (8.10pm)

8.30 **QED: The Boy Who Draws Buildings**
CHOICE: Four years after it first brought him to public attention, QED updates the progress of Stephen Wiltshire, the autistic boy with an extraordinary gift for drawing. He is now 16, and his drawings, which he can produce with an architect's attention to detail after studying them for only a few minutes. He has what psychologists call the "savant syndrome", which has nothing to do with photographic memory or even intelligence, as his IQ is only half that of a normal person. Stephen is now 16 and since he was last on the box he has acquired an agent, the one who also looks after Dick Francis and Garry Bushman, and he is on his third book. But while reporting on the fame and the modest fortune that Stephen's talent has brought him, the film goes into the sobering question of whether this success is likely to do anything to improve his condition

10.00 **Sportnight** presented by **Steve Ryder**. Boxing is top of the bill, with action from **Wembley** where **Pat "Black Flash" Barrett** makes his first defence of the **European light-weight title** against **Salvatore Marzullo** of Italy. Also coverage of **Sugar Ray Leonard's** thwarted attempt to make history by winning a sixth world title, when he met the **WBC** champion **Terry Norris** at **Madison Square Gardens**. Plus a preview of **Saturday's** **Calcutta Cup** rugby union match between **England** and **Scotland** at **Twickenham**
11.10 **Film: Wet Gold** (1984), starring **Brooke Shields** and **Burgess Meredith**. A made-for-television drama about a waitress, disaffected with her life, who believes she has found the answer to her troubles when she encounters a handsome but troubled man with stories of sunken treasure. Directed by **Dick Lowry**. Wales: Welsh snooker championship **11.30** **Film: Wet Gold**
12.00 **News** and weather. Wales **1.00** **News** and weather.

12.00 **Open University: The Earth's Physical Resources** - Introduction. Ends at **7.35**
8.00 **News** **8.15** **Westminster**. A round-up of business from the Lords and the Commons
9.00 **Daytime on Two**. For teachers of science to live and six-year-olds to read **9.15** **News** **9.45** **Science** for live and six-year-olds **10.00** **Science** for four and five-year-olds **10.15** **Machines** that see inside humans **10.40** **A Visit to the Glasgow Garden Festival** **11.00** **Learning** to read **11.15** **It's Your Move**. The first of a series of short plays designed to encourage discussion in the classroom **11.35** **Health** education **12.10** **Geese** and the atmosphere **12.30** **The first of a three-part drama** set in **Northland** **12.55** **Health** with everyday medicine **1.20** **File in the Sky** **1.40** **Weather** **1.45** **News** and weather followed by **You and Me** (r) **2.15** **Cartoon**. Dame **Edna** impersonator **Barry Humphries** looks at the work of fine-needle painter **Charles Edward Conder** on display at the **Queen's Park Gallery** in **Manchester** (r) **2.35** **Country File**. A report on the residents of **Britain's** national parks who feel that their needs are being ignored (r)
3.00 **News** and weather followed by **Westminster Live** **3.50** **News**, regional news and weather
4.00 **Catchword**. Paul Coo hosts the quiz show for world game fanatics **4.30** **Frilly Pastures**. Margaret Vaughan talks about hedgerow fruits and prepares some delicious recipes. She also unveils recipes for bread wine and "strub" and orange wine marmalade (r)
5.00 **Holiday Outings**. Kathy Taylor reports on a ferry crossing from **Harwich** to **Oslo** and a stay in a log-cabin in the **Telemark** region (r)
5.10 **Horizon**. **California Dreaming**. A look at how the car industry in **California** has responded to new plans to clean up the polluted **Los Angeles** air by the year **2007** (r). (Cartoon)
6.00 **Star Trek: The Next Generation**. A heated argument between two alien races means trouble for the crew of the **Enterprise** when they get caught up in the conflict. **Stars** **Patrick Stewart**. (Cartoon)
6.50 **DEF** it begins with **Reportage**. The alternative current affairs programme reports on how the recession is affecting young people in the north and south of the country. There are also features on music, news and media information **7.40** **Rapido**. **Antoine de Caunes** hosts the quirky pop show which also takes in film, fashion and design. Includes an item on the ska music revival in the **United States** and **Danny Hill** and **John Cates** talk about their music
8.10 **Timewatch: The Man Who Made the Superhero**. A close look at the man who created the **Spider-Man** character, very close to jetsetting his usual history brief and intuding on current affairs, an impressionist by the use of a news reporter, **David Taylor**, as an anchor. Taylor tells the story of **Dr Gerald Bull**, scientist, businessman and inventor, and his involvement with the notorious Iraqi supergun. When **Bull** was assassinated in **Brussels** in **March** last year the incident was widely reported. A few weeks later, as details of the supergun emerged in **Britain**, **Germany** and **Italy**, he was front page news. A **Canadian**, **Bull** became obsessed with the long-range German guns of the two world wars and developed an ambition to build a supergun based on **Nazi** military technology. Eventually, according to the film, he had a workable project and managed to sell the idea to none other than **Saddam Hussein**

9.00 **The Famous Teddy Z**. American comedy about a Hollywood agent. Starring **John Cusack** and **Dennis Lipscomb**
9.25 **The World**. Second part of **David Lodge's** disquisition of his comic novel in which a family university lecturer (**Hugh Bonneville**) is sent to a factory in the Midlands and develops an unlikely relationship with the rough diamond managing director (**Warren Clarke**). Cheeky, accurate and very funny satire on the worlds of industry and learning during the Thatcher years (r)
10.20 **Fifth Column**. A personal perspective on a current debate **10.30** **Newswatch** with **Jeremy Paxman**.
11.15 **The Last Show**. Arts and media magazine.
11.55 **Weather**
12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

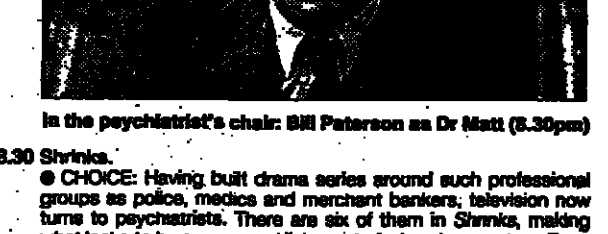
12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

12.00 **Open University: A Suitable Place to Have a Baby?** **12.25** **Sam** **The Challenge of Judgment**. Ends at **12.55**

6.00 **Coffee**
6.30 **BBC Breakfast News** with Nicholas Witchell and **30 Dando**
8.55 **Daytime UK**. A preview of the morning's programmes
9.00 **News**, regional news and weather **9.05** **Midday** with **30 Dando**
10.00 **News**, regional news and weather
10.05 **Playdays** **10.25** **The Bump** **10.35** **Going for Gold** (r)
11.00 **News**, regional news and weather **11.05** **People Today**. There is an item on marital abuse and the resident doctor, **11.15** **News**, regional news and weather **12.05** **Happy Memories**. Cliff Michelson and Wendy Gibson delve through the BBC archives to find clips of film and music that evoke pleasant memories for viewers **12.20** **Scene Today** with **30 Dando** and **12.30** **Regional News** and weather
1.00 **One O'Clock News** with **30 Dando** and **1.05** **Going for Gold**. European quiz
1.15 **Knots Landing**. More Californian out-of-control dramas
1.30 **King and Company**. Wildlife photographer and film-maker Simon King reveals to his pupils the secrets of his trade (r) **1.45** **News** and weather followed by **Westminster Live** **3.50** **News**, regional news and weather
3.55 **Body and Soul**. Episodes six **4.05** **Jimbo** and the **Jet Set**. Cartoon **4.10** **Jackpot**. Bernard Hallow with part three of **Jonny Briggs** and the **Junior**. **4.15** **News** and weather **4.25** **The Champions**. Comedy starring **30 Dando** and **4.30** **Regional News** and weather
5.00 **Newsround** **5.10** **Five Children and It**. The last in the children's drama series based on the story by **E. Nesbit**. (Cartoon)
5.35 **Neighbours** (r). (Cartoon) **5.40** **News** and weather **5.45** **Inside Ulster**
6.00 **St. O'Clock News** with **30 Dando** and **6.05** **News**, regional news and weather
6.30 **Regional News**. Northern Ireland: **Neighbours**
7.00 **Wogan** with **Clive Anderson**. Tonight's guests include **John Mortimer**, **CG Norman**, **Tobin**, **MP**, and **Sarah Everts** who runs a one-woman television company in small-town Tennessee
7.30 **Simon's**. Comedy starring **30 Dando** and **7.35** **Regional News** and weather
8.00 **Waterfront**. Best: **Acid**. Soap. Drama police drama set on a dockland waterfront. (Cartoon)
8.50 **News** and weather with **30 Dando**
9.00 **News** and weather with **30 Dando** and **9.05** **Regional News** and weather



In the psychiatrist's chair: Bill Patterson as Dr Matt (8.30pm)

8.30 **QED: The Boy Who Draws Buildings**
CHOICE: Four years after it first brought him to public attention, QED updates the progress of Stephen Wiltshire, the autistic boy with an extraordinary gift for drawing. He is now 16, and his drawings, which he can produce with an architect's attention to detail after studying them for only a few minutes. He has what psychologists call the "savant syndrome", which has nothing to do with photographic memory or even intelligence, as his IQ is only half that of a normal person. Stephen is now 16 and since he was last on the box he has acquired an agent, the one who also looks after Dick Francis and Garry Bushman, and he is on his third book. But while reporting on the fame and the modest fortune that Stephen's talent has brought him, the film goes into the sobering question of whether this success is likely to do anything to improve his condition

10.00 **Sportnight** presented by **Steve Ryder**. Boxing is top of the bill, with action from **Wembley** where **Pat "Black Flash" Barrett** makes his first defence of the **European light-weight title** against **Salvatore Marzullo** of Italy. Also coverage of **Sugar Ray Leonard's** thwarted attempt to make history by winning a sixth world title, when he met the **WBC** champion **Terry Norris** at **Madison Square Gardens**. Plus a preview of **Saturday's** **Calcutta Cup** rugby union match between **England** and **Scotland** at **Twickenham**
11.10 **Film: Wet Gold** (1984), starring **Brooke Shields** and **Burgess Meredith**. A made-for-television drama about a waitress, disaffected with her life, who believes she has found the answer to her troubles when she encounters a handsome but troubled man with stories of sunken treasure. Directed by **Dick Lowry**. Wales: Welsh snooker championship **11.30** **Film: Wet Gold**
12.00 **News** and weather. Wales **1.00** **News** and weather.

12.00 **Open University: The Earth's Physical Resources** - Introduction. Ends at **7.35**
8.00 **News** **8.15** **Westminster**. A round-up of business from the Lords and the Commons
9.00 **Daytime on Two**. For teachers of science to live and six-year-olds to read **9.15** **News** **9.45** **Science** for live and six-year-olds **10.00** **Science** for four and five-year-olds **10.15** **Machines** that see inside humans **10.40** **A Visit to the Glasgow Garden Festival** **11.00** **Learning** to read **11.15** **It's Your Move**. The first of a series of short plays designed to encourage discussion in the classroom **11.35** **Health** education **12.10** **Geese** and the atmosphere **12.30** **The first of a three-part drama** set in **Northland** **12.55** **Health** with everyday medicine **1.20** **File in the Sky** **1.40** **Weather** **1.45** **News** and weather followed by **You and Me** (r) **2.15** **Cartoon**. Dame **Edna** impersonator **Barry Humphries** looks at the work of fine-needle painter **Charles Edward Conder** on display at the **Queen's Park Gallery** in **Manchester** (r) **2.35** **Country File**. A report on the residents of **Britain's** national parks who feel that their needs are being ignored (r)
3.00 **News**

● BUSINESS AND FINANCE 21-27
● LAW 33
● SPORT 33-36

BUSINESS

WEDNESDAY FEBRUARY 13 1991

Business Editor
John Bell

Reuters cautious on outlook

GLEN RENDREW, the retiring chief executive of Reuters, said that "double-digit profit growth in 1991 now looks increasingly difficult to achieve" against a background of bad news from the financial sector. Sales were flat in America last year but strong in continental Europe.

As expected, pre-tax profits for last year grew 13 per cent to £220 million on a 15.3 per cent rise in turnover to £1.37 billion, the second half being affected by sterling's strength. The dividend rises 15.4 per cent to 15p a share from earnings up 13.5p to 49.5p. The financial information and systems group suffered heavy end-year cancellations of contracts as clients trimmed costs. Net new orders recovered in recent weeks but are well below last year's average. *Temper, page 23*

Amstrad ahead

Amstrad, the consumer electronics group headed by Alan Sugar, says that after poor trading in January, "February has not been much better". Amstrad achieved pre-tax profits of £40.1 million in the six months ended December 31 on sales of £326.6 million, compared with £30.1 million on sales of £273.7 million. The interim dividend is held at 0.4p. *Temper, page 23*

Bryant payout

Bryant Group, the house-builder and property developer that raised £39 million with a rights issue in October, is maintaining the interim dividend at 1.4p after pre-tax profits of £9.3 million for the six months to the end of November (£14.7 million). Earnings a share were 2.8p (4.5p). *Temper, page 23*

THE POUND

US dollar 1.9880 (-0.0095)
German mark 2.8945 (+0.0081)
Exchange index 94.3 (+0.1)

STOCK MARKET

FT 30 Share 1781.1 (-12.6)
FTSE 100 2264.5 (-14.5)
New York Dow Jones 2894.80 (-7.43)
Tokyo Nikkei Ave 24935.01 (+638.93)

RISKS

Shell 2854p (+10p)
Kerridge Benson 3421p (+14p)
Schroders 695p (+22p)
Eurochem 218p (+20p)
Micro Focus 680p (+25p)
Unilever 195p (+12p)
Bradstock 2677p (+14p)
London & Manchester 3251p (+14p)
Glen 5931p (+10p)
BVI 186p (+11p)
Throg Dual 2871p (+15p)
Church 310p (+10p)
Dunlop 324p (+10p)
News Corp 275p (+16p)
Burmah Castrol 5421p (+11p)
William Low 319p (+11p)
Henderson Admin 5177p (+25p)

FALLS

Scottish & Newcastle 379p (-10p)
Royal 420p (-13p)
Dixons Group 1581p (-12p)

Closing Prices ... Page 26

INTEREST RATES

London Bank Base 14%
3-month interbank 13.5%
3-month sterling bill 12.5%
US Prime Rate 9%
Federal Funds 6.5%
3-month Treasury Bill 5.85-5.95%
30-year bonds 9.5%
10-year bonds 9.5%

CURRENCIES

London: New York £: \$1.9880
2: \$1.9880
3: \$1.9880
4: \$1.9880
5: \$1.9880
6: \$1.9880
7: \$1.9880
8: \$1.9880
9: \$1.9880
10: \$1.9880
11: \$1.9880
12: \$1.9880
13: \$1.9880
14: \$1.9880
15: \$1.9880
16: \$1.9880
17: \$1.9880
18: \$1.9880
19: \$1.9880
20: \$1.9880
21: \$1.9880
22: \$1.9880
23: \$1.9880
24: \$1.9880
25: \$1.9880
26: \$1.9880
27: \$1.9880
28: \$1.9880
29: \$1.9880
30: \$1.9880
31: \$1.9880
32: \$1.9880
33: \$1.9880
34: \$1.9880
35: \$1.9880
36: \$1.9880
37: \$1.9880
38: \$1.9880
39: \$1.9880
40: \$1.9880
41: \$1.9880
42: \$1.9880
43: \$1.9880
44: \$1.9880
45: \$1.9880
46: \$1.9880
47: \$1.9880
48: \$1.9880
49: \$1.9880
50: \$1.9880
51: \$1.9880
52: \$1.9880
53: \$1.9880
54: \$1.9880
55: \$1.9880
56: \$1.9880
57: \$1.9880
58: \$1.9880
59: \$1.9880
60: \$1.9880
61: \$1.9880
62: \$1.9880
63: \$1.9880
64: \$1.9880
65: \$1.9880
66: \$1.9880
67: \$1.9880
68: \$1.9880
69: \$1.9880
70: \$1.9880
71: \$1.9880
72: \$1.9880
73: \$1.9880
74: \$1.9880
75: \$1.9880
76: \$1.9880
77: \$1.9880
78: \$1.9880
79: \$1.9880
80: \$1.9880
81: \$1.9880
82: \$1.9880
83: \$1.9880
84: \$1.9880
85: \$1.9880
86: \$1.9880
87: \$1.9880
88: \$1.9880
89: \$1.9880
90: \$1.9880
91: \$1.9880
92: \$1.9880
93: \$1.9880
94: \$1.9880
95: \$1.9880
96: \$1.9880
97: \$1.9880
98: \$1.9880
99: \$1.9880
100: \$1.9880

GOLD

London: Gold 338.40
Silver 5.00-5.05
Platinum 183.25-183.75
New York: Gold 338.35-338.85
Silver 5.00-5.05
Platinum 183.25-183.75

NORTH SEA OIL

Brent (Mar) ... \$20.45 (\$20.55)
Dutchies latest trading price

TOURIST RATES

Australia \$ 21.50
Austria \$ 21.50
Belgium £ 62.40
Canada \$ 21.50
Denmark \$ 21.50
Finland \$ 21.50
France £ 12.27
Germany £ 12.27
Greece £ 33.00
Hong Kong \$ 10.00
India \$ 12.27
Italy £ 21.50
Japan ¥ 21.50
Netherlands £ 12.27
Norway £ 12.27
Portugal £ 12.27
South Africa £ 12.27
Spain £ 12.27
Sweden £ 12.27
Switzerland £ 12.27
Turkey £ 12.27
USA \$ 21.50
Yugoslavia £ 12.27

Bush signals mid-year as start of recovery from recession

FROM SUSAN ELLICOTT IN WASHINGTON

PRESIDENT Bush said that his administration aims to provide for a solid recovery from the recession starting in the middle of this year and the "highest possible rate of sustainable economic growth" afterwards.

In his second annual report on the American economy to Congress, Mr Bush acknowledged the recession is causing "genuine distress" in some regions, but he continued to predict a short and mild downturn by historical standards followed by a "strong and sustained" expansion, downward inflation and lower interest rates.

"The events of 1990 were a reminder that even a healthy economy can suffer

shocks and short-term setbacks," Mr Bush said yesterday. But he added: "The temporary interruption in America's economic growth does not signal a decline in the basic long-term vitality of the US economy."

His message accompanied a 411-page report by his three-member council of economic advisers. As last year, Mr Bush announced no new policies but used his introduction to the report to provide an intellectual context for his administration's economic philosophies, including the mainstream Republican theme of reliance on market forces and private initiatives.

Michael Boskin, the chairman of the council, said the administration would

stick to its policies for long-term growth without resorting to job creation programmes and other measures favoured by Democrats to shore up the economy.

The tone of his message contrasted sharply with his report a year ago which forecast the American economy "in excellent health". This year's economic report blamed the recession on the oil shock and plunge in consumer confidence that followed Iraq's invasion of Kuwait last August. America's GNP fell at an annualised rate of 2.1 per cent in the final quarter of last year. The administration expects a further decline this quarter before a recovery this spring, although some private economists expect consumer confidence to remain shaky if the Gulf war

continues beyond early spring. In particular, they take issue with the administration's predictions that GNP will grow annually between next year and 1996 at a rate of at least 3 per cent.

In his remarks, Mr Bush made clear that America's recovery from the recession would depend at least in part on the Federal Reserve's actions despite the "remarkable flexibility" that cushions the American economy from the effects of oil shocks.

He said the Fed's control of inflation through the eight-year expansion from 1982 gave the central bank "the credibility necessary to mitigate the current downturn significantly without triggering an increase in inflationary expectations". Moves by

the Fed to bring down interest rates in past months would help to alleviate a "credit crunch", he said, adding that the Fed should sustain money and credit growth while banks should "be making more sound loans".

Mr Boskin, answering questions from reporters, said the administration was "pleased" the Fed has "begun to take some stronger steps to mitigate the downturn".

In keeping with last year, Mr Bush called for a "very limited role" for federal regulation in economic and business affairs and only if the government's involvement would "harness the power of market forces to serve the public interest".

Comment, page 23

Sabena close to allowing BA a stake of 40%

By PETER GUILFORD AND HARVEY ELLIOTT

SABENA, the Belgian national airline, said that it is close to agreeing a deal that would give British Airways a 40 per cent stake and create a new group serving 75 European cities from Brussels.

News of the deal emerged as Sabena confirmed that it is to lay off 2,200 workers in order to win government backing for a restructuring package that will include the link with British Airways.

The British airline, meanwhile, reported that it had

struggled to break even in the last three months of 1990 and expected to make "a substantial loss" in the first quarter of this year. Underlining the damage suffered by airlines since the outbreak of the Gulf war, Lufthansa said yesterday that it had lost around £100 million in revenues since mid-January.

Pierre Godfrid, chairman of Sabena, said the aim of the restructuring was to bring Sabena back to an operating profit of £11 million by 1992. But the plans were drawn up before war broke out and

could be substantially delayed, he said. Sabena hopes to win approval soon from the Belgian government, which owns 53 per cent of the airline, but the carrier has received no firm promises of more cash for the restructuring.

M. Godfrid said that the text of the imminent deal with BA would comply fully with European Community competition rules.

A triple deal between BA, Sabena and KLM-Royal Dutch Airlines fell through late last year, partly because of objections from Sir Leon Brittan, the EC competition commissioner. Sabena is also holding talks with American Airlines, although M. Godfrid showed apparent preference for a partnership with BA.

Reporting to shareholders, British Airways said that total profits for the group in the three months to December, its third quarter, were £20 million. The airline itself made a £1 million net operating loss, compared with £83 million profit last time. Group profits for the first nine months were up £10 million to £340 million. But it is now estimated that BA is losing well over £1 million in revenue a day.

Lord King, the British Airways chairman, said yesterday: "It is clear that there will be a substantial operating loss in the fourth quarter but vigorous action has been taken to mitigate the effects of the downturn in traffic."

Earnings per share for nine months were 12.5 pence higher at 33.4p (29.7p).

Fares rivalry further threatens US carriers

FROM PHILIP ROBINSON IN NEW YORK

MORE than 34,000 jobs have been lost in the American airline industry since Iraq's invasion of Kuwait and analysts predict that the current air fares dispute over the Atlantic could dramatically raise the tally.

Some industry executives have predicted that the fares rivalry will threaten the survival of Pan Am, now under the protection of the Chapter 11 bankruptcy code, as well as the cash-strapped Trans World Airlines.

TWA slashed transatlantic fares by half on Monday after British Airways cut fares by a third at the weekend. TWA's one-way economy fare from New York to London is now \$269, down from \$538, and it has also halved business class

fares. This clash over air fares will cover the key summer period, usually the most lucrative.

USAir, the regional carrier which has links with British Airways, meanwhile, has just laid off an additional 3,585 people, bringing its total job cuts over the past six months to 13 per cent of the workforce.

The privately owned Northwest Airlines has confirmed it is looking for a merger partner. Northwest has reduced its service across the Pacific by 15 per cent.

Of the industry's 34,000 job losses, more than 18,000 went last month when Eastern Air Lines, in bankruptcy proceedings for 22 months, went into liquidation.

German help for dollar

By COLIN NARBROUGH AND MICHAEL CLARK

THE Bundesbank overcame its reluctance to prop up the American currency, spearheading a wave of intervention by leading central banks in support of the ailing dollar.

The action was initially successful in pushing the dollar higher, but by midday it had fallen back to its lowest ever six in Frankfurt of DM1.4535 at the fixing, compared with the previous low of DM1.4537 set on Monday. By noon, in New York, it had eased back to DM1.4530.

The Bundesbank was seen to intervene at around DM1.4480, nearly half a penny below the all-time low that the dollar fell to in New York on Monday.

The leading role taken by the Germans wrongfooted the

market, which had taken Monday's remarks from Helmut Schlesinger, the Bundesbank vice-president, as a signal that the German authorities considered further intervention unwarranted.

Hopes of an early cut in British interest rates possibly after Friday's retail price figures, were meanwhile undermined by bad inflation figures from Spain and a fresh warning from Norman Lamont, the Chancellor, that sterling would not be devalued.

The 1.2 per cent jump in Spanish consumer prices in January pushed the annual inflation rate up to 6.7 per cent from 6.5 per cent, dashing hopes of lower Spanish interest rates. A Spanish cut would have lowered sterling's

effective floor in the exchange-rate mechanism, making it easier to cut the base rate.

In a newspaper interview, Mr Lamont said devaluation would lead to higher inflation and job losses. The Chancellor's refusal to devalue the pound and prepare for an early cut in interest rates provided investors with the excuse to cash in some of the profits of the past weeks.

On the London stock market, share prices saw an early strong lead whittled away and replaced with losses as Chancellor's remarks were digested. The FT-SE 100 index, up almost 30 points at first, went into retreat, closing 14.3 down at 2,264.5.

Markets, page 27

'Plotters sent Arrow chief to eat'

By ANGELA MACKAY

THE chairman of Blue Arrow and his team were told to go out and have dinner while the company's advisers plotted how to disguise the failure of the group's £837 million rights issue, the jury in the Blue Arrow trial was told yesterday.

In the second day of his opening address, Nicholas Purnell, QC, for the prosecution, said that "a not very festive meeting" was held in the evening of September 28, 1987, the day the issue closed, at County NatWest's offices in Drapers Gardens, EC2. It was attended by the chairman of Blue Arrow, Tony Berry, his finance director and other Blue Arrow executives, the team from the company's stockbroker, UBS Phillips & Drew, as well as advisers from County NatWest, the company's merchant bank, and representatives of its American adviser, Dillon Read.

At the beginning of the meeting it emerged that only 38.04 per cent of the 504 million shares on issue had been taken up, compared with a forecast 70 per cent. All ten defendants, three corporate and seven individuals, deny a single charge of conspiracy to defraud.

Mr Purnell said: "There were some very sullen faces and a number of more or less desperate attempts made to find some big players... that might be persuaded to take a very, very large amount of shares in the placings."

Mr Purnell said calls were made to the Kuwait Investment Office, Lord Stevens, the chairman of an investment management group, and several concerns "offshore" but they were unsuccessful.

The Blue Arrow team were told there was not much they could do and that they "might as well go and get something to eat at a restaurant around the corner" while the advisers tried to sort out the position. When they returned later in the evening "a plot had begun to take place", the prosecution alleged.

By midnight, a further 54.6 million shares, making a total take up of 48 per cent of the issue, had been included in the take-up by Union Bank of Switzerland, Dillon Read and County NatWest.

The three corporate defendants on trial are County NatWest, its parent, NatWest Investment Bank, and UBS Phillips & Drew Securities.

The professional advisers in the dock are Nicholas Wells, a former County NatWest executive director and a former member of its corporate advisory department, Stephen Clark, County NatWest group finance director, Jonathan Cohen, former deputy chief executive of NatWest Investment Bank, David Reed, former executive director and managing director of corporate finance at County NatWest, Alan Keat, a partner in Travers, Smith, Braithwaite, the City solicitor, who advised County NatWest, Martin Gibbs, former director of UBS P&D, and Christopher Stainforth, former director of UBS P&D corporate finance.



Jonathan Cohen, former deputy chief executive of NatWest Investment Bank

Davies to reply to fraud office

JASON DAVIES, a former director of South Audley Management (SAM), is expected to answer questions put by the Serious Fraud Office today (Matthew Bond writes).

Fraud office detectives investigating Polly Peck International have been anxious to interview Mr Davies for some months. SAM is the private company that handled invest-

ments for the family of Asil Nadir, Polly Peck's chairman. A raid on SAM's Mayfair offices last September prompted the final collapse and suspension of Polly Peck shares.

Mr Davies will not be answering the fraud office's questions directly. Under a procedure known as *com-mission rogatoire*, a Swiss judge will ask Mr Davies

questions previously submitted in writing by the fraud office, whose detectives will be present during the private hearing in Lausanne.

Rodney Hylton-Potts, Mr Davies's solicitor, refused to comment on the development. Last month Elizabeth Forsyth, SAM's former chairman, was interviewed by detectives after she returned to Britain.

TAX RETURN OR RETURNED TAX?

If you, like me, suffer from being a high rate taxpayer, take it from me you don't have to invest offshore to shelter tax.

Now there's a way of sheltering your hard earned cash from the taxman with full Government blessing.

Let me put you in the picture.

The momentous changes taking place in Europe today are creating demand for prime business space in London's commercial centre. The EuroTrade Centre - a development of business suites in the London Enterprise Zone - is turning this demand into an investment opportunity.

As an investment it's a gift. Regular rental income and medium to long term capital growth. Previous similar

developments have increased over 100% in rental value since 1986. And that's no joke.

If you or your company's income exceeds £100,000 and you buy one of these prestigious business suites you can wipe out your tax bill. If you use a loan to buy one, you can even offset the rent you receive against the interest you pay. So you might not have to shell out a penny.

April 5th is nearer than you think, so if you like the sound of this give us a call on 071-538 2407 and we'll discuss it further. As I say in my act "It's a cracker".

It's No JOKE

EUROTRADE CENTRE

For a copy of the investment particulars by return, fill in the coupon or simply attach business card.

Mr/Ms/Mrs _____

Address: _____

Tel: _____

Dept T2, Beaufort Court, Admirals Way, Marsh Wall, London E14 9XL Tel: 071 538 2407 Fax: 071 538 8652

Letter querying bill answered with 'the usual garbage'

Ogas chief complains to ... Ogas

By ROSS TIEMAN
INDUSTRIAL CORRESPONDENT

JAMES McKinnon, the director general of the Office of Gas Supply (Ogas), has lodged a personal complaint against British Gas with his own regulatory organisation. He acted after the company responded to his letter querying a gas bill with, as he put it, "the usual garbage".

Mr McKinnon, an archetypal soft-spoken Scot, has displayed admirable tenacity and good temper in his five-year battle to win better treatment for gas customers. Those qualities appear to have helped him when he found himself sharing the tribulations of his complainants.

The director's difficulties began after he moved from British Gas's North Thames region, source of the highest number of customer complaints to Ogas last year, into a house in Esher, Surrey. Customers in Esher are dealt with by the company's South East region, which

occasioned the second highest number of complaints nationwide.

After reading the gas meter when the previous single occupant moved out, British Gas sent the director and his family estimated bills based upon the previous level of consumption. Mr McKinnon was quick to realise that he would face a hefty bill later. Moreover, he knew that he would be charged more for the gas if payment was delayed because the price was to go up.

So like any other customer, Mr McKinnon complained to British Gas on private notepaper from his home address. Receiving no satisfaction, he then wrote a formal letter setting out the details to his staff. "I don't know how they're getting on with it," he said yesterday. "I haven't asked."

Mr McKinnon's personal tribulations were revealed after a press conference to present the fifth annual Ogas report. It showed that the number of customer

complaints, at 366, had levelled out after rising for four years in succession. Disconnections during the year to September 1990 fell to 19,118 from a peak in the year to March 1988 of 61,796.

Mr McKinnon said British Gas is now providing its 17 million domestic customers with the best and most economic service since privatisation, but there is still a great need for improvement.

He will write to the company this week setting out proposals for a package of measures to win further improvements to the quality of service, and prices charged to domestic customers. If the company was unreasonably obstructive, the issue would be put before the Monopolies and Mergers Commission.

However, he revealed deep scepticism over an offer by British Gas to facilitate increased competition in its industrial markets.

Comment, page 23

BUSINESS ROUNDUP

VSG shares suspended

SHARES in Video Store Group (VSG), the former Goodman clothing chain that switched into video hire, have been suspended at 14p, pending clarification of the company's financial position. The company has been in refinancing talks with its bankers and third parties since November when it reported £2.5 million losses from February 1, 1990.

It was hit by a slowdown in demand over the summer and by write-downs of investments in Honorbill, which has gone into receivership, and Cityvision, which has suffered a share collapse. A three-for-four rights issue to finance acquisitions was launched at 22p a year ago.



More than half the shares in the company are held by Voltex Holdings, a South African electrical and electronic group that took a controlling

MONEY MARKETS

was up at 94.3 (day's range 94.2-94.3).

[illegible][illegible]

Power 1 boost.

Register by February 15th and you
could get incentives.

If you don't want to miss out on incentives, such as a discount off the share price, this is what to do.

You should register by midnight on Friday February 15th.

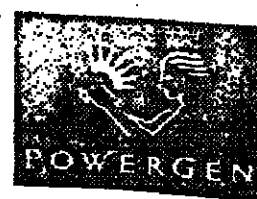
Then if you apply for shares you

could get a discount off the second instalment of approximately £8 for every £100 you invest (up to a total maximum discount of £280).

The minimum investment will be around £525, of which you will need

to pay £300 up front (the rest is payable in February 1992).

To register, just call 0272 272 272.



ISSUED BY HM GOVERNMENT AND APPROVED BY KLEINWORT BENSON LIMITED, A MEMBER OF TSA AND FINANCIAL ADVISER TO HM GOVERNMENT FOR THE ELECTRICITY PRIVATISATION IN ENGLAND AND WALES. ANY APPLICATION FOR SHARES SHOULD BE MADE ON THE BASIS OF INFORMATION CONTAINED IN THE PROSPECTUS ALONE. BEFORE DECIDING TO APPLY FOR SHARES, YOU SHOULD CONSIDER WHETHER SHARES ARE A SUITABLE INVESTMENT FOR YOU. SHARE VALUES CAN GO DOWN AS WELL AS UP. IF YOU NEED ADVICE, CONSULT AN APPROPRIATE PROFESSIONAL ADVISER.

هكنا من الان

Manel
Ship C
resu
paye

STOCK MARKET
LSE 10000 10000
FTSE 100 10000
Nikkei 10000
DAX 10000
S&P 500 10000
ASX 10000
BSE 10000
NSE 10000
TSE 10000
KSE 10000
JSE 10000
LSE 10000
FTSE 10000
Nikkei 10000
DAX 10000
S&P 500 10000
ASX 10000
BSE 10000
NSE 10000
TSE 10000
KSE 10000
JSE 10000

STOCK MARKET
LSE 10000 10000
FTSE 100 10000
Nikkei 10000
DAX 10000
S&P 500 10000
ASX 10000
BSE 10000
NSE 10000
TSE 10000
KSE 10000
JSE 10000
LSE 10000
FTSE 10000
Nikkei 10000
DAX 10000
S&P 500 10000
ASX 10000
BSE 10000
NSE 10000
TSE 10000
KSE 10000
JSE 10000

STOCK MARKET
LSE 10000 10000
FTSE 100 10000
Nikkei 10000
DAX 10000
S&P 500 10000
ASX 10000
BSE 10000
NSE 10000
TSE 10000
KSE 10000
JSE 10000
LSE 10000
FTSE 10000
Nikkei 10000
DAX 10000
S&P 500 10000
ASX 10000
BSE 10000
NSE 10000
TSE 10000
KSE 10000
JSE 10000

HunterPrint losses of £25m are less than level forecast

of about 2.5 million. The refinancing provided shareholders funds of about \$8.5 million and steadied the earnings ratio at 100 per cent. It also included \$13 million of income tax credits, which were scheduled, reducing annual interest costs by about 50 per cent.

Tony Caplin, the chief executive, said his aim was to reduce costs further, operating the business on a similar level of sales in the first instance. "Our plan is to take cost out to stabilise cash flow," he said. The plan is going well and we are finding more ways of saving money as we go along."

Areas identified for cost savings include transport and advertising. The company's dividend is also being discussed for the current year. The workforce has been reduced by 90 to 608, with another 40 redundancies already negotiated with the unions.

Mr Caplin and Jonathan Stuart, the new finance director, represent First City Great Britain, the investment vehicle of the Belzberg brothers of Canada, which took a shareholding of about 5 per cent after the refinancing.

Sir Ian, who became chairman, pledged £500,000 of his own money through a deeply discounted rights issue of 150 million new shares at 150 pence. Yesterday the shares traded at 11½p, up from 11p.



RESORT Hotels is making a third big rights issue in 1989 and has forecast a 25% increase in pre-tax profit for the current financial year. The three-for-five rights issue, which has been underpinned by a £12.1 million cash offer, will enable the £1.1 million to be used to reduce gearing and allow the company to buy further hotels. The shares are being offered at 50p, a 29% discount to the 70p share price immediately before the announcement. The shares will be available from 10.30 am to 6.50 pm on the news.

Resort launched a one-for-one cash call in 1989 and a three-for-one rights issue in 1988. Both rights issues were oversubscribed. Chairman Robert Field, the managing director, said: "The current economic climate has produced a range of opportunities for Resort selectively to acquire hotels and to secure management contracts."

"The rights issue will allow Resort to take full advantage of these opportunities as it grows and represents a further step towards becoming a major force in the UK hotel sector."

Resort forecasts pre-tax profits of £4.5 million for the year ending April, a 25% increase on last year's £3.6 million.

A final dividend of 22.1p

STURGE Holdings, largest independent underwriting agency in the Lloyd's insurance market, has given warning that the difficult underwriting conditions of the last few years will affect the group's future performance.

David Coleridge, the chairman, told shareholders at yesterday's annual meeting that "the underwriting years 1988 to 1990 have been difficult for Lloyd's and the insurance industry in general". It would inevitably lead to many syndicates suffering losses for those years. He said this would "impact on the group's performance over the next three years".

Mr Coleridge said the failures of several American banks and other financial institutions could put the insurance industry at risk. He said that potential exposure for the group's syndicates is being evaluated and that the market is beginning to coordinate its responses to claims.

Despite warning on the group's future performance, Mr Coleridge reiterated past statements that Sturge hopes to maintain the dividend through this period, while reducing the dividend cover. The company said it is confident that rates will continue to harden in many sectors, allowing for syndicates to produce a reasonable return.

The 1991 underwriting capacity for Sturge syndicates is up to £1.24 billion, compared with £1.19 billion for 1990. The 1991 allocated capacity for names handled by the group's member agencies was £1.28 billion.

TYNDALL HOLDINGS (Int)
Pre-tax: £1,58m (£2.8m)
EPS: 1.41p (5.30p)
Div: Nil (5.5p)

LESLIE WISE (Fin)
Pre-tax: £4.98m (£4.17m)
EPS: 9.85p (8.72p)
Div: 2.25p, mkg 4p

DUDLEY JENKINS (Int)
Pre-tax: £376,000
EPS: 37.0p (4.31p)
Div: 1.3p (1.2p)

BECKENHAM GROUP (Fin)
Pre-tax: £5.61m (£3.89m)
EPS: 7.8p (9.0p)
Div: 1.5p, mkg 3p (3p)

ARMITAGE BROS (Int)
Pre-tax: £579,000
EPS: 9.1p (8.0p)
Div: 2.5p (2.4p)

HUNTINGDON INT. (Int)
Pre-tax: £4,077m (£3.67m)
EPS: 3.3p (3.1p)
Div: Nil

MHANGUA COPPER (Int)
Net profit: £2,988,000
EPS: 1.44c (5.76c)
Div: Nil

DICKIE (JAMES) (Fin)
Pre-tax: £314,000 Loss
LPS: 6.0p (EPS: 0.8p)
Div: Nil

An £8.36m write-down on Tyndall Australia and £2.67m reorganisation costs contributed towards an extraordinary loss of £11.5m.

Turnover £43.7m (£34.6m). Total dividend last year was 3.5p. Both merchandising and garment divisions increased profit and turnover.

Last time's profit was £321,000. The company has acquired Sefton Polythene for maximum of £905,000 in cash, shares and loan notes.

Profits benefited from a ten-month contribution from Bardsey. Extraordinary loss of £3.3m.

Last time's profit was £503,000. Sales were £12.7m (£12.5m). Sales improvement is not expected, but cost cuts should produce benefits.

First-quarter results. Turnover grew to £28.4m (£27.8m). Company said adverse factors are expected to depress growth and margins.

Last time's net profit was £31.15m. Turnover increased to £353.6m (£348.4m). Operating profits fell to £26.14m (£23.19m).

Results are for ten months (one year). Profit last time £228,000. Exceptional loss of £219,000 and extraordinary loss of £281,000.

LLOYDS Chemists is paying £5.57 million in shares, subject to adjustment, for **Barley Chemists Holdings**, which operates 19 outlets in Hertfordshire, Middlesex and Surrey.

In the year to the end of December 1989, **Barley** earned profits before tax of £11.0 million from non-recurring directors' remuneration, warehousing and head office costs.

Net assets were £280.0 million including intangible assets £140,000.

Lloyds is issuing 2.385 million new shares at 185p a share, raising £439 million to reduce borrowings and fund store development. **Farmers** vendors intend to sell the **Lloyds** shares through **Parmure Gordon**, also at 185p a share. The share price fell 40p to 142p.

FOKKER, the Dutch aircraft manufacturer, is to cut its workforce by 1,000 to 13,000 by the end of the year because of the weaker dollar and the crisis hitting the airline industry.

To conserve cash, there will be no dividend for calendar 1990, despite confirmation of a forecast that profits would double from Fl 42.4 million

(£14 million) reported in 1989.

The company, in which the Dutch government has a stake of just over 30 per cent, is worried that airlines may cut back on orders, although order books for the next two years are strong. Fokker believes that the redundancies, of which 300 will be compulsory, will anticipate these problems.

[illegible]

Portfolio

PLATINUM

From your Portfolio Platinum card check your eight share movements on this page only. Add them up to give you your overall total and check this against the daily dividend figure. If it matches you have won outright or a share of the daily prize money. If you win, follow the claim procedure on the back of your card. Always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or Loss
1	Tilbury Group	Building/Roads	
2	Worpar	Bank/Discount	
3	Seier	Industrial S-Z	
4	Chymed	Industrial E-K	
5	EMAP	Newspapers/Pub	
6	Oxford Instruments	Electronics	
7	Weddington (I)	Paper/Print/Adv	
8	Repsol	Industrial A-D	
9	Security	Building/Roads	
10	Widmore	Industrial S-Z	
11	NFC	Transport	
12	Dalry	Food	
13	Cater Allen	Bank/Discount	
14	Smith David	Paper/Print/Adv	
15	Hewlett-Packard	Building/Roads	
16	Broken Hill	Industrial A-D	
17	NICC	Electronics	
18	Wilson Bowden	Building/Roads	
19	AAH	Industrial A-D	
20	Par Foods	Food	
21	Kusanto Ltd	Industrial L-R	
22	Repsol	Chemicals/Plas	
23	Granger	Property	
24	Am New Z	Bank/Discount	
25	Highland Dist	Breweries	
26	RMC Gp	Building/Roads	
27	Renold	Industrial L-R	
28	Compton Hdg	Transport	
29	TNT	Transport	
30	Ferry Group	Industrial E-K	
31	St Ives Gp	Paper/Print/Adv	
32	Laporte	Chemicals/Plas	
33	Carbone Comm	Leisure	
34	Vickers	Industrial S-Z	
35	Br Dredging	Building/Roads	
36	Calsonic	Transport	
37	Br Vita	Industrial A-D	
38	Brown (N)	Draper/Stores	
39	First Nat Fin	Bank/Discount	
40	James & Shapton	Industrial E-K	
41	Bibby (U)	Industrial A-D	
42	Yorkshire Chem	Chemicals/Plas	
43	BTP	Chemicals/Plas	

Please take into account any minus signs

Weekly Dividend						
Please make a note of your daily totals for the weekly dividend of £4,000 in Saturday's newspaper.						
MON	TUE	WED	THU	FRI	SAT	WEEKLY

Two readers shared the £4,000 Portfolio Platinum prize yesterday. Mr Matthew Schwitter, of north London, and Mrs Prudence Cunningham, of Tewkesbury, Gloucestershire, each receive £2,000.

BRITISH FUNDS

High	Low	Open	Close	Change	%
------	-----	------	-------	--------	---

SHORTS (Under Five Years)

High	Low	Open	Close	Change	%
97.77	97.75	97.76	97.76	0.00	0.00
97.76	97.74	97.75	97.75	0.00	0.00
97.75	97.73	97.74	97.74	0.00	0.00
97.74	97.72	97.73	97.73	0.00	0.00
97.73	97.71	97.72	97.72	0.00	0.00
97.72	97.70	97.71	97.71	0.00	0.00
97.71	97.69	97.70	97.70	0.00	0.00
97.70	97.68	97.69	97.69	0.00	0.00
97.69	97.67	97.68	97.68	0.00	0.00
97.68	97.66	97.67	97.67	0.00	0.00
97.67	97.65	97.66	97.66	0.00	0.00
97.66	97.64	97.65	97.65	0.00	0.00
97.65	97.63	97.64	97.64	0.00	0.00
97.64	97.62	97.63	97.63	0.00	0.00
97.63	97.61	97.62	97.62	0.00	0.00
97.62	97.60	97.61	97.61	0.00	0.00
97.61	97.59	97.60	97.60	0.00	0.00
97.60	97.58	97.59	97.59	0.00	0.00
97.59	97.57	97.58	97.58	0.00	0.00
97.58	97.56	97.57	97.57	0.00	0.00
97.57	97.55	97.56	97.56	0.00	0.00
97.56	97.54	97.55	97.55	0.00	0.00
97.55	97.53	97.54	97.54	0.00	0.00
97.54	97.52	97.53	97.53	0.00	0.00
97.53	97.51	97.52	97.52	0.00	0.00
97.52	97.50	97.51	97.51	0.00	0.00
97.51	97.49	97.50	97.50	0.00	0.00
97.50	97.48	97.49	97.49	0.00	0.00
97.49	97.47	97.48	97.48	0.00	0.00
97.48	97.46	97.47	97.47	0.00	0.00
97.47	97.45	97.46	97.46	0.00	0.00
97.46	97.44	97.45	97.45	0.00	0.00
97.45	97.43	97.44	97.44	0.00	0.00
97.44	97.42	97.43	97.43	0.00	0.00
97.43	97.41	97.42	97.42	0.00	0.00
97.42	97.40	97.41	97.41	0.00	0.00
97.41	97.39	97.40	97.40	0.00	0.00
97.40	97.38	97.39	97.39	0.00	0.00
97.39	97.37	97.38	97.38	0.00	0.00
97.38	97.36	97.37	97.37	0.00	0.00
97.37	97.35	97.36	97.36	0.00	0.00
97.36	97.34	97.35	97.35	0.00	0.00
97.35	97.33	97.34	97.34	0.00	0.00
97.34	97.32	97.33	97.33	0.00	0.00
97.33	97.31	97.32	97.32	0.00	0.00
97.32	97.30	97.31	97.31	0.00	0.00
97.31	97.29	97.30	97.30	0.00	0.00
97.30	97.28	97.29	97.29	0.00	0.00
97.29	97.27	97.28	97.28	0.00	0.00
97.28	97.26	97.27	97.27	0.00	0.00
97.27	97.25	97.26	97.26	0.00	0.00
97.26	97.24	97.25	97.25	0.00	0.00
97.25	97.23	97.24	97.24	0.00	0.00
97.24	97.22	97.23	97.23	0.00	0.00
97.23	97.21	97.22	97.22	0.00	0.00
97.22	97.20	97.21	97.21	0.00	0.00
97.21	97.19	97.20	97.20	0.00	0.00
97.20	97.18	97.19	97.19	0.00	0.00
97.19	97.17	97.18	97.18	0.00	0.00
97.18	97.16	97.17	97.17	0.00	0.00
97.17	97.15	97.16	97.16	0.00	0.00
97.16	97.14	97.15	97.15	0.00	0.00
97.15	97.13	97.14	97.14	0.00	0.00
97.14	97.12	97.13	97.13	0.00	0.00
97.13	97.11	97.12	97.12	0.00	0.00
97.12	97.10	97.11	97.11	0.00	0.00
97.11	97.09	97.10	97.10	0.00	0.00
97.10	97.08	97.09	97.09	0.00	0.00
97.09	97.07	97.08	97.08	0.00	0.00
97.08	97.06	97.07	97.07	0.00	0.00
97.07	97.05	97.06	97.06	0.00	0.00
97.06	97.04	97.05	97.05	0.00	0.00
97.05	97.03	97.04	97.04	0.00	0.00
97.04	97.02	97.03	97.03	0.00	0.00
97.03	97.01	97.02	97.02	0.00	0.00
97.02	97.00	97.01	97.01	0.00	0.00
97.01	96.99	97.00	97.00	0.00	0.00
97.00	96.98	96.99	96.99	0.00	0.00
96.99	96.97	96.98	96.98	0.00	0.00
96.98	96.96	96.97	96.97	0.00	0.00
96.97	96.95	96.96	96.96	0.00	0.00
96.96	96.94	96.95	96.95	0.00	0.00
96.95	96.93	96.94	96.94	0.00	0.00
96.94	96.92	96.93	96.93	0.00	0.00
96.93	96.91	96.92	96.92	0.00	0.00
96.92	96.90	96.91	96.91	0.00	0.00
96.91	96.89	96.90	96.90	0.00	0.00
96.90	96.88	96.89	96.89	0.00	0.00
96.89	96.87	96.88	96.88	0.00	0.00
96.88	96.86	96.87	96.87	0.00	0.00
96.87	96.85	96.86	96.86	0.00	0.00
96.86	96.84	96.85	96.85	0.00	0.00
96.85	96.83	96.84	96.84	0.00	0.00
96.84	96.82	96.83	96.83	0.00	0.00
96.83	96.81	96.82	96.82	0.00	0.00
96.82	96.80	96.81	96.81	0.00	0.00
96.81	96.79	96.80	96.80	0.00	0.00
96.80	96.78	96.79	96.79	0.00	0.00
96.79	96.77	96.78	96.78	0.00	0.00
96.78	96.76	96.77	96.77	0.00	0.00
96.77	96.75	96.76	96.76	0.00	0.00
96.76	96.74	96.75	96.75	0.00	0.00
96.75	96.73	96.74	96.74	0.00	0.00
96.74	96.72	96.73	96.73	0.00	0.00
96.73	96.71	96.72	96.72	0.00	0.00
96.72	96.70	96.71	96.71	0.00	0.00
96.71	96.69	96.70	96.70	0.00	0.00
96.70	96.68	96.69	96.69	0.00	0.00
96.69	96.67	96.68	96.68	0.00	0.00
96.68	96.66	96.67	96.67	0.00	0.00
96.67	96.65	96.66	96.66	0.00	0.00
96.66	96.64	96.65	96.65	0.00	0.00
96.65	96.63	96.64	96.64	0.00	0.00
96.64	96.62	96.63	96.63	0.00	0.00
96.63	96.61	96.62	96.62	0.00	0.00
96.62	96.60	96.61	96.61	0.00	0.00
96.61	96.59	96.60	96.60	0.00	0.00
96.60	96.58	96.59	96.59	0.00	0.00
96.59	96.57	96.58	96.58	0.00	0.00
96.58	96.56	96.57	96.57	0.00	0.00
96.57	96.55	96.56	96.56	0.00	0.00
96.56	96.54	96.55	96.55	0.00	0.00
96.55	96.53	96.54	96.54	0.00	0.00
96.54	96.52	96.53	96.53	0.00	0.00
96.53	96.51	96.52	96.52	0.00	0.00
96.52	96.50	96.51	96.51	0.00	0.00
96.51	96.49	96.50	96.50	0.00	0.00
96.50	96.48	96.49	96.49	0.00	0.00
96.49	96.47	96.48	96.48	0.00	0.00
96.48	96.46	96.47	96.47	0.00	0.00
96.47	96.45	96.46	96.46	0.00	0.00
96.46	96.44	96.45	96.45	0.00	0.00
96.45	96.43	96.44	96.44	0.00	0.00
96.44	96.42	96.43	96.43	0.00	0.00
96.43	96.41	96.42	96.42	0.00	0.00
96.42	96.40	96.41	96.41	0.00	0.00
96.41	96.39	96.40	96.40	0.00	0.00
96.40	96.38	96.39	96.39	0.00	0.00
96.39	96.37	96.38	96.38	0.00	0.00
96.38	96.36	96.37	96.37	0.00	0.00
96.37	96.35	96.36	96.36	0.00	0.00
96.36	96.34	96.35	96.35	0.00	0.00
96.35	96.33	96.34	96.34	0.00	0.00
96.34	96.32	96.33	96.33	0.00	0.00
96.33	96.31	96.32	96.32	0.00	0.00
96.32	96.30	96.31	96.31	0.00	0.00
96.31	96.29	96.30	96.30	0.00	0.00
96.30	96.28	96.29	96.29	0.00	0.00
96.29	96.27	96.28	96.28	0.00	0.00
96.28	96.26	96.27	96.27	0.00	0.00
96.27	96.25	96.26	96.26	0.00	0.00
96.26	96.24	96.25	96.25	0.00	0.00
96.25	96.23	96.24	96.24	0.00	0.00
96.24	96.22	96.23	96.23	0.00	0.00
96.23	96.21	96.22	96.22	0.00	0.00
96.22	96.20	96.21	96.21	0.00	0.00
96.21	96.19	96.20	96.20	0.00	0.00
96.20	96.18	96.19	96.19	0.00	0.00
96.19	96.17	96.18	96.18	0.00	0.00
96.18	96.16	96.17	96.17	0.00	0.00
96.17	96.15	96.16	96.16	0.00	0.00
96.16	96.14	96.15	96.15	0.00	0.00
96.15	96.13	96.14	96.14	0.00	0.00
96.14	96.12	96.13	96.13	0.00	0.00
96.13	96.11	96.12	96.12	0.00	0.00
96.12	96.10	96.11	96.11	0.00	0.00
96.11	96.09	96.10	96.10	0.00	0.00
96.10	96.08	96.09	96.09	0.00	0.00
96.09	96.07	96.08	96.08	0.00	0.00
96.08	96.06	96.07	96.07	0.00	0.00
96.07	96.05	96.06	96.06	0.00	0.00
96.06	96.04	96.05	96.05	0.00	0.00
96.05	96.03	96.04	96.04	0.00	0.00
96.04	96.02	96.03	96.03	0.00	0.00
96.03	96.01	96.02	96.02	0.00	0.00
96.02	96.00	96.01	96.01	0.00	0.00
96.01	95.99	96.00	96.00	0.00	0.00
95.99	95.98	95.99	95.99	0.00	0.00
95.98	95.97	95.98	95.98	0.00	0.00
95.97	95.96	95.97	95.97	0.00	0.00
95.96	95.95	95.96	95.96	0.00	0.00
95.95	95.94	95.95	95.95	0.00	0.00
95.94	95.93	95.94	95.94	0.00	0.00
95.93	95.92	95.93	95.93	0.00	0.00
95.92	95.91	95.92	95.92	0.00	0.00
95.91	95.90	95.91	95.91	0.00	0.00
95.90	95.89	95.90	95.90	0.00	0.00
95.89	95.88	95.89	95.89	0.00	0.00
95.88	95.87	95.88	95.88	0.00	0.00
95.87	95.86	95.87	95.87	0.00	0.00
95.86	95.85	95.86	95.86	0.00	0.00
95.85	95.84	95.85	95.85	0.00	0.00
95.84	95.83	95.84	95.84	0.00	0.00
95.83	95.82	95.83	95.83	0.00	0.00
95.82	95.81	95.82	95.82	0.00	0.00
95.81	95.80	95.81	95.81	0.00	0.00
95.80	95.79	95.80	95.80	0.00	0.00
95.79	95.78	95.79	95.79	0.00	0.00
95.78	95.77	95.78	95.78	0.00	0.00
9					

FT-SE 100 VOLUMES

Vol 100	Vol 100	Vol 100	Vol 100
Abbey Natl 3,485	City 1,790	LAG 1,888	Royal Bnk 1,972
Ad-Lyons 1,285	Col 2,230	Lloyds 3,579	Royal Ind 2,881
Anglo 770	Connaught 3,234	Lovell 1,898	Sainsbury 2,485
ASDA 6,145	Dunelm 1,228	M&S 2,094	Scott B.N. 1,949
Asda Foods 1,185	Ensign 288	M&S 2,094	Scott B.N. 1,949
Asda 4,018	Ensign 288	M&S 2,094	Scott B.N. 1,949
BAA 1,574	Fisons 2,295	MEPC 1,455	Shell 2,509
BET 6,787	Gen Aco 459	Mediant 3,006	Smith & N 2,449
BTR 3,732	SEC 3,585	Net West 4,217	SK Beach 3,485
BAT 2,170	Q&A 3,453	N.W. West 707	Sun Albac 1,285
Barclays 3,052	Grand Met 4,629	P&O 1,710	Targac 5,182
Bate 408	GUS A 81	Pearson 848	Tate Lyle 1,382
BICC 529	GPE 2,180	Prudential 3,036	Tesco 3,330
Bk of Scot 3,251	GUN 486	RAC 391	THF 3,178
Blue Circle 2,181	Gusset 2,807	Rand 1,492	Unilever 1,252
BOD 772	Heron 1,165	Re West 1,507	Unilever 1,252
Boots 2,552	Heron 1,165	Re West 1,507	Unilever 1,252
Br Aero 1,389	H & C 1,888	RAC 391	THF 3,178
Br Airways 11,675	Hawthor 1,581	Rand 1,492	Unilever 1,252
Br Gas 2,170	Hawthor 1,581	Rand 1,492	Unilever 1,252
Br Steel 4,342	ICI 1,855	Re West 1,507	Unilever 1,252
Br Telecom 5,957	Lagard 1,128	RAC 391	THF 3,178
Burnish Cat 775	Lagard 1,128	RAC 391	THF 3,178
C&W 2,181	Land Sec 2,157	Royce 8,877	Wm Timp 1,074

RECENT ISSUES

EQUITIES	Value	Change
Abbey Natl	3,485	+10
Ad-Lyons	1,285	+5
Anglo	770	+10
ASDA	6,145	+20
Asda Foods	1,185	+10
Asda	4,018	+10
BAA	1,574	+10
BET	6,787	+10
BTR	3,732	+10
BAT	2,170	+10
Barclays	3,052	+10
Bate	408	+10
BICC	529	+10
Bk of Scot	3,251	+10
Blue Circle	2,181	+10
BOD	772	+10
Boots	2,552	+10
Br Aero	1,389	+10
Br Airways	11,675	+10
Br Gas	2,170	+10
Br Steel	4,342	+10
Br Telecom	5,957	+10
Burnish Cat	775	+10
C&W	2,181	+10

WORLD MARKET INDICES

Index	Value	Daily Change	Yearly Change
The World	621.3	0.8	8.3
EAPE	118.8	0.8	8.2
Europe	108.7	1.3	8.8
Nth America	138.4	-0.6	5.8
Nordic	453.9	0.1	7.7
Pacific	117.1	0.1	7.3
Far East	129.0	-0.1	7.3
Australia	239.6	2.8	10.7
Austria	346.7	2.8	10.9
Belgium	245.2	1.9	6.8
Canada	1321.7	2.6	1.0
Denmark	748.8	0.7	6.0
Finland	444.3	1.0	4.5
France	1157.0	0.0	7.3
Germany	62.4	1.8	-3.1
Hong Kong	89.9	2.2	4.5
Italy	608.2	-0.5	6.7
Japan	717.1	-1.6	4.7
Netherlands	2100.9	0.3	9.2
New Zealand	260.2	0.2	1.9
Norway	3642.8	2.9	11.1
Spain	759.4	0.1	2.9
Sweden	80.8	1.4	18.2
Switzerland	1128.9	-0.2	1.4
UK	159.7	-0.3	2.7
USA	1527.3	1.0	5.4

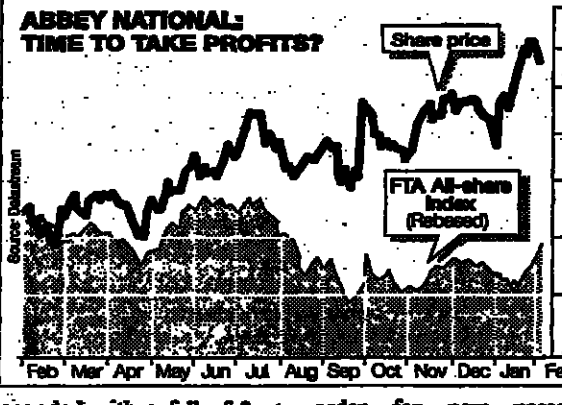
STOCK MARKET

Prices turn tail as Chancellor issues warning on pound

SHARE prices spent a volatile day after Norman Lamont, the Chancellor, scuppered hopes of an imminent cut in interest rates by issuing a warning that he would not devalue the pound.

He is refusing to ease the pressure on industry by offering any "quick fix" and said it could be months before the economy picks up. The equity market took his words to heart, quickly erasing an early lead of almost 30 points and replacing it with a fall of 18.8. The FT-SE 100 index ended 14.5 lower at 2,264.5. The prime minister's comments about Monday's inflation figures only compounded investors' fears.

Dealers said that prices had been called sharply higher initially on the back of a 71-point rise overnight on Wall Street where the Dow Jones industrial average broke through the 2,900 level for the first time since last summer. But the mark-up and softening of positions in the futures market



sponsored with a fall of 3p to 769p. The banking sector also lost ground as Hoare urged clients to take profits. It says the sector has outperformed the market and has reduced its share of the Dow Jones industrial average broke through the 2,900 level for the first time since last summer. But the mark-up and softening of positions in the futures market

Shares in the Barton Group have risen from 72p to 90p in the past two weeks. Mark Henson, an analyst at Warburg Securities, says the shares should be bought for recovery. A strong cashflow and a restructuring of the asset base should see debts decrease rapidly from next year.

was taken by European investors as a signal to take profits following London's 110-point rise in the past week alone. By the close, nearly 600 million shares had been traded. Reed International, the publishing group, rose 3p to 398p, after 402p, despite another profits downgrade by broker Hoare Govett. Chris Munro, an analyst, has cut her forecast by £7 million to £240 million, blaming redundancy costs in the business publishing division.

Reuters weighed in with full-year figures in line with expectations. The price re-

TOKYO

Nikkei races ahead

Tokyo STOCKS closed sharply higher but off their highs after active, heavy dealings. The Nikkei index jumped 638.93 points, or 2.63 per cent to 24,935.01, with 1 billion shares changing hands, the highest since October 19. The index had passed the important 25,000 mark in the morning.

The gains were broad-based and were spearheaded by aggressive foreign purchases as bullish energy from Wall Street - which jumped by 71 points on Monday - inspired Tokyo's investors returning from a three-day weekend.

Paul Migliorini, a broker at Jardine Fleming Securities, said: "It was a uniquely Japanese market. The market was up because people were buying and people were buying because the market was up."

● Sydney - A morning buying spree sent the market soaring. The All-Ordinaries index ended at 1,384.9, a gain of 19.5 points.

● Singapore - Buoyed by strong gains overseas, prices advanced over a broad front. The Straits Times industrial index advanced 16.81 to 1,318.84.

WALL STREET

New York SHARES were under pressure in late morning trading, but blue chips were recovering from early falls.

The Dow Jones industrial average was down 15.23 to 2,887, above its low for the day so far of about 2,876. Trading was heavy as profit-taking sent the market down, enticing the rally's late-comers to buy lower-priced shares.

● Frankfurt - Trading was dominated by scepticism concerning the upward surge of American prices. The Dax index fell 19.80 to 1,468.94.

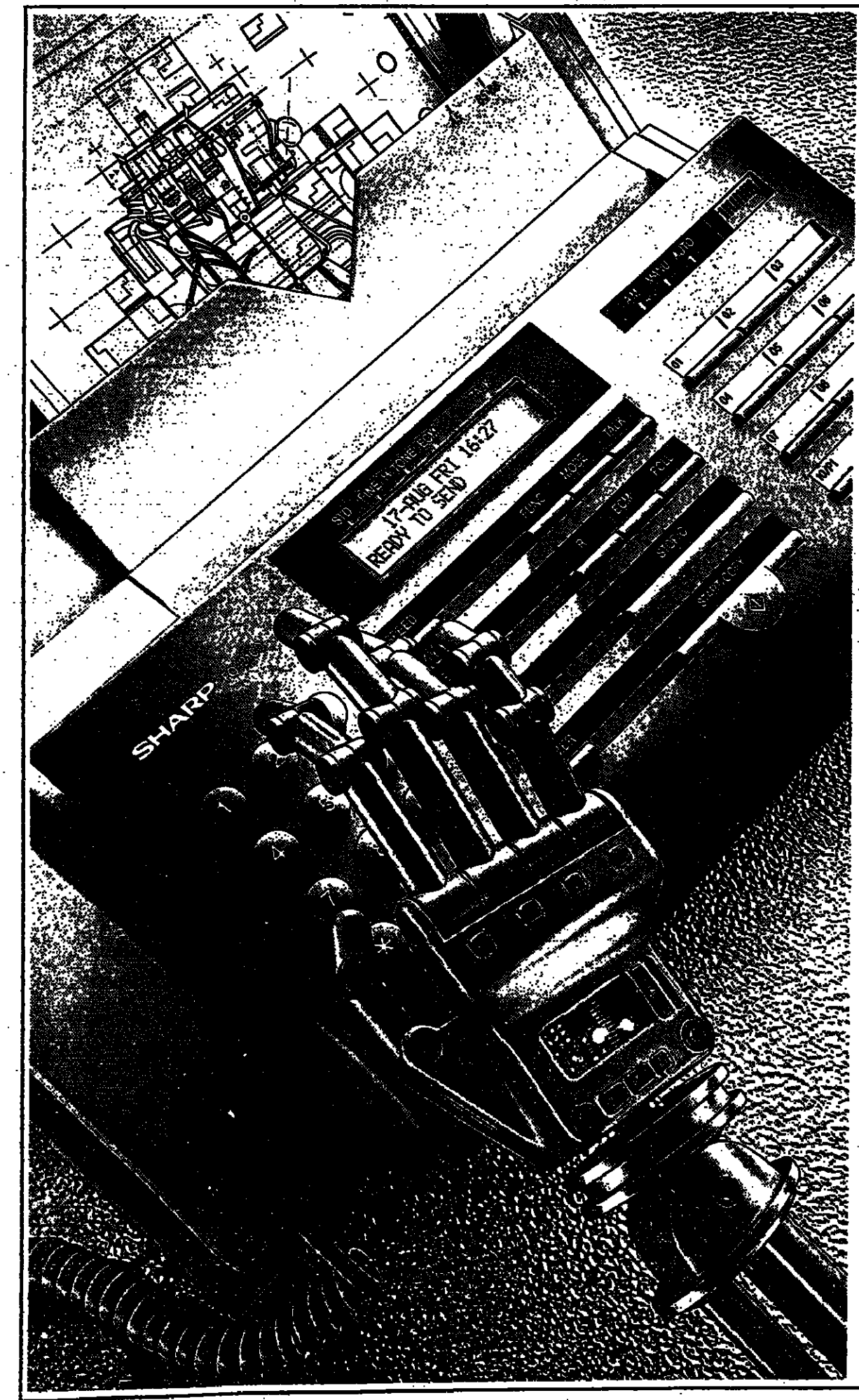
● Hong Kong - Stocks ended barely firmer in confused but robust dealings. The Hang Seng index ended 0.92 up at 3,395.00.

● London - The FT-SE 100 index ended 14.5 lower at 2,264.5. The prime minister's comments about Monday's inflation figures only compounded investors' fears.

● Paris - The CAC 40 index ended 1.35 lower at 3,395.00.

MICHAEL CLARK

Denotes latest trading price



When choosing a fax for the first time, it's all too easy to end up with a machine that meets your needs on day one, but soon begins to limit your scope.

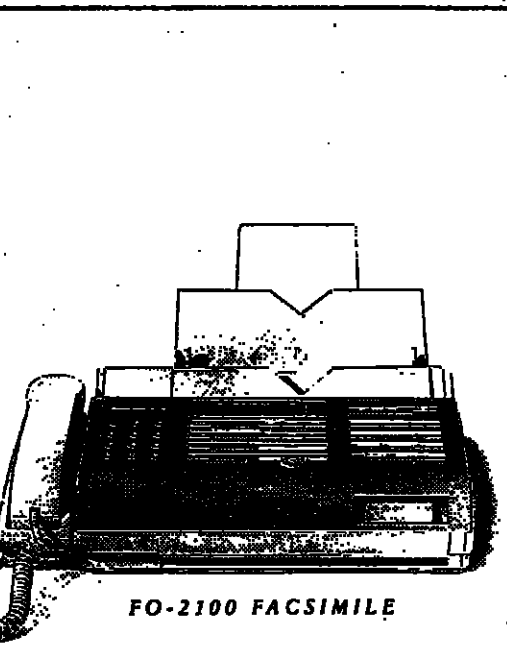
But take a look at the Sharp FO-2100. You'll find a fax with all the basics, plus plenty of features you'll be needing as your business grows.

FROM SHARP. A FIRST FAX TO TAKE YOU WELL INTO THE FUTURE.

There's an automatic cutter to save you wrestling with endless lengths of paper.

There are phone-line sharing capabilities to save you the cost of having an extra line installed.

There's delayed off-peak sending, answering machine hook-up and error-free transmission to save costly re-dialling.



There's high-quality halftone control through 16 shades of grey and rapid transmission to minimise your phone costs.

In fact, there's everything you could ask for to deal with today's business and tomorrow's opportunities.

Yet another example of far-sighted design from Sharp. The coupon brings the details.

Post free to: SHARP FACSIMILES, PO BOX 8, LEAF 100-84, FREEPOST, MANCHESTER, M10 9BB. Or phone free on: 0800 262 958. Please show me how the FO-2100 can meet my future needs.

NAME: _____

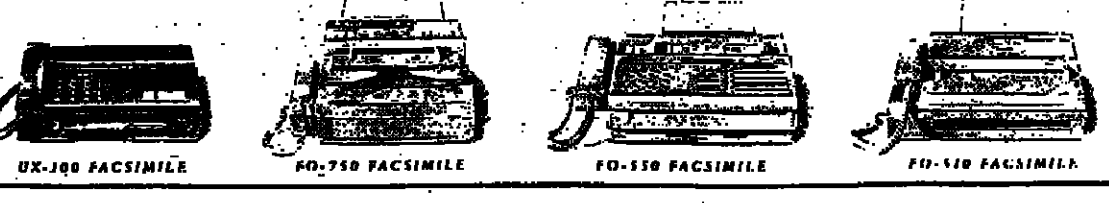
POSITION: _____

COMPANY: _____

ADDRESS: _____

POSTCODE: _____

TELEPHONE: _____



071-481 4481

LA CRÈME DE LA CRÈME

071-481 4481

PA/Secretary
B R O M L E Y

Tiphook plc is seeking a confident, well organised PA/Secretary experienced in working at managing director level. The role will be demanding and challenging as the job holder will be playing a key role within a dynamic and fast expanding operation.

Attention must be centred on professionalism, commercial awareness and ability to efficiently run the managing director's office.

The ideal candidate will be aged between 30 and 50 years with excellent shorthand, audio and word processing. In addition you should have a well developed communication and administration skills.

An excellent salary and benefits package will be offered to the successful applicant.

For further details please call Julie Allan, Human Resources Manager on 081-460-6060 or write with an up to date CV to:

Tiphook plc, Chelsea House,
26 Market Square, Bromley, Kent. BR1 1NA

Tiphook plc

USS UNIVERSITIES
SUPERANNUATION
SCHEME
SECRETARY
PROPERTY DEPARTMENT

USS is one of the largest private superannuation schemes in the country and has a Property Department to oversee its 2800m property portfolio.

We require a calm but energetic secretary to provide a full and confidential administrative and secretarial service to our two Surveyors. Work will be interesting, varied and demanding and involve considerable contact with professional advisers and executives at the highest level. You must be capable of working on your own initiative, particularly when the Surveyors are absent from the office. Experience of working within a property organisation is desirable.

Candidates should possess a minimum of 4 GCE 'O' Levels (or equivalent), including Mathematics and English Language, be proficient in shorthand/typing and word processing and will be a non-smoker. Minimum speed of shorthand 120 wpm and typing 60 wpm. Candidates should be at least 25 years of age.

In return we offer:

• A salary up to £17,000 • Contributory Pension Scheme

• Membership of BUPA • Holidays up to 25 days

The post is currently based at Cannon Street and applicants should send their c.v. to: Mr Robert Walton The Surveyor 48-50 Cannon Street London EC4N 6JJ marked "Person"

USS LTD IS AN EQUAL OPPORTUNITIES EMPLOYER.

Action LINES
twice daily new vacancies
temp & perm from top
agencies
West End 0836 485383
City 0836 485384
anytime update (city change, city added)

MULTILINGUAL
SERVICES
Recruitment Consultants

FROM GERMANY TO AUSTRIA

The spotlight is on Vienna as a major business centre for Eastern Europe. One of our clients, an important US corporation, will be moving certain operations there from Germany and has asked us to recruit the following bilingual staff:

SECRETARY/ASSISTANT to Finance Manager: a busy job for an energetic, motivated person with excellent administrative skills and good pc skills. Perfect English, fluent German. To DM 60,000.

SECRETARY/ASSISTANT to Legal Counselor: ideally with a relevant background and at least 2 years' sound experience. English is the working language but German needs to be first class. To DM 60,000.

RECEPTIONIST with excellent German to look after visitors and phone calls, organise travel, run the fax, distribute mail, type (40+ wpm) and handle various administrative tasks. To DM 50,000.

AND BACK IN LONDON

SECRETARY with fluent German and lots of energy and enthusiasm for a new challenge in a dynamic environment. You will handle the back-up for the Eastern European desk, so any relevant languages would be a bonus. Perfect English of course, and fast skills. To £10,500 + package.

071 836 3794

22 Charing Cross Road, London WC2H 0EP

Putney
Financial Admin
£18,000

Successful architectural practice seeks Practice Secretary to handle office, personnel and financial administration. Warmth and humour coupled with a multitude of skills required for dealing with invoices, salaries and control of bank accounts, personnel management and supervision of a secretary and receptionist. Computer literacy essential for implementation of a computerized time and billing system. Skills 55wpm typing/WP. Age 21-30.

Please telephone Virginia Wancha on 071-434 4512.

Crone Corkill

RECRUITMENT CONSULTANTS

Corporate Finance
Secretary
£12,000 + Morg. Sub.

This outstanding UK Merchant Bank based in the City holds the key to your career path. The luxurious offices and probably the best benefits in London make such an opportunity rarely available. Secretaries between 20-24 with an 'A' level standard of education and excellent secretarial skills 100/50, grasp this unique opportunity to join Corporate Finance (previous banking experience an advantage but not essential) by phoning Sue Carter on 071 638 9265. Zurich Day Associates. (Rec Cons.)

WINE SHIPPERS.
LONDON SW6

We are looking for a Secretary for our small but busy office. A salary in the region of £13,000 will be offered depending on experience. If you are self-motivated, neat, and have word processing skills, a good knowledge of French is essential.

Apply in writing to:
Jeremy Roberts
Peter A Sichel and Val D'Orville Wines Ltd.
73 Moore Park Road London SW6 2EHL.
071-736 3350

STRICTLY NO AGENCIES

SECRETARY TO
5 DIRECTORS
£16,000 - £18,000

Are you a hard working, energetic secretary who enjoys looking after a small team of Directors? Using both shorthand and multi-tasks, duties are varied and will involve co-ordinating meetings and expenses around the country. The salary is generous, a Level 4 and completion of 5 years experience covered. Age 24+.

For further information and an interview please
Sharon on 071 489 2888.

Mistprestige Rec Cons.

CIRCA £14,000

Computer literate secretary, 25+, to work in a fast-paced, dynamic environment. Duties are varied and will involve co-ordinating meetings and expenses around the country. The salary is generous, a Level 4 and completion of 5 years experience covered. Age 24+.

For further information and an interview please
Sharon on 071 489 2888.

JOYCE GUNDS

071 589 8887

PARTNERS
SECRETARY

Required for a substantial firm of Chartered Accountants in London W1. First class audio essential. Olivetti W.P. experience helpful. Salary c £15,000 p.a. plus early review. Tel. Mr S R Lamb on 071 637 4121.

(NO AGENCIES)

Patricia Wilkinson
Appointments

PAVING THE WAY FOR SUCCESS

Patricia Wilkinson Appointments, a member of The Mathercourt Group Plc, is a young company but its founding Directors and Executives offer a unique blend of City and Commercial experience - supported by an excellent administrative team, together with research and computer facilities. The directors include:

Michael Middleton, FCA (Chairman) who has held a number of senior positions in listed companies, and was a senior partner in the corporate finance department of Touche Ross & Co.

Patricia Wilkinson (MD) who studied Business Administration, Management Studies and Design, and who has extensive commercial experience in manufacturing and retail - recruiting and training staff from factory floor to management, latterly in recruitment of secretarial and office support staff.

Chris Russell, ACA, the Managing Director of the Mathercourt Group, who has a very successful career in corporate finance and has assisted a variety of clients in fund raising, acquisitions, disposals and the development and integration of management systems.

Eric Koope, FCA, who has had an extremely successful career in corporate finance. Who is supervisory Director to Content Release N.V. Netherlands. The 1st fully listed Stock Exchange Employment Agency Business now in its 26th year.

Our combined years of professional business experience mean we can provide independent and objective advice on your recruitment for 1 vacancy or 200 - with some Clients we are discussing their proposed staffing programmes for 1992.

PWA aims to develop long term relationships with Clients and for this reason our fee structure is flexible and highly competitive.

COMMUNICATION IS THE KEY - FOR FURTHER INFORMATION PLEASE TELEPHONE PATRICIA WILKINSON - 071 488 9322.

NUMBER ONE - ST THOMAS STREET - LONDON BRIDGE
LONDON EC2M 2ST
Tel: 071 488 9322. Fax 071 488 0266

Patricia Wilkinson Appointments

MAYFAIR £13,000+
exceptional benefits

Working as part of a fun & friendly team supporting the Chairman of a flourishing investment company located in beautiful Mayfair offices. Traditional secretarial role involving confident 80 wpm shorthand, Ad hoc diary management & travel arrangements, some personal work organising his golf days. 23 plus. Benefits include - Christmas bonus, paid travel and free lunch!

071 497 8003

SUSAN DOUGHTY
RECRUITMENT

Suite 314, Bedford Chambers, North Piazza, Covent Garden, London WC2

RECEPTIONIST/SECRETARY
to £13,000

Professional Receptionist sought by prestigious PR Agency located in the centre of Covent Garden. Working from interior designed offices with plenty of initiative and previous reception experience. Bubbly personality, flair for coping with pressure and demanding clients coupled with typing of 40 wpm. 25-40 years.

071 497 8003

SUSAN DOUGHTY
RECRUITMENT

Suite 314, Bedford Chambers, North Piazza, Covent Garden, London WC2

GERMAN OR CZECH SPEAKING
£15,000 + Excellent package

A top bilingual position working for a well known international investment bank. Excellent salary and benefits. A highly successful Eastern European team, you will often be working to tight deadlines. This is a very busy and rewarding position giving a high degree of involvement.

Please call Emily Hall 071 255 1555, 25 Museum Street, WC1.

MERIDIAN Rec Cons

BILINGUAL ITALIAN
£16,000 + Excellent Package

We are recruiting for a very prestigious investment house. They are looking for a secretary/assistant with a strong personality and excellent communication skills to work for two highly successful business men specialising in real estate. At this level you will have a great deal of involvement and personal responsibility.

Please call Emily Hall 071 255 1555, 25 Museum Street, WC1.

MERIDIAN Rec Cons

Trouble-Shooter
£15,000 + Banking Bens

Exceptional opportunity for a bright, energetic person to join a prestigious firm of international investment bankers in Broadgate. As Admin Assistant to the Director of Equity Operations, your duties will include: assisting in the production of management reports, responsibility for the database and minimal secretarial work - organisation of travel and expenses. Proven admin experience in the financial sector is preferred. If you enjoy working on your own initiative, have excellent communication skills, 60wpm typing, A Levels and are aged 22-38, please call Elizabeth Williamson on 071-256 5018.

HOBSTONES
RECRUITMENT CONSULTANTS

EXECUTIVE SECRETARY

Position involves a full range of S/P responsibilities to Director, incl. word & data processing, making travel arrangements, organising meetings & all book keeping. Requires top-level organisational & PC skills, incl. shorthand, as well as strong communication & interpersonal skills. Six to eight years' experience, ideally with data processing & knowledge of European languages preferred.

Please submit CV (with grades) & salary expectations to Jane Albrecht, Director Human Resources/Pay TV, MPELA, 162-170 Wandsworth St, London W1V 3AT.

Marketing Assistant
£20,000 pkg, EC2

Use your excellent financial marketing experience to help set up an exciting new department within a well known City firm of investment managers. Working alongside the marketing manager, you will research the marketplace, devise new systems, use your creative flair to produce material for presentations and meetings and liaise extensively with clients. Aged 25-35, you should be used to a professional and busy environment. An aptitude for Computers/DTP and typing skills of 50wpm are required. Please call Esther Marsden on 071-256 5018.

HOBSTONES
RECRUITMENT CONSULTANTSEUROBOND
BONANZA
£20,000 package

Internationally renowned successful US investment bank is looking for a German speaking Sales Assistant to join their Eurobond team.

If you have experience in this fast-moving world and enjoy the pressure of a trading environment call us immediately.

Skills useful/60 Aged 22-28 German essential
City Office 071-726 8491

ANGELA MORTIMER

Secretarial Recruitment Consultancy

PERSONNEL
£15,000 + good bens

Busy, friendly personnel department in a professional firm needs a young enthusiastic secretary with a steady work history to work for one of their personnel officers. No two days will be the same as you provide a full secretarial service, set up interviews, organise induction courses, maintain recruitment figures on a database and help with salary reviews. Shorthand and personnel experience are useful, good fast typing, a mature attitude and 5.0 Levels are essential. Age 20 - 26. Please telephone Anna Martin on 071-588 3535.

Crone Corkill

RECRUITMENT CONSULTANTS

SENIOR SECRETARY IN
TELEVISION c £15,000

Use your secretarial skills to assist a dynamic senior executive in a successful television company. We would like to hear from you if you have the following qualities:

• Aged 25-35 with 20+ years' experience

• Good shorthand (80+ wpm)

• Excellent typing and WP skills (80 wpm)

• Humour

• Initiative

• European language (Italian useful)

• Work with other agencies

• Enjoy working at a one-to-one basis

Previous film or television experience preferred but not essential. This is a highly successful role in a fun company.

Please telephone 071-489 8586.

The GROSVENOR

Bureau

PERSONAL ASSISTANT
CONVERSATIONAL FRENCH
£18,000

The charming Managing Director of a small Mayfair based investment company is looking for a high calibre PA. The main working language is English, but you must also have good conversational French. This would suit someone with entrepreneurial/city background, used to dealing confidently with senior business men and juggling priorities in your boss's absence.

Age 24-35 Skills 100/70.
Princes Street 071-488 1461.

ANGELA MORTIMER

Secretarial Recruitment Consultancy

MEDIA
CAREERS
£9,500-£13,500

As a major force in Media Recruitment
Christopher Keats recruits
for most of the

FILM, TV,
ADVERTISING, PR,
MAGAZINE & BOOK

Companies in Central and Greater
London. If you are seeking a media
career and are prepared to use your
secretarial skills in return for total
involvement, responsibility and
prospects, call one of our Specialist
Consultants on:

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

071-379 4164 or
379 0344
until 8pm

0

Disclaimer: As of 1967 The particulars contained in this leaflet are believed to be correct, but accuracy cannot be guaranteed, and are expressly excluded from any contract.

IN THE MARKET
TV centre
in the park

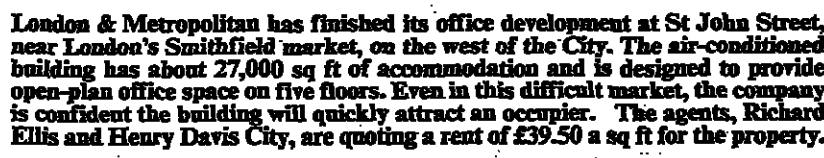
static last year, but showed a reduction in rental growth of 1.6 per cent in the last six months, a reflection that retail sales are at their lowest for seven years. The smaller market and provincial towns have survived better than most but in most regions – with the exception of East Anglia, Wales, Scotland and Northern Ireland – rents have fallen.

The out-of-town-foodstore market has shown resilience, despite the retail-sector slowdown, defying the trend as food sales have continued to be buoyant.

Only in the industrial property market is there cause for cautious optimism, as rents have risen by more than 4 per cent in the past six months, and 10 per cent in the year, although the growth is slowing. The best results came from areas with a low rental base, including Wales, Newcastle and Darlington.

Healey & Baker concludes that the survey results highlight one of the difficulties facing investors, that of maintaining the correct rental balance, and confirm the need for investors to take a medium or long-term view. In the short term, Mr McIntosh says, barring a substantial reduction in interest rates to restore business confidence, the prospects are gloomy.

"The longer industry holds back," he says, "the greater the pressure to gear up for the single European market."



- ❑ Channel 4 has selected Richard Rogers Partnership's design for its new £38 million headquarters in Horseley Road, Victoria, London SW1, from a short list of three. The design competition followed the acquisition of a two-acre property, the biggest undeveloped site in south Westminster, last year through the receiver's sale on behalf of the failed Declan Kelly group.
- The scheme involves the 130,000 sq ft television station headquarters, 100 flats, a car park and a new public park.
- ❑ Central Manchester Development Corporation has ordered a compulsory purchase order on the Great Northern Festival Market Place site. The decision was made after its owners, the Merlin International Properties' subsidiary Merlin Great Northern Ltd, announced substantial losses and the collapse of its financial restructuring plans.
- The corporation, worried about the company's ability to complete the £100 million project, deemed this was the best way to bring the land forward for development. The proposed scheme, on 1.5 acres, is designed to bring leisure facilities, shops and offices to a derelict area, and the two parties had been working together for 18 months to bring it to reality.
- ❑ The Swedish Group, London & Edinburgh Trust and Salfour Beatty, joint developers of Glengail Bridge in London Docklands' enterprise zone, have sold five buildings in the second phase, totalling 78,500 sq ft, to the Laser Richmond (London) Trust.
- The £20 million trust is fully underwritten and its tenants will receive a new lease of 7.21 per cent, based on £20 a sq ft a year. In the scheme, offices, shops, business units, restaurants, wine bars and apartments will overlook the waterfront.

COLLECTIVE LAND AND PROPERTY

AUCTION

COMPRISING 160 LOTS THROUGHOUT THE SOUTH EAST

ON INSTRUCTIONS FROM KENT COUNTY COUNCIL
DOVER DISTRICT COUNCIL. GRAVESEND BOROUGH
COUNCIL. WHITBREAD P.L.C. RECEIVERS. TRUSTEES,
PUBLIC AND PRIVATE COMPANIES TO INCLUDE

COMMERCIAL AND RESIDENTIAL INVESTMENTS
VACANT COTTAGES
GERMAN HOUSE FOR REPAIR
FATORIES AND LIGHT INDUSTRIAL UNITS
BUILDING PLOTS AND DEVELOPMENT LAND
GROUND RIGHTS
VACANT SHOPS
COUNTRY HOMES

ALL AT REALISTIC RESERVES
MONDAY 25th FEBRUARY 1991

The Great Dunes Hotel, Hollingbourne,
 Maidstone, Kent

Full Details Catalogues available from Auctioneers

Clive Emson SA
The Kentish Valley Auctioneers

The Green, Beersden, Maidstone, Kent ME14 6AA
Tel: (0822) 811111

[illegible]

De
and
the

[Faint vertical stamp or bleed-through from reverse side]

United States
to stay
fourth
Parr
tonight.

unh bcrs - 1984

Tuesday.
 The New
 Tuesday
 not a
 in be
 says b
 less a

... needs a
... champ
... New
... d

...with his
...Francis
...the cu
...Mark Mo
...from a

Adams soon
be freed fo
Arsenal retu

expected that he
Arsenal compete
division match a
in front of the
Anfield on Ma
Graham. The A
said that Adams
but not played
will require two
to create a new

...in the first team
...should communicate with
...match which
...direct bearing on
...of this week's Le
...inter national ves
...Rothmann 1
...for the lot
...the Journal. Sh

Printed at
the well-known
press

g adds

...and th
...Gaster, of Fras
...his lead on the p
...aded round the w
...males...

...the problems
...the ...
...the ...
...the ...

...the ...
...the ...
...the ...
...the ...

John Martin
John's Group

RECEIVED
JAN 10 1968

15 JULY 2004

Defeat faces Lewis and Christie from the upright Johnson

metres, it may be some time before Johnson has the opportunity to prove his point.

Smith optimistic for cup-tie

Watson on Wednesday

ished a revised plan designed to
stave off objections from local
residents concerned about the
effects of the club's proposed
return to The Valley next
season.

The residents fear continuous noise and disturbance from a ground offering social and sports facilities as well as catering for large football crowds. Yet according to Charlton's latest multi-million pound development plans, the capacity of

The club plans to offer off-street coach and car parking, away from the residents' parking, and also proposes restrictions on non-football use and

The Greenwich Council planning committee will meet at the end of March to discuss the proposals. It has already canvassed local residents and invited reaction to the plans.

Fog adds to worries of round the world fleet

LEADING POSITIONS (at 11:26 GMT yesterday, with miles to Ports of Esca, Uruguay): Class 1: 1, Generali Concordia A. Glauber, Fr.) 4,395 miles; 2, Groupe Jacques C (A. Guerin, Fr.) 4,422; 3, Allied Bank (J. Martin, SA.) 4,536; equal 4, Durand (M. Durand, USA) and Vancouver (D. Adams, Aust.)

[illegible]

FRY, 3, P. Downey (Dist); 4, J. Dominguez (Dist);
5, M. Aitez (Dist); 6, D. Hauer (Alameda); 7, J.
Jensen (Dist); 8, R. Verdonck (Dist); 9, W.
Powers (Dist); 10, J. Tolen (Dist), all same
page.

Vertical champion: Johnson helps out the judges

Trial for Seville hopefuls in Turin

German athletics association, DLV, for changing clubs without authorisation.

KET

s making

Milton fit

Dressage: A MacDonald-Fell, Show-
R Oliver, Driving: G Bowman, Polo-
Point: A Dora, Endurance riding: J
Doran, Martial scholastic: L Horne,
Judo Trophy: Y Toubon, Special team
work: British Endurance gold medal
team (J Donovan, L Wall, J Healey, Y
Doran, J Loya, E Finney).

Haynes is making a powerful case

for victory

Hectic dash for victory

Second Innings	
J Smith & Harnischfeger & Gurnashine	3
T Hart & Wignallwarsena	1
W Douglas low & Wignallwardene	0
S Breslow & C & Madunashine	- 58
D Brown & Wignallwardene	1
W Duff & Harnischfeger & Wignallwardene	42
Brown & Wignallwardene	1
J Leonard low & Gurnashine	1
Pewson not out	54
Lowe & De Silve & Madunashine	0
Total (6 wickets) 179	
Second Innings	
T A De Silve & Douglas & Leonard	14
C Gurnashine & T Hart & Leonard	81
R Kaurushine not out	81
C Gurnashine & Brown & Duff	38
T Jeyasuriya not out	42
Estron (40, n.b.)	5
Total (3 wickets) 221	
FALL OF WICKETS: 1-27, 2-44, 3-98.	
BOWLING: Leonard 5-0-4-2-0; Duff 9-	
Pawson 6-0-4-0; Gibbs 1-0-12-2; Hart 9-	

202; 5, Grul. 540,626; 6, A. Funder (Gur), 315-10, N. Zvereva (USSP), 35,318, Polatsk Novosela. 202; 2, Oshin. 620; 3, Perennous. 20; 4, Senchast. Vosto. 540; 5, Samsard. 400.

Davies returns to the fold with his sights on a record

s briefed

Managers briefed on World Cup

member of Crawshay's Welsh RFC, has died at the age of 88. He appeared 17 times for Wales between 1923 and 1928 and captained his country four times. He played for Swansea, Cambridge University, Barbar-

Carling leads in sevens

Failure for Kissling

Kissling was not allowed a re-

BASKETBALL: Fay Vincent, the

United States commissioner, warned that the sport's future is being threatened by high salaries. He said that up to 10 of the 26 leading teams lost money last season.

Paris, due to be staged from March 22 to 24, has been cancelled because of the "international situation", the French Gymnastic Federation announced yesterday.

TESTING: Marina Limova, the European ice dance champion, tested positive for testosterone after her gold-medal performance at the European championships last month. The finding was con-

named yesterday by Beat
maker, the general secretary of
the International Skating
Union.

RACELINE
ALL RESULTS - FAST
0898-168-168

101	201	301
-	149	-

WE GREYHOUND COMMENTARIES

**WIN EVERY RACE IN EVERY MEETING.
EVERY DAY, you expect the motion.**
0898-168-122

